

April 16, 2021

#### **NOTICE**

The Board of Directors of the Kaweah Delta Health Care District will meet in the Kaweah Delta Medical Center Executive Office Conference Room {305 W. Acequia Visalia, CA} on Wednesday April 21, 2021 beginning at 3:30PM. Due to the maximum capacity allowed in this room per CDC social distancing guidelines, members of the public are requested to attend the meeting via GoTo meeting - <a href="https://www.gotomeet.me/CindyMoccio/special-board-meeting---budgetfinance">https://www.gotomeet.me/CindyMoccio/special-board-meeting---budgetfinance</a> or Dial In: 669-224-3412 / Access Code: 471-700-549.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings (special meetings are posted 24 hours prior to meetings) in the Kaweah Delta Medical Center, Mineral King Wing entry corridor between the Mineral King lobby and the Emergency Department waiting room.

Due to COVID 19 visitor restrictions to the Medical Center - the disclosable public records related to agendas can be obtained by contacting the Board Clerk at Kaweah Delta Medical Center — Acequia Wing, Executive Offices (Administration Department) {1st floor}, 400 West Mineral King Avenue, Visalia, CA via phone 559-624-2330 or email: <a href="mailto:cmoccio@kdhcd.org">cmoccio@kdhcd.org</a>, or on the Kaweah Delta Health Care District web page <a href="mailto:http://www.kaweahdelta.org">http://www.kaweahdelta.org</a>.

KAWEAH DELTA HEALTH CARE DISTRICT Garth Gipson, Secretary/Treasurer

Cindy Moccio

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Board Clerk / Executive Assistant to CEO

DISTRIBUTION:

Governing Board

Legal Counsel

**Executive Team** 

Chief of Staff

www.kaweahdelta.org



#### KAWEAH DELTA HEALTH CARE DISTRICT SPECIAL BOARD OF DIRECTORS MEETING

Kaweah Delta Medical Center - Executive Office Conference Room 305 W. Acequia, Visalia, CA

#### Join from your computer, tablet or smartphone

https://www.gotomeet.me/CindyMoccio/special-board-meeting---budgetfinance

or Dial In: 669-224-3412 / Access Code: 471-700-549

Wednesday April 21, 2021

**SPECIAL OPEN MEETING AGENDA {3:30PM}** 

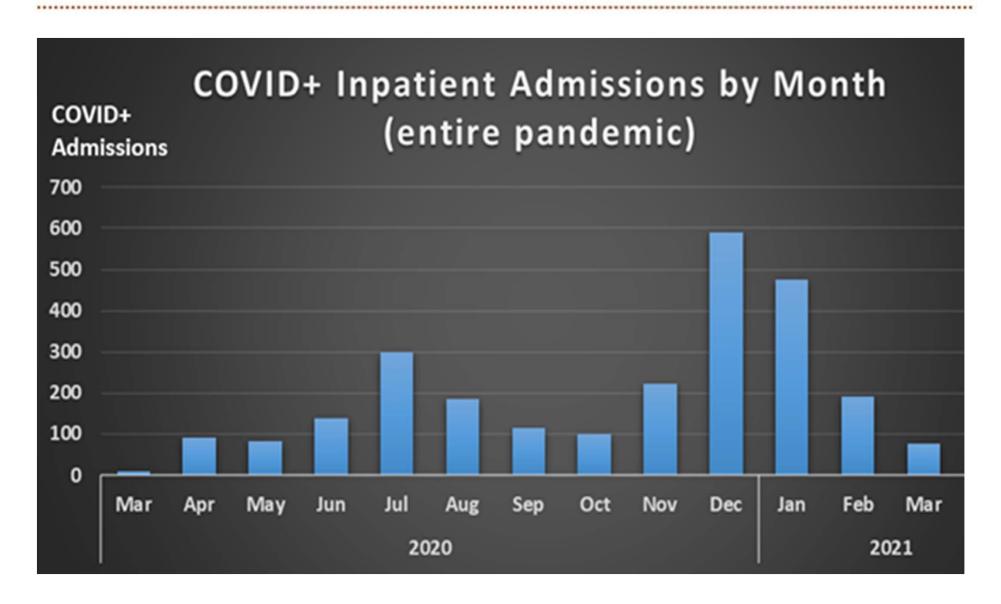
- **CALL TO ORDER** 1.
- 2. APPROVAL OF AGENDA
- 3. **PUBLIC PARTICIPATION** – Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the subject matter jurisdictions of the Board are requested to identify themselves at this time.
- 4. 2020/2021 ANNUAL OPERATING & CAPITAL BUDGET AND FINANCIALS – Review of the annual operating & capital budget and strategies and the most current fiscal year financial results. Malinda Tupper –Vice President & Chief Financial Officer
- 5. **REPORTS** 
  - Chief Executive Officer Report -Report relative to current events and issues. 5.1. Gary Herbst, Chief Executive Officer
  - Board President Report relative to current events and issues. 5.2. David Francis, Board President

#### **ADJOURN**

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.



## **Current COVID Inpatients**



#### March Overview

- Volume: Overall inpatient days fell short of budget by 4.1%. The census at the downtown campus exceeded budget by 5.9% but was offset by our other inpatient areas such as Rehabilitation Hospital, Behavioral Hospital and Skilled Nursing. Overall outpatient volume, as measured by patient registrations, exceeded budget by 15.6%. This variance occurred primarily due to the high volume in Rural Health Clinics, Lab and Home Health. Surgeries, Cath lab procedures, therapies and all areas of radiology procedures increased in March 2021 compared to prior months.
- Revenue: Due to the mix of inpatient charges and volumes mentioned above, we experienced a \$3.7M, or 7.1%, positive variance in net patient revenue.
- Expenses: Three main items contributing to the \$6.0M unfavorable budget variance:
  - COVID unbudgeted expenses of \$465K which included Payroll \$151K, Supplies \$201K and Other \$112K. YTD COVID related expenses were \$13.7M.
  - Increased utilization of capitated third party providers of \$1.0M due to increase in higher acuity patients and the impact on the timing of service due to COVID.
  - Shift bonus of \$403K paid in March in order to provide labor coverage, an increase in labor hours due to increased volumes, and \$314K overage in contract labor utilization.

## **COVID-19 Financial Activity**

#### **Stimulus Funds Received**

#### Red indicates changes since last reviewed

Stimulus Funds – Kaweah Delta	\$11,420,930	Received 4/11/20
Stimulus Funds – KDMF	\$684,104	Received 4/11/20
Stimulus Funds – KD 2 <sup>nd</sup> payment	\$1,225,939	Received 4/24/20
Stimulus Funds – KDMF 2 <sup>nd</sup> payment	\$198,091	Received 5/26/20
California Hospital Association - PPE	\$28,014	Received 6/3 and 6/9/20
Stimulus Funds – 4 Physician Groups	\$332 017	Received April 2020
Stimulus Funds -Testing at RHC	\$197,846	Received 5/20/20
Stimulus Funds - Skilled Nursing Facility	\$225,000	Received 5/22/20
Stimulus Funds – Rural Providers	\$413,013	Received 6/25/20
Stimulus Funds – Due to servicing Rural Areas	\$813,751	Received 7/21/20
Stimulus Funds – High Impact Areas	\$10,900,000	Received 7/29/20
California Hospital Association – PPE II	\$150,243	Received 8/25/20
Stimulus Funds – Skilled Nursing Facility	\$111,500	Received 8/27/20
Stimulus Funds – Skilled Nursing Facility (Incentive Pmt)	\$184,388	Received 5 out of 5 payments
Stimulus Funds – KD 3 <sup>rd</sup> wave of federal payments	\$11,120,347	Received 1/27/21
Impact to Net Revenue	\$38,005,183	

## COVID-19 Financial Activity - Reimbursement and In Kind Impact

Red indicates changes since last reviewed

20% increase in Medicare inpatient payments	\$ 1,350,000	Public health emergency extended through April 20, 2021
6.2% increase in FMAP - IGT matching	\$ 1,200,000	Extended through the 1 <sup>st</sup> quarter in which emergency ends
10% increase in Medi-Cal rates in SNF payments	\$ 997,000	Calendar year 2020
5% increase Blue Shield rates for certain procedures	\$ 12,000	4 Month Estimate
Uninsured COVID Patients – Medicare Rates	\$ 283,518	Payments to date – increased \$28.6K from prior month
Department of Defense	\$ 250,000	In kind clinical support staff
2% sequestration	\$ 2,100,000	Calendar year 2020 – extended through March 31, 2021
Unemployment benefit costs ½ covered	\$ 1,057,000	4 quarters – extended through Mar 14 <sup>th</sup> 2021
3 County agreements – Lab testing, PPE, Pharmaceuticals	\$ 3,865,543	\$4,578,800 max ,County will cover related costs as we begin to submit invoices - additional \$668K was received in March
COVID Payer Grants	\$ 3,065,000	October deposit
Repayment period of Medicare Advanced Payments extended - Initial funding \$46.6M (4/7/2020)	Balance must be repaid in full 29 months from the first payment.	Medicare payments will be reduced by 25% for the first 11 months and 50% during the next 6 months.
Additional payments received from Medicare Advanced Payments Program - \$40.2M (10/28/20) Total to date \$86.8M		10/28/20 We received \$40,173,945 additional funds to be repaid in 1 year
Social Security Tax Deferral – \$13.5M		Repayment of 50% due 12/31/21 and 50% 12/31/22
DSH cuts were delayed through FFY2023 - \$5,200,000 in FY2021		DSH cuts were delayed through FFY2023
Impact to Bottom Line	\$ 14,180,061	

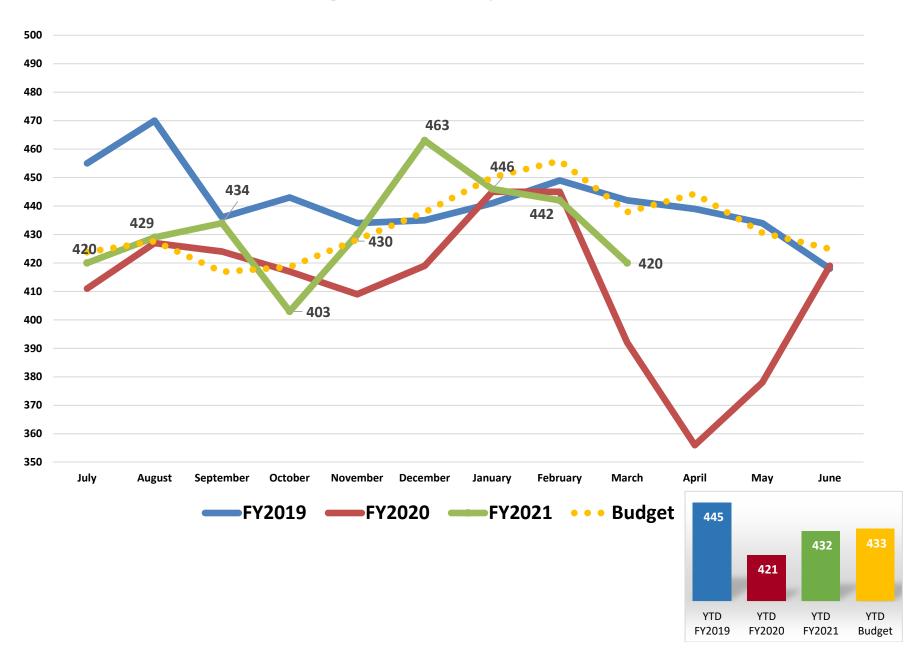
## Financial Analysis - COVID-19 Inpatients

January 2020 - March 2021 Discharged COVID Inpatients									
Payer Group	Patient	% of Total	ALOS	GMLOS	Est. Net Revenue	Direct Cost	Contribution Margin	Net income	
Medicare	966	38%	10.1	5.6	\$21,536,002	\$19,980,732	\$1,555,270	(\$4,759,228)	
Medi-Cal Managed	503	20%	9.2	5.5	\$11,694,878	\$10,462,349	\$1,232,529	(\$2,004,738)	
Commercial/Other	457	18%	9.6	5.9	\$14,800,835	\$10,068,655	\$4,732,180	\$1,658,223	
Medicare Managed	321	13%	10.8	5.9	\$6,892,055	\$7,727,274	(\$835,219)	(\$3,132,601)	
Medi-Cal	219	9%	12.0	5.4	\$3,807,699	\$4,901,605	(\$1,093,907)	(\$2,636,247)	
Cash Pay	31	1%	5.6	4.8	\$8,777	\$373,406	(\$364,629)	(\$478,756)	
Work Comp	22	1%	10.0	6.6	\$416,410	\$587,719	(\$171,309)	(\$344,137)	
<b>Grand Total</b>	2,519	100%	10.0	5.6	\$59,156,657	\$54,101,741	\$5,054,915	(\$11,697,483)	
			Typical C	Typical Contribution Margin on 2,519 Inpatient visits \$6,864,275					
			LOS GAP	4.4		Difference	(\$1,809,360)		

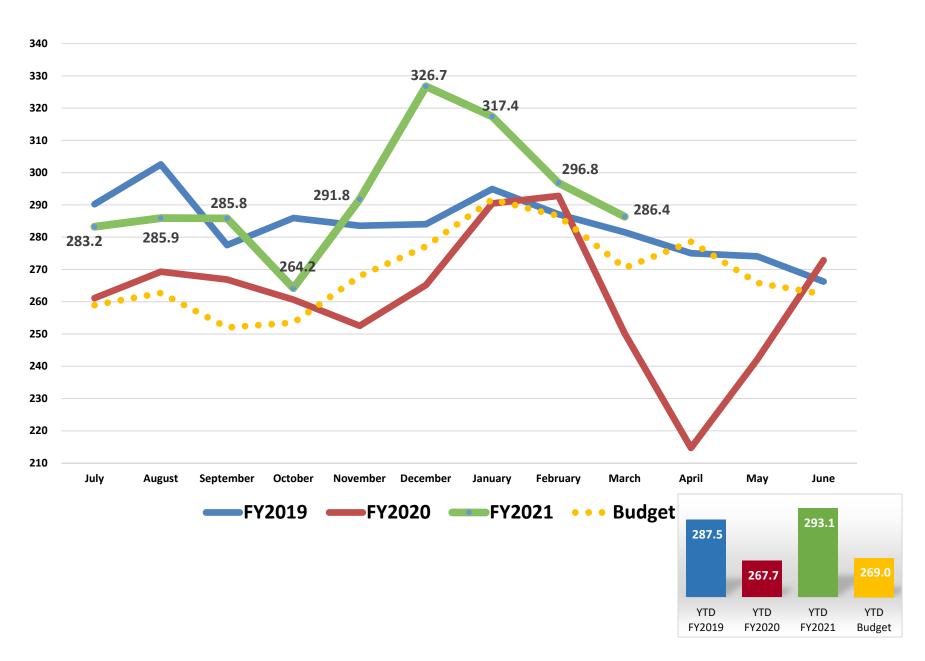
## Financial Stability – 5 Imperatives

- 1. Tighten Discipline on Expenses: Strategic plan initiatives, budget variance accountability
- 2. Increase focus on Length of Stay Capacity management: Relaunch and restructure initiatives
- 3. Improve the Management of our Workforce: Productivity ratios, Flexible schedules, Efficient workflows, Eliminating non-value added work
- 4. Reinvigorate Physicians and Staff: Increase communication, Remote work options, Demonstrate gratitude
- 5. Move towards a more consumer oriented access: Telehealth, Kaweah Connect

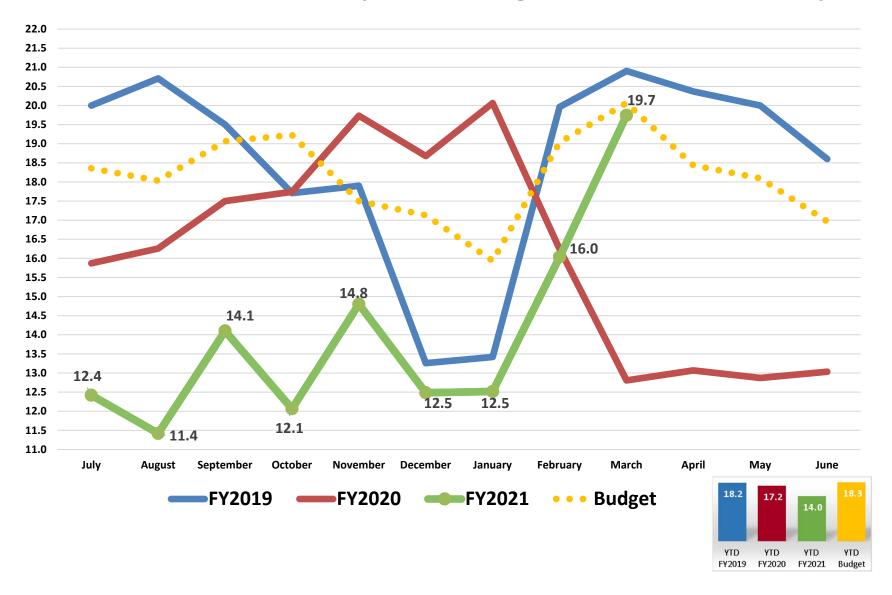
# **Average Daily Census**



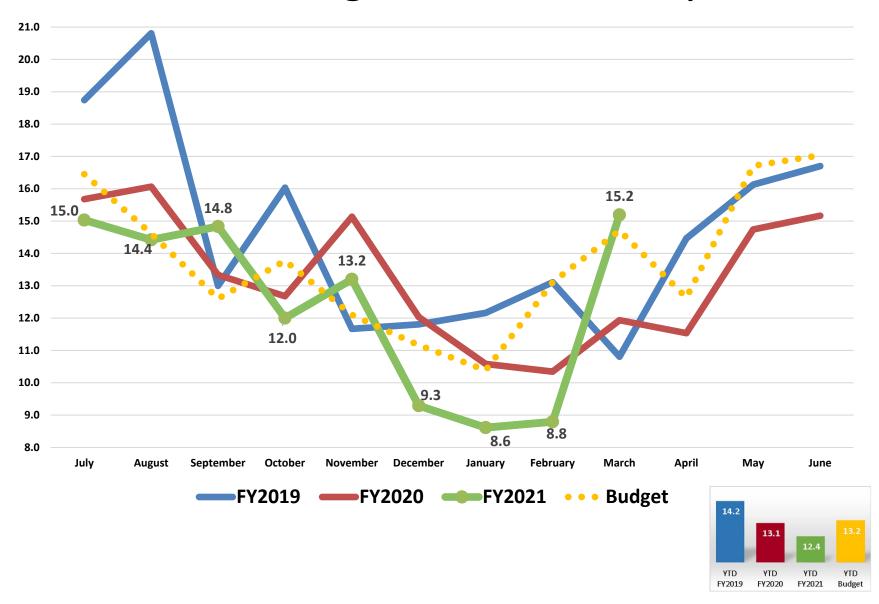
## Medical Center – Average Daily Census



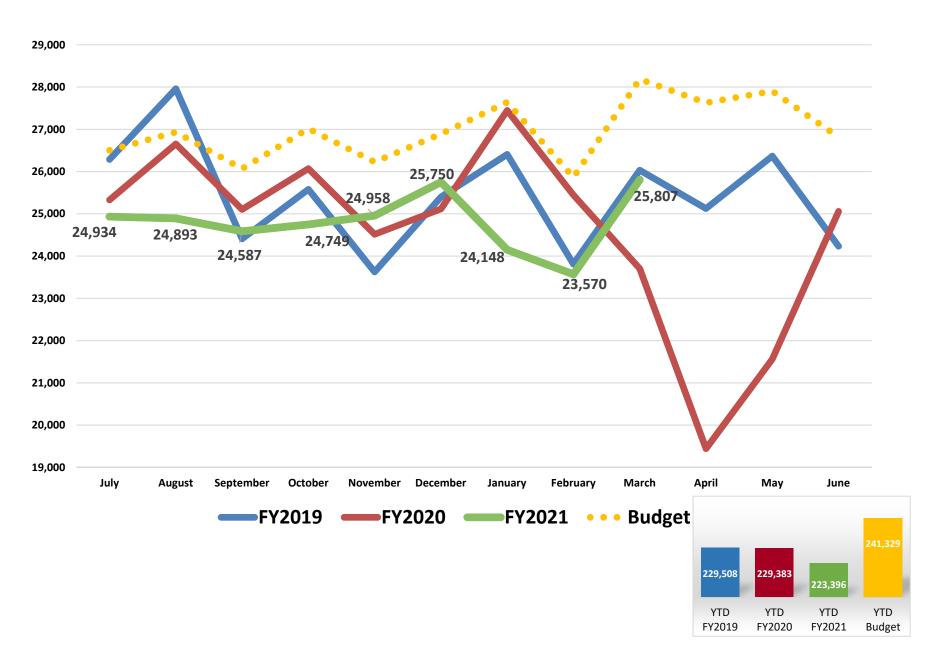
## Rehabilitation Hospital - Avg. Patients Per Day



## NICU - Avg. Patients Per Day

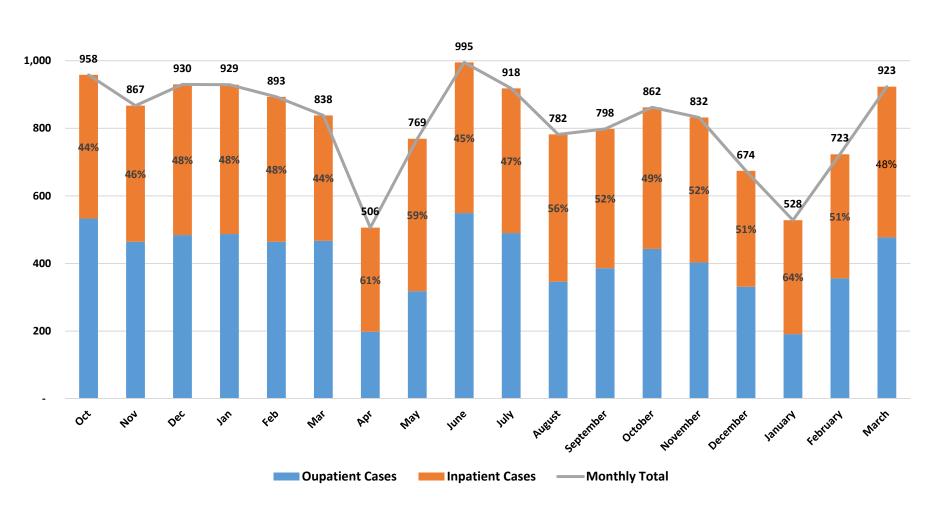


# Adjusted Patient Days

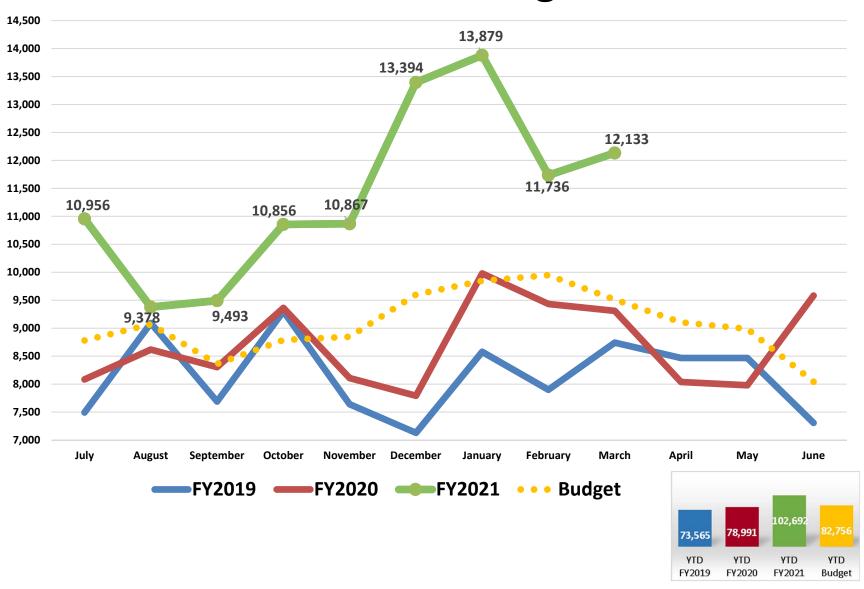


## **Surgery Volume**

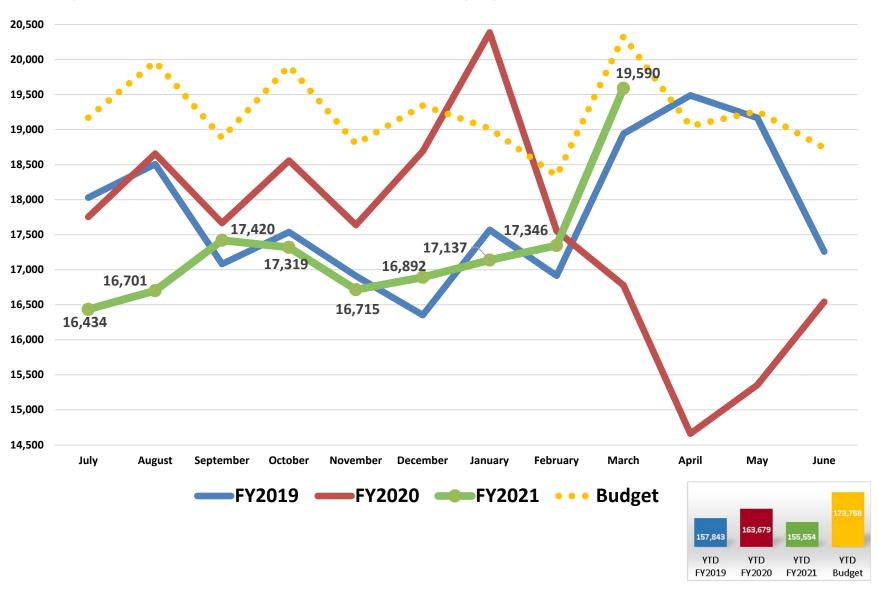




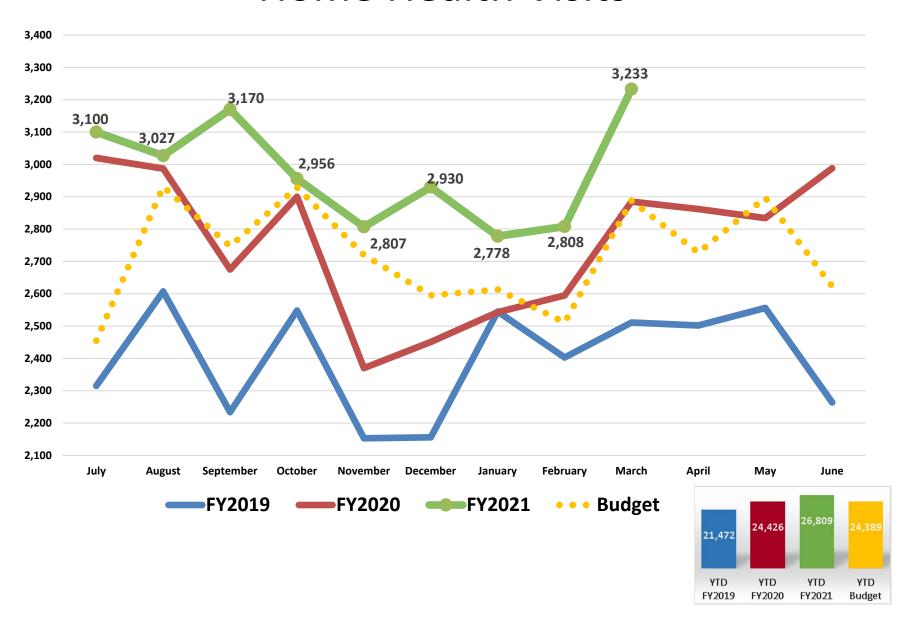
# Rural Health Clinic Registrations



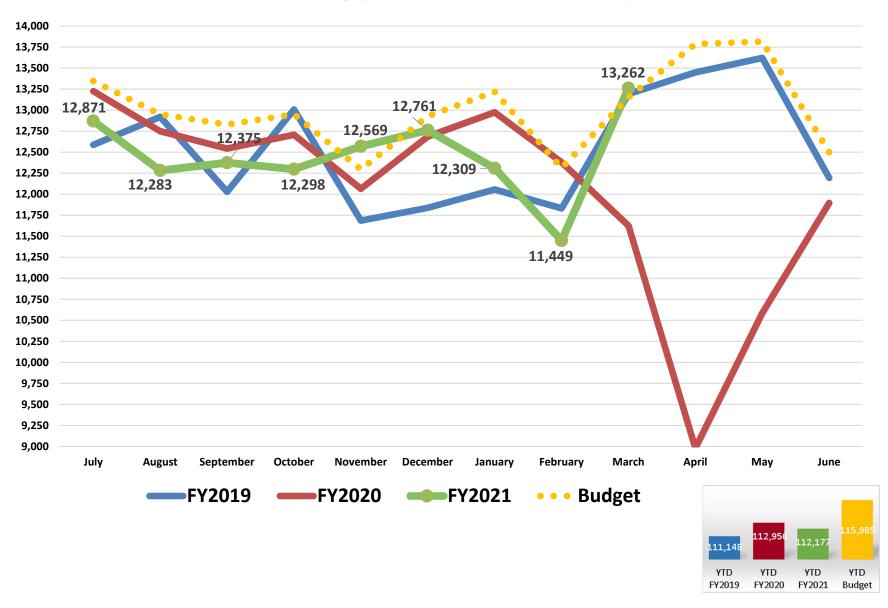
## Physical & Other Therapy Units (I/P & O/P)



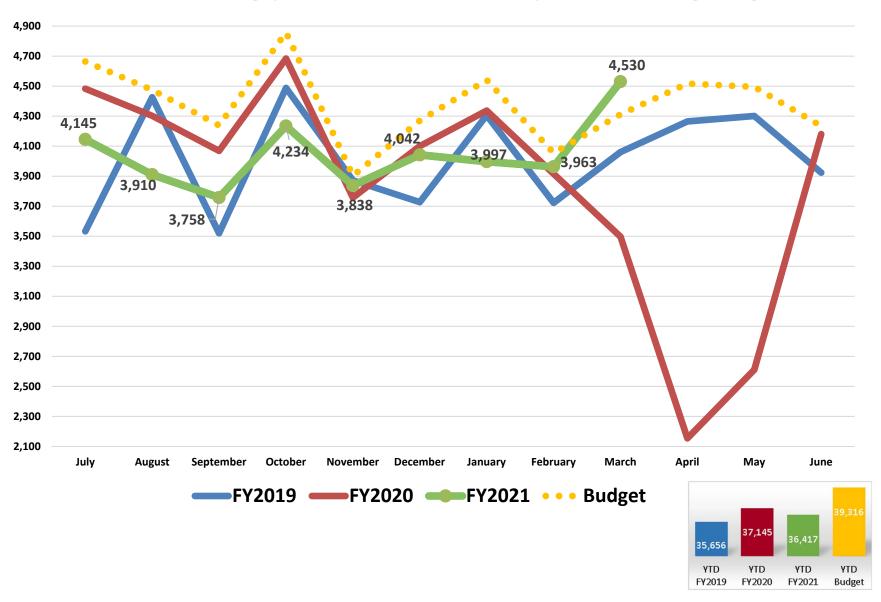
## Home Health Visits



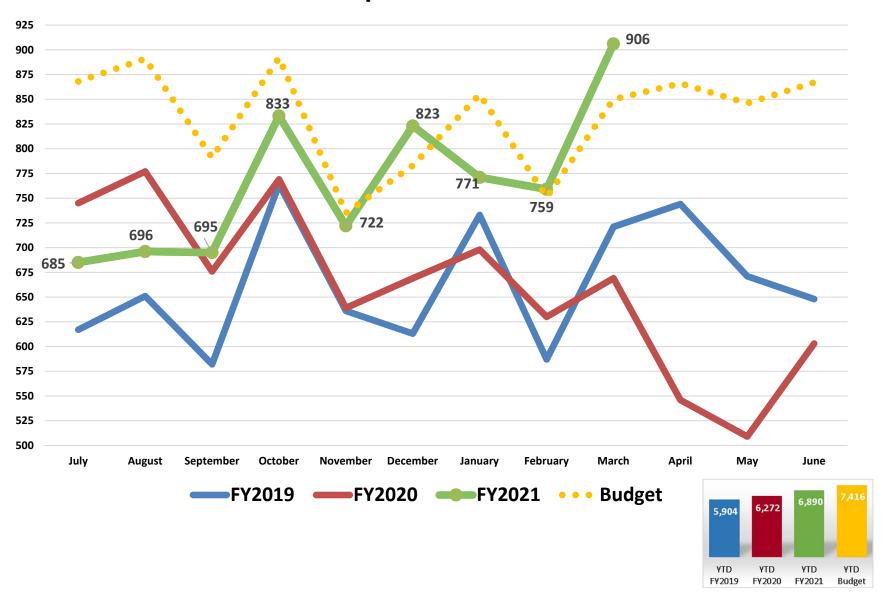
## Radiology – Main Campus



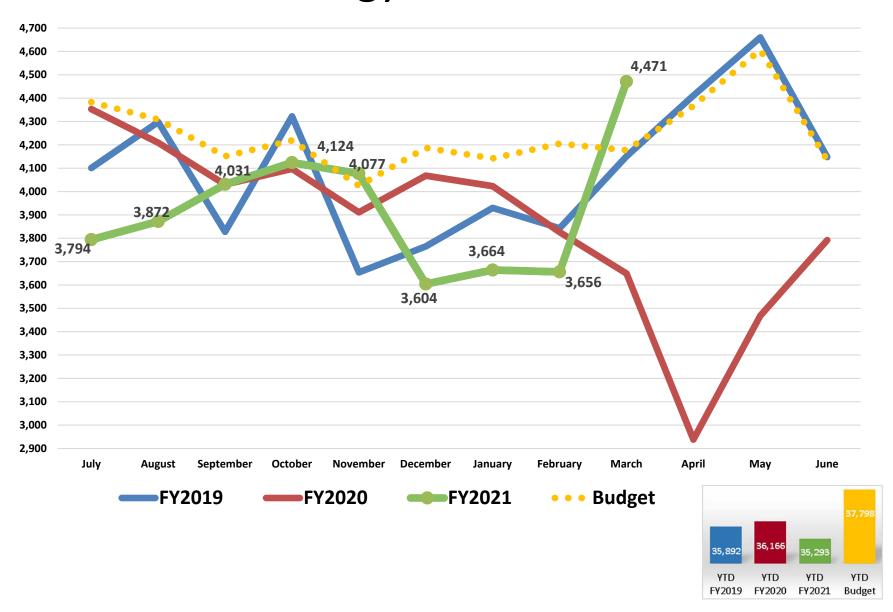
# Radiology – West Campus Imaging



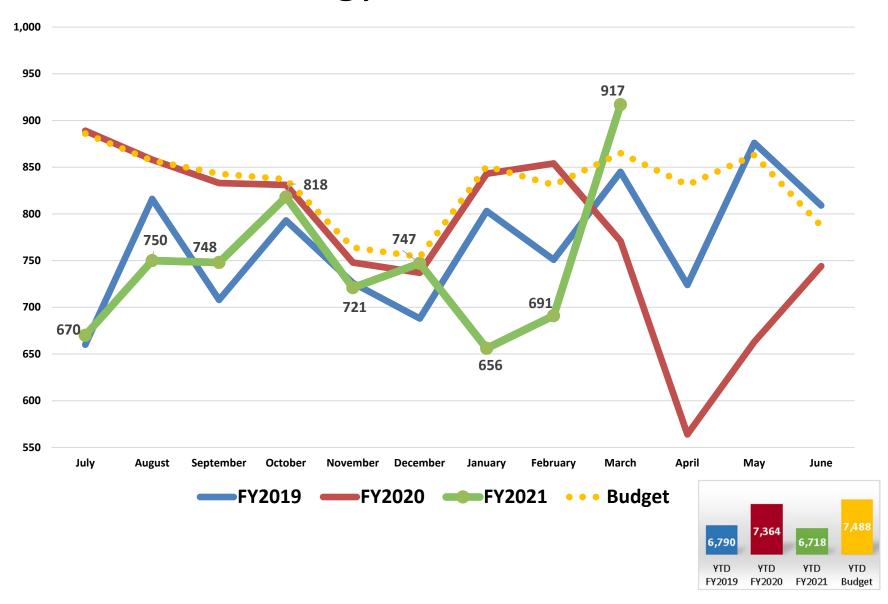
## West Campus - Ultrasound



## Radiology all areas – CT



# Radiology all areas – MRI



## **Statistical Results – Fiscal Year Comparison (March)**

	Actual Results		Budget	Budget '	Variance	
	Mar 2020	Mar 2021	% Change	Mar 2021	Change	% Change
Average Daily Census	392	420	7.1%	438	(18)	(4.1%)
KDHCD Patient Days:						
Medical Center	7,754	8,877	14.5%	8,385	492	5.9%
Acute I/P Psych	1,409	1,016	(27.9%)	1,445	(429)	(29.7%)
Sub-Acute	945	867	(8.3%)	961	(94)	(9.8%)
Rehab	397	612	54.2%	622	(10)	(1.6%)
TCS-Ortho	390	321	(17.7%)	630	(309)	(49.0%)
TCS	426	386	(9.4%)	563	(177)	(31.4%)
NICU	370	471	27.3%	456	15	3.3%
Nursery	473	473	0.0%	513	(40)	(7.8%)
Total KDHCD Patient Days	12,164	13,023	7.1%	13,575	(552)	(4.1%)
Total Outpatient Volume	37,572	46,097	22.7%	39,864	6,233	15.6%

## **Statistical Results – Fiscal Year Comparison (Jul-Mar)**

	A	Actual Results		Budget	Budget '	Variance
	FYTD 2020	FYTD 2021	% Change	FYTD 2021	Change	% Change
Average Daily Census	421	432	2.6%	433	(1)	(0.3%)
KDHCD Patient Days:						
Medical Center	73,574	80,614	9.6%	73,674	6,940	9.4%
Acute I/P Psych	12,804	11,136	(13.0%)	12,853	(1,717)	(13.4%)
Sub-Acute	8,146	8,199	0.7%	8,468	(269)	(3.2%)
Rehab	4,732	3,832	(19.0%)	5,001	(1,169)	(23.4%)
TCS-Ortho	3,740	3,295	(11.9%)	5,365	(2,070)	(38.6%)
TCS	4,461	3,624	(18.8%)	4,645	(1,021)	(22.0%)
NICU	3,602	3,407	(5.4%)	3,622	(215)	(5.9%)
Nursery	4,686	4,175	(10.9%)	4,962	(787)	(15.9%)
Total KDHCD Patient Days	115,745	118,282	2.2%	118,590	(308)	(0.3%)
<b>Total Outpatient Volume</b>	354,776	388,667	9.6%	376,417	12,250	3.3%

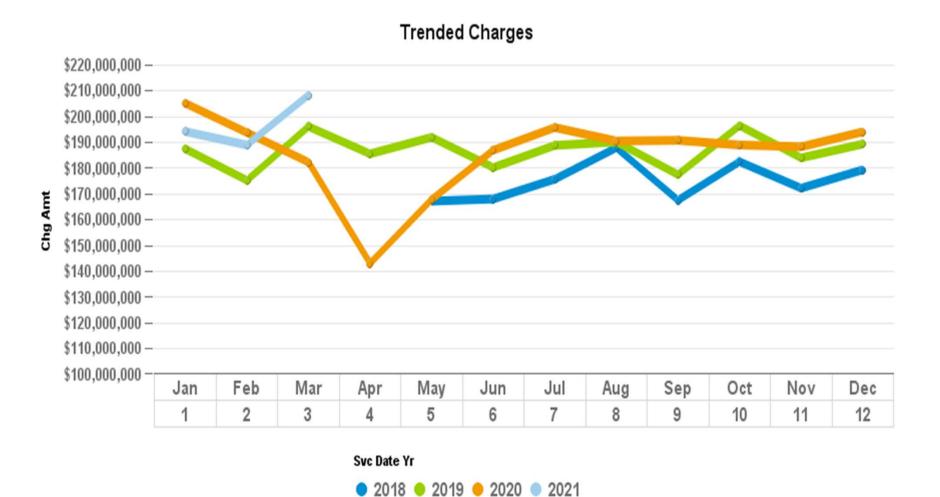
## Other Statistical Results – Fiscal Year Comparison (Mar)

		Actual	Results		Budget	Budget Budget Varia	
	Mar 2020	Mar 2021	Change	% Change	Mar 2021	Change	% Change
Adjusted Patient Days	23,703	25,807	2,104	8.9%	25,870	(63)	(0.2%)
Outpatient Visits	37,572	46,097	8,525	22.7%	39,864	6,233	15.6%
Urgent Care - Court	3,179	4,883	1,704	53.6%	5,184	(301)	(5.8%)
KDMF RVU	33,013	43,925	10,912	33.1%	38,288	5,637	14.7%
RHC Registrations	9,310	12,133	2,823	30.3%	9,512	2,621	27.6%
O/P Rehab Units	18,011	21,989	3,978	22.1%	21,905	84	0.4%
Surgery Minutes –General & Robotic	995	1,184	189	19.0%	1,232	(48)	(3.9%)
Endoscopy Procedures (I/P & O/P)	441	523	82	18.6%	679	(156)	(23.0%)
Physical & Other Therapy Units	16,778	19,590	2,812	16.8%	20,332	(742)	(3.6%)
Radiology/CT/US/MRI Proc (I/P & O/P)	14,025	16,141	2,116	15.1%	15,877	264	1.7%
Cath Lab Minutes (IP & OP)	348	393	45	12.9%	394	(1)	(0.3%)
Home Health Visits	2,885	3,233	348	12.1%	2,888	345	11.9%
Hospice Days	3,874	4,321	447	11.5%	4,131	190	4.6%
Radiation Oncology Treatments (I/P & O/P)	2,259	2,391	132	5.8%	2,247	144	6.4%
GME Clinic visits	1,095	1,158	63	5.8%	1,479	(321)	(21.7%)
ED Total Registered	5,955	6,162	207	3.5%	7,783	(1,621)	(20.8%)
OB Deliveries	361	353	(8)	(2.2%)	365	(12)	(3.3%)
Urgent Care - Demaree	2,462	2,283	(179)	(7.3%)	3,146	(863)	(27.4%)
Dialysis Treatments	1,823	1,571	(252)	(13.8%)	1,969	(398)	(20.2%)
Infusion Center	436	358	(78)	(17.9%)	530	(172)	(32.5%)

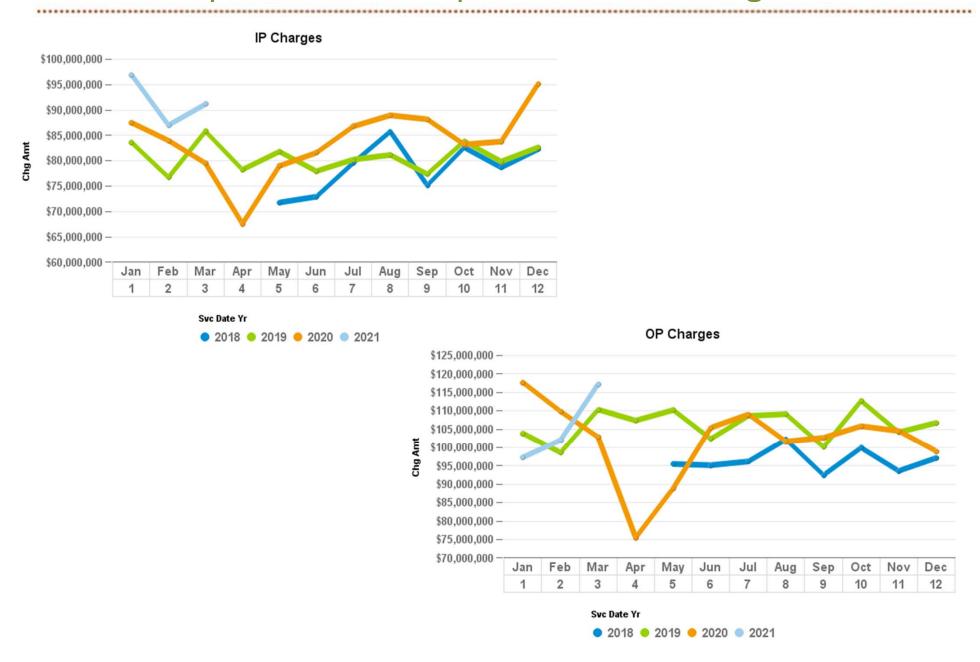
## Other Statistical Results – Fiscal Year Comparison (Jul-Mar)

		Actual	Results		Budget Budget Varia		Variance
	FY 2020	FY 2021	Change	% Change	FY 2021	Change	% Change
Adjusted Patient Days	229,364	223,422	(5,942)	(2.6%)	213,193	10,229	4.8%
Outpatient Visits	354,776	388,667	33,891	9.6%	376,417	12,250	3.3%
RHC Registrations	78,991	102,692	23,701	30.0%	82,756	19,936	24.1%
Hospice Days	31,548	38,359	6,811	21.6%	33,722	4,637	13.8%
Urgent Care - Court	33,250	37,043	3,793	11.4%	36,301	742	2.0%
Home Health Visits	24,426	26,809	2,383	9.8%	24,389	2,420	9.9%
KDMF RVU	296,431	319,109	22,678	7.7%	332,752	(13,643)	(4.1%)
GME Clinic visits	9,337	10,030	693	7.4%	11,475	(1,445)	(12.6%)
Radiology/CT/US/MRI Proc (I/P & O/P)	135,198	134,439	(759)	(0.6%)	139,686	(5,247)	(3.8%)
O/P Rehab Units	172,584	171,255	(1,329)	(0.8%)	179,435	(8,180)	(4.6%)
Radiation Oncology Treatments (I/P & O/P)	19,471	18,852	(619)	(3.2%)	19,813	(961)	(4.9%)
Physical & Other Therapy Units	163,679	155,554	(8,125)	(5.0%)	173,758	(18,204)	(10.5%)
Surgery Minutes –General & Robotic	9,435	8,958	(477)	(5.1%)	11,046	(2,088)	(18.9%)
OB Deliveries	3,418	3,215	(203)	(5.9%)	3,537	(322)	(9.1%)
Dialysis Treatments	16,515	14,850	(1,665)	(10.1%)	16,679	(1,829)	(11.0%)
Cath Lab Minutes (IP & OP)	3,339	2,980	(359)	(10.8%)	3,541	(561)	(15.8%)
ED Total Registered	65,156	53,855	(11,301)	(17.3%)	68,925	(15,070)	(21.9%)
Urgent Care - Demaree	20,877	16,959	(3,918)	(18.8%)	22,022	(5,063)	(23.0%)
Endoscopy Procedures (I/P & O/P)	5,506	4,250	(1,256)	(22.8%)	5,657	(1,407)	(24.9%)
Infusion Center	4,098	2,886	(1,212)	(29.6%)	4,546	(1,660)	(36.5%)

## **Gross Charges**



## Inpatient and Outpatient Gross Charges



## **Trended Financial Comparison (000's)**

Adjusted Patient Days	23,703	19,442	21,561	25,057	24,934	24,893	24,587	24,749	24,958	25,750	24,148	23,570	25,807
	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21
Operating Revenue													_
Net Patient Service Revenue	\$48,523	\$35,582	\$35,995	\$35,360	\$47,402	\$48,393	\$48,769	\$51,454	\$50,994	\$50,409	\$49,949	\$44,505	\$56,144
Supplemental Gov't Programs	3,839	5,577	5,572	5,406	3,979	3,979	3,979	3,980	3,979	3,979	4,822	5,279	5,279
Prime Program	905	103	103	6,908	429	429	429	429	429	429	713	358	715
Premium Revenue	4,218	4,297	4,542	5,911	4,239	4,561	4,351	4,408	4,271	4,318	4,690	5,027	4,894
Management Services Revenue	2,655	3,007	2,569	2,954	2,834	2,684	3,072	2,396	2,569	2,583	2,867	2,430	3,303
Other Revenue	1,686	1,590	1,968	826	2,127	1,686	1,716	1,871	1,471	2,008	1,022	1,425	2,915
Other Operating Revenue	13,303	14,574	14,754	22,005	13,608	13,339	13,548	13,083	12,719	13,317	14,115	14,519	17,106
Total Operating Revenue	61,826	50,156	50,750	57,365	61,009	61,732	62,317	64,537	63,713	63,726	64,064	59,024	73,250
O													
Operating Expenses	27,448	25,081	25,402	26 200	26,540	26,671	26 440	27,583	25,984	28,026	20 111	25,134	28,879
Salaries & Wages Contract Labor	834	431	410	26,208 426	20,540 576	372	26,449 336	488	25,964	303	28,111 226	1,404	20,679 887
Employee Benefits	7,313	6,751	6,486	2,109	5,098	5,160	6,053	5,314	4,998	5,969	5,671	5,027	5,739
Total Employment Expenses	35,596	32,263	32,299	28,743	32,213	32,203	32,837	33,385	31,225	34,298	34,008	31,565	35,505
Total Employment Expenses	33,330	32,203	32,233	20,743	32,213	32,203	32,031	33,303	31,223	34,230	34,000	31,303	33,303
Medical & Other Supplies	10,216	8,115	8,423	13,315	10,036	10,720	11,619	10,713	10,999	11,492	12,014	9,685	10,923
Physician Fees	8,202	7,950	7,191	8,486	7,807	8,699	6,871	7,746	8,079	8,024	8,421	8,484	8,278
Purchased Services	1,681	409	1,587	3,093	1,239	1,518	988	1,685	1,592	1,628	1,935	1,507	1,538
Repairs & Maintenance	2,134	2,127	1,766	2,544	2,283	2,022	1,965	2,166	2,091	2,146	2,192	2,115	2,019
Utilities	483	331	477	586	506	606	646	644	491	439	537	467	523
Rents & Leases	572	552	511	483	503	516	517	529	543	504	546	519	487
Depreciation & Amortization	2,492	2,550	2,685	3,072	2,561	2,582	2,518	2,509	2,473	2,458	2,451	2,423	2,412
Interest Expense	500	494	493	779	555	555	557	556	555	555	555	555	555
Other Expense	1,796	1,570	1,676	2,046	1,478	1,347	1,266	1,747	1,863	1,610	1,808	1,280	2,762
Humana Cap Plan Expenses	1,347	2,879	2,145	1,912	1,562	3,040	3,137	2,750	2,677	2,935	2,217	2,707	3,164
Management Services Expense _	2,711	2,856	2,739	2,732	2,815	2,559	3,050	2,447	2,553	2,876	2,860	2,256	3,531
Total Other Expenses	32,133	29,834	29,692	39,048	31,346	34,163	33,133	33,491	33,915	34,668	35,536	31,998	36,191
Total Operating Expenses	67,729	62,097	61,991	67,791	63,559	66,366	65,971	66,876	65,140	68,965	69,544	63,562	71,696
Operating Margin	(\$5,902)	(\$11,941)	(\$11,241)	(\$10,426)	(\$2,550)	(\$4,634)	(\$3,654)	(\$2,339)	(\$1,427)	(\$5,240)	(\$5,480)	(\$4,538)	\$1,554
Stimulus Funds	\$2,855	\$3,607	\$3,687	\$4,817	\$3,633	\$3,745	\$3,633	\$4,538	\$1,724	\$0	\$5,758	\$3,460	\$3,449
Operating Margin after Stimulus	(\$3,047)	(\$8,334)	(\$7,554)	(\$5,609)	\$1,083	(\$889)	(\$21)	\$2,199	\$297	(\$5,240)	\$278	(\$1,078)	\$5,003
Nonoperating Revenue (Loss)	1,957	507	652	4,412	909	699	(495)	638	1,083	1,963	605	513	(1,182)
Excess Margin	(\$1,091)	(\$7,827)	(\$6,902)	(\$1,197)	\$1,993	(\$191)	(\$515)	\$2,837	\$1,380	(\$3,276)	\$883	(\$565)	\$3,821
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## COVID IMPACT (000's)

#### March 2020 -March 2021

0	per	atiı	ng	Re	ver	ıue

Operating Revenue	
Net Patient Service Revenue	\$603,479
Supplemental Gov't Programs	59,650
Prime Program	12,379
Premium Revenue	59,727
Management Services Revenue	35,923
Other Revenue	22,311
Other Operating Revenue	189,990
Total Operating Revenue	793,468
Operating Expenses	
Salaries & Wages	347,516
Contract Labor	6,936
Employee Benefits	71,688
Total Employment Expenses	426,141
Medical & Other Supplies	138,269
Physician Fees	104,238
Purchased Services	20,401
Repairs & Maintenance	27,570
Utilities	6,735
Rents & Leases	6,782
Depreciation & Amortization	33,184
Interest Expense	7,262
Other Expense	22,250
Humana Cap Plan Expenses	32,472
Management Services Expense	35,985
Total Other Expenses	435,146
Total Operating Expenses	861,287
Operating Margin	(\$67,818)
Stimulus Funds	\$44,906
Operating Margin after Stimulus	(\$22,912)
Nonoperating Revenue (Loss)	12,260
Excess Margin	(\$10,652)

## **March Financial Comparison (000's)**

	Actual	Results	Budget	Budget Variance		
	Mar 2020	Mar 2021	Mar 2021	Change	% Change	
Operating Revenue						
Net Patient Service Revenue	\$48,523	\$56,144	\$52,430	\$3,714	7.1%	
Other Operating Revenue	13,303	17,106	13,944	3,162	22.7%	
Total Operating Revenue	61,826	73,250	66,374	6,876	10.4%	
Operating Expenses						
Employment Expense	35,596	35,505	33,616	1,889	5.6%	
Other Operating Expense	32,133	36,191	32,040	4,151	13.0%	
Total Operating Expenses	67,729	71,696	65,656	6,040	9.2%	
Operating Margin	(\$5,902)	\$1,554	\$718	\$836	117%	
Stimulus Funds	2,855	3,449	0	3,449	100%	
Operating Margin after Stimulus  Non Operating Revenue (Loss)	<b>(\$3,047)</b> 1,957	<b>\$5,003</b> (1,182)	<b>\$718</b> 645	<b>\$4,285</b> (1,827)	<b>597%</b> (283%)	
Excess Margin	(\$1,091)	\$3,821	\$1,363	\$2,485	180%	
Operating Margin %	(9.5%)	2.1%	1.1%			
OM after Stimulus%	(4.9%)	6.8%	1.1%			
Excess Margin %	(1.6%)	5.1%	2.0%			
Operating Cash Flow Margin %	(4.7%)	6.2%	6.0%			

## YTD (Jul-Mar) Financial Comparison (000's)

	Actual	Results	FYTD Budget	FYTD Budg	get Variance
	FYTD 2020	FYTD 2021	FYTD 2021	Change	% Change
Operating Revenue					
Net Patient Service Revenue	\$450,922	\$448,018	\$458,093	(\$10,075)	(2.2%)
Other Operating Revenue	126,569	125,354	121,684	3,670	3.0%
Total Operating Revenue	577,491	573,372	579,777	(6,405)	(1.1%)
Operating Expenses					
Employment Expense	299,214	297,240	294,548	2,692	0.9%
Other Operating Expense	284,260	304,440	284,501	19,939	7.0%
Total Operating Expenses	583,474	601,680	579,048	22,631	3.9%
Operating Margin	(\$5,983)	(\$28,308)	\$729	(\$29,037)	(3984%)
Stimulus Funds	2,855	29,940	0	29,940	100%
Operating Margin after Stimulus	(\$3,128)	\$1,632	\$729	\$903	124%
Non Operating Revenue (Loss)	11,405	4,734	5,728	(994)	(17.4%)
Excess Margin	\$8,277	\$6,366	\$6,457	(\$91)	(1.4%)
Operating Margin %	(1.0%)	(4.9%)	0.1%		
OM after Stimulus%	(0.5%)	0.3%	0.1%		
Excess Margin %	1.4%	1.0%	1.1%		
Operating Cash Flow Margin %	3.6%	(0.2%)	5.2%		

March Financial Comparison (000's)

	Actual Results		Budget	Budget Variance			
	Mar 2020	Mar 2021	% Change	Mar 2021	Change	% Change	Explanation
Operating Revenue							
				4			
Net Patient Service Revenue	\$48,523	\$56,144	15.7%	\$52,430	\$3,714	7.1%	See highlights slide
Supplemental Gov't Programs	3,839	5,279	37.5%	4,111	1,168	28.4%	See highlights slide
Prime Program	905	715	(21.0%)	429	286	66.8%	
Premium Revenue	4,218	4,894	16.0%	4,538	356	7.8%	
Management Services Revenue	2,655	3,303	24.4%	2,739	564	20.6%	
Other Revenue	1,686	2,915	72.8%	2,127	787	37.0%	See highlights slide
Other Operating Revenue	13,303	17,106	28.6%	13,944	3,162	22.7%	
Total Operating Revenue	61,826	73,250	18.5%	66,374	6,876	10.4%	
Operating Expenses							
Salaries & Wages	27,448	28,879	5.2%	27,373	1,506	5.5%	See highlights slide
Contract Labor	834	887	6.3%	573	314	54.8%	See highlights slide
Employee Benefits	7,313	5,739	(21.5%)	5,670	69	1.2%	
<b>Total Employment Expenses</b>	35,596	35,505	(0.3%)	33,616	1,889	5.6%	
Medical & Other Supplies	10,216	10,923	6.9%	10,468	456	4.4%	
Physician Fees	8,202	8,278	0.9%	7,554	723	9.6%	See highlights slide
Purchased Services	1,681	1,538	(8.5%)	1,493	45	3.0%	
Repairs & Maintenance	2,134	2,019	(5.4%)	2,298	(279)	(12.2%)	
Utilities	483	523	8.5%	428	95	22.2%	
Rents & Leases	572	487	(14.8%)	539	(52)	(9.6%)	
Depreciation & Amortization	2,492	2,412	(3.2%)	2,704	(293)	(10.8%)	
Interest Expense	500	555	10.8%	572	(17)	(3.0%)	
Other Expense	1,796	2,762	53.8%	1,150	1,611	140.1%	See highlights slide
Humana Cap Plan Expenses	1,347	3,164	135%	2,130	1,034	48.5%	See highlights slide
Management Services Expense	2,711	3,531	30.3%	2,704	827	30.6%	
Total Other Expenses	32,133	36,191	12.6%	32,040	4,151	13.0%	
Total Operating Expenses	67,729	71,696	5.9%	65,656	6,040	9.2%	
Operating Margin	(\$5,902)	\$1,554	126%	\$718	\$836	116%	
Stimulus Funds	2,855	3,449	(20.8%)	. 0	3,449	100%	See highlights slide
Operating Margin after Stimulus	(\$3,047)	\$5,003	(264%)	\$718	\$4,285	597%	5 5
Nonoperating Revenue (Loss)	1,957	(1,182)	(160%)	645	(1,827)	(283%)	See highlights slide
Excess Margin	(\$1,091)	\$3,821	(450%)	\$1,363	\$2,458	180%	3 3

Operating Margin %	(9.5%)	2.1%	1.1%
OM after Stimulus%	(4.9%)	6.8%	1.1%
Excess Margin %	(1.6%)	5.1%	2.0%
Operating Cash Flow Margin %	(4.7%)	6.2%	6.0%

## YTD Financial Comparison (000's)

Actual Results FYTD Jul-Mar			Budget FYTD	Budget Variance FYTD	
FYTD2020	FYTD2021	% Change	FYTD2021	Change	% Change
\$450,922	\$448,018	(0.6%)	\$458,093	(\$10,075)	(2.2%)
40,020	39,256	(1.9%)	37,001	2,255	6.1%
9,081	4,359	(52.0%)	3,860	499	12.9%
36,153	40,759	12.7%	37,699	3,060	8.1%
24,275	24,738	1.9%	24,365	372	1.5%
17,039	16,242	(4.7%)	18,759	(2,517)	(13.4%)
126,569	125,354	(1.0%)	121,684	3,670	3.0%
577,491	573,372	(0.7%)	579,777	(6,405)	(1.1%)
231,902	243,376	4.9%	239,360	4,015	1.7%
8,500	4,835	(43.1%)	5,066	(231)	(4.6%)
58,812	49,029	(16.6%)	50,122	(1,092)	(2.2%)
299,214	297,240	(0.7%)	294,548	2,692	0.9%
89,638	98,201	9.6%	92,506	5,695	6.2%
68,968	72,409	5.0%	67,321	5,087	7.6%
15,008	13,629	(9.2%)	13,172	457	3.5%
19,051	18,999	(0.3%)	20,620	(1,622)	(7.9%)
4,608	4,859	5.4%	4,897	(38)	(0.8%)
4,827	4,664	(3.4%)	4,909	(244)	(5.0%)
22,372	22,386	0.1%	24,025	(1,639)	(6.8%)
4,120	4,995	21.3%	5,146	(150)	(2.9%)
15,129	15,162	0.2%	10,152	5,009	49.3%
16,504	24,190	46.6%	17,698	6,492	36.7%
24,035	24,947	3.8%	24,055	892	3.7%
284,260	304,440	7.1%	284,501	19,939	7.0%
583,474	601,680	3.1%	579,048	22,631	3.9%
(\$5,983)	(\$28,308)	(917.8%)	\$729	(\$29,037)	(3985%)
2,855	29,940	100.0%	0	29,940	100.0%
(\$3,128)	\$1,632	158.7%	\$729	\$903	124.0%
11,405	4,734	(57.2%)	5,728	(994)	(17.4%)
\$8,277	\$6,366	(23.1%)	\$6,457	(\$91)	(1.4%)
(1.0%)	(4.9%)		0.1%		
(0.5%)	0.3%		0.1%		
1.4%	1.0%		1.1%		
3.6%	(0.2%)		5.2%		
	\$450,922 40,020 9,081 36,153 24,275 17,039 126,569 577,491 231,902 8,500 58,812 299,214 89,638 68,968 15,008 19,051 4,608 4,827 22,372 4,120 15,129 16,504 24,035 284,260 583,474 (\$5,983) 2,855 (\$3,128) 11,405 \$8,277	FYTD2020         FYTD2021           \$450,922         \$448,018           40,020         39,256           9,081         4,359           36,153         40,759           24,275         24,738           17,039         16,242           126,569         125,354           577,491         573,372           231,902         243,376           8,500         4,835           58,812         49,029           299,214         297,240           89,638         98,201           68,968         72,409           15,008         13,629           19,051         18,999           4,608         4,859           4,827         4,664           22,372         22,386           4,120         4,995           15,129         15,162           16,504         24,190           24,035         24,947           284,260         304,440           583,474         601,680           (\$5,983)         (\$28,308)           2,855         29,940           (\$3,128)         \$1,632           11,405         4,734 <t< td=""><td>\$450,922 \$448,018 (0.6%) 40,020 39,256 (1.9%) 9,081 4,359 (52.0%) 36,153 40,759 12.7% 24,275 24,738 1.9% 17,039 16,242 (4.7%) 126,569 125,354 (1.0%) 577,491 573,372 (0.7%)  231,902 243,376 4.9% 8,500 4,835 (43.1%) 58,812 49,029 (16.6%) 299,214 297,240 (0.7%)  89,638 98,201 9.6% 68,968 72,409 5.0% 15,008 13,629 (9.2%) 19,051 18,999 (0.3%) 4,608 4,859 5.4% 4,827 4,664 (3.4%) 22,372 22,386 0.1% 4,120 4,995 21.3% 15,129 15,162 0.2% 16,504 24,190 46.6% 24,035 24,947 3.8% 284,260 304,440 7.1% 583,474 601,680 3.1% (\$5,983) (\$28,308) (917.8%) 2,855 29,940 100.0% (\$3,128) \$1,632 158.7% 11,405 4,734 (57.2%) \$8,277 \$6,366 (23.1%)</td><td>\$450,922 \$448,018 (0.6%) \$458,093 40,020 39,256 (1.9%) 37,001 9,081 4,359 (52.0%) 3,860 36,153 40,759 12.7% 37,699 24,275 24,738 1.9% 24,365 17,039 16,242 (4.7%) 121,684 577,491 573,372 (0.7%) 579,777 231,902 243,376 4.9% 239,360 8,500 4,835 (43.1%) 5,066 58,812 49,029 (16.6%) 50,122 299,214 297,240 (0.7%) 294,548 89,638 98,201 9.6% 92,506 68,968 72,409 5.0% 67,321 15,008 13,629 (9.2%) 13,172 19,051 18,999 (0.3%) 20,620 4,608 4,859 5.4% 4,897 4,827 4,664 (3.4%) 4,909 22,372 22,386 0.1% 24,025 4,120 4,995 21,33% 5,146 15,129 15,162 0.2% 10,152 16,504 24,190 46,6% 17,698 24,035 24,947 3.8% 24,055 284,260 304,440 7.1% 284,501 553,474 601,680 3.1% 579,048 (\$5,983) (\$28,308) (917.8%) \$729 2,855 29,940 100.0% 0 (\$3,128) (\$5,983) (\$28,308) (917.8%) \$729 2,855 29,940 100.0% 0 (\$3,128) \$1,405 4,734 (57.2%) 5,728 \$8,277 \$6,366 (23.1%) \$6,457 (1.0%) (4.9%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (</td><td>FYTD2020         FYTD2021         % Change         FYTD2021         Change           \$450,922         \$448,018         (0.6%)         \$458,093         (\$10,075)           40,020         39,256         (1.9%)         37,001         2,255           9,081         4,359         (52.0%)         3,860         499           36,153         40,759         12,7%         37,699         3,060           24,275         24,738         1.9%         24,365         372           17,039         16,242         (4,7%)         18,759         (2,517)           126,569         125,354         (1.0%)         121,684         3,670           577,491         573,372         (0.7%)         579,777         (6,405)           231,902         243,376         4.9%         239,360         4,015           8,500         4,835         (43.1%)         5,066         (231)           58,812         49,029         (16.6%)         50,122         (1,092)           299,214         297,240         (0.7%)         294,548         2,692           89,638         98,201         9.6%         92,506         5,695           68,968         72,409         5.0%         <t< td=""></t<></td></t<>	\$450,922 \$448,018 (0.6%) 40,020 39,256 (1.9%) 9,081 4,359 (52.0%) 36,153 40,759 12.7% 24,275 24,738 1.9% 17,039 16,242 (4.7%) 126,569 125,354 (1.0%) 577,491 573,372 (0.7%)  231,902 243,376 4.9% 8,500 4,835 (43.1%) 58,812 49,029 (16.6%) 299,214 297,240 (0.7%)  89,638 98,201 9.6% 68,968 72,409 5.0% 15,008 13,629 (9.2%) 19,051 18,999 (0.3%) 4,608 4,859 5.4% 4,827 4,664 (3.4%) 22,372 22,386 0.1% 4,120 4,995 21.3% 15,129 15,162 0.2% 16,504 24,190 46.6% 24,035 24,947 3.8% 284,260 304,440 7.1% 583,474 601,680 3.1% (\$5,983) (\$28,308) (917.8%) 2,855 29,940 100.0% (\$3,128) \$1,632 158.7% 11,405 4,734 (57.2%) \$8,277 \$6,366 (23.1%)	\$450,922 \$448,018 (0.6%) \$458,093 40,020 39,256 (1.9%) 37,001 9,081 4,359 (52.0%) 3,860 36,153 40,759 12.7% 37,699 24,275 24,738 1.9% 24,365 17,039 16,242 (4.7%) 121,684 577,491 573,372 (0.7%) 579,777 231,902 243,376 4.9% 239,360 8,500 4,835 (43.1%) 5,066 58,812 49,029 (16.6%) 50,122 299,214 297,240 (0.7%) 294,548 89,638 98,201 9.6% 92,506 68,968 72,409 5.0% 67,321 15,008 13,629 (9.2%) 13,172 19,051 18,999 (0.3%) 20,620 4,608 4,859 5.4% 4,897 4,827 4,664 (3.4%) 4,909 22,372 22,386 0.1% 24,025 4,120 4,995 21,33% 5,146 15,129 15,162 0.2% 10,152 16,504 24,190 46,6% 17,698 24,035 24,947 3.8% 24,055 284,260 304,440 7.1% 284,501 553,474 601,680 3.1% 579,048 (\$5,983) (\$28,308) (917.8%) \$729 2,855 29,940 100.0% 0 (\$3,128) (\$5,983) (\$28,308) (917.8%) \$729 2,855 29,940 100.0% 0 (\$3,128) \$1,405 4,734 (57.2%) 5,728 \$8,277 \$6,366 (23.1%) \$6,457 (1.0%) (4.9%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.1% (0.5%) 0.3% (0.1% (0.5%) 0.1% (	FYTD2020         FYTD2021         % Change         FYTD2021         Change           \$450,922         \$448,018         (0.6%)         \$458,093         (\$10,075)           40,020         39,256         (1.9%)         37,001         2,255           9,081         4,359         (52.0%)         3,860         499           36,153         40,759         12,7%         37,699         3,060           24,275         24,738         1.9%         24,365         372           17,039         16,242         (4,7%)         18,759         (2,517)           126,569         125,354         (1.0%)         121,684         3,670           577,491         573,372         (0.7%)         579,777         (6,405)           231,902         243,376         4.9%         239,360         4,015           8,500         4,835         (43.1%)         5,066         (231)           58,812         49,029         (16.6%)         50,122         (1,092)           299,214         297,240         (0.7%)         294,548         2,692           89,638         98,201         9.6%         92,506         5,695           68,968         72,409         5.0% <t< td=""></t<>

## Kaweah Delta Medical Foundation Fiscal Year Financial Comparison (000's)

	Actual Results FYTD Jul – Mar			Budget FYTD	Budget Variance FYTD	
	FYTD2020	FYTD2021	% Change	FYTD2021	Change	% Change
Operating Revenue						
Net Patient Service Revenue	\$33,519	\$35,329	5.4%	\$37,562	(\$2,233)	(5.9%)
Other Operating Revenue	674	184	(72.6%)	585	(401)	(68.5%)
Total Operating Revenue	34,192	35,514	3.9%	38,148	(2,634)	(6.9%)
Operating Expenses						
Salaries & Wages	8,730	8,509	(2.5%)	8,960	(451)	(5.0%)
Contract Labor	49	0,509	(100.0%)	7	(431)	0.0%
Employee Benefits	2,226	1,592	(28.5%)	1,871	(279)	(14.9%)
Total Employment	,	1,002	(20.570)	1,071	(213)	(14.570)
Expenses	11,005	10,101	(8.2%)	10,837	(737)	(6.8%)
Medical & Other Supplies	4,614	4,928	6.8%	5,313	(386)	(7.3%)
Physician Fees	18,393	19,826	7.8%	21,170	(1,344)	(6.4%)
Purchased Services	860	643	(25.1%)	680	(36)	(5.3%)
Repairs & Maintenance	1,609	1,793	11.5%	2,032	(239)	(11.8%)
Utilities	290	332	14.6%	310	22	7.1%
Rents & Leases	2,077	2,102	1.2%	2,087	15	0.7%
Depreciation & Amortization	759	720	(5.1%)	750	(30)	(4.0%)
Interest Expense	9	3	(73.2%)	3	(0)	(15.2%)
Other Expense	1,264	965	(23.6%)	896	69	7.7%
Total Other Expenses	29,874	31,311	4.8%	33,242	(1,930)	(5.8%)
Total Operating Expenses	40,879	41,412	1.3%	44,079	(2,667)	(6.0%)
Excess Margin	(\$6,686)	(\$5,898)	11.8%	(\$5,931)	\$33	0.6%
					1	

Excess Margin % (19.6	%) (16.6%)	(15.5%)
-----------------------	------------	---------

# Month of March - Budget Variances

- Net Patient Revenues: Net patient revenue exceeded the March budget expectation by \$3.7M as surgical and cardiac cath volumes increased, and we experienced a higher % of inpatient volume to total than budgeted.
- Other Operating Revenues: Other Revenue was \$3.2M higher than budget in total mainly due to the recognition of \$1.2M additional supplemental funds, and \$887K of Behavioral Health Incentive (BHI) grant funds earned.
- Salaries and Contract Labor: We experienced an unfavorable budget variance of \$1.8M in March. The unfavorable variance is primarily due to an increase in productive hours associated with increased volume, \$151K of salaries allocated to unbudgeted COVID related activities and additional premium dollars paid for contract labor, overtime and shift bonuses.
- Other Expenses: The largest unfavorable variance in this category (\$1.6M in total) was an \$829K increase in legal fees in the month of March.
- **Humana Cap Plan Expenses:** The \$1.0M unfavorable variance resulted from higher utilization of non-Kaweah medical care provided to members during the month of March.
- Physician Fees: Due to new unbudgeted contracts, this area continues to be over budget and experienced a \$723K unfavorable variance in March.
- **Stimulus Income:** The HHS Phase III general distribution of \$11.1M was received in January 2021, with half of that amount recognized in January, \$2.8M in February and the remainder recognized March. We also received \$668K of County funding in March.
- Non-operating revenue (loss): In March we recorded a quarterly net unrealized loss of \$2.0M related to the District's and the Hospital Foundation investment portfolios.

## **Humana Third Party Claims Analysis**

#### Key Issues

- Overall increase in volume. Does equate to \$2.2M in add'l premium (7 months)
- Shifts from Gold members to higher cost DSNP members
- Shifts from Kaweah "Internal" Visits to Third Party Facilities
- Increased costs due to COVID Services
- Timing of Visits due to the COVID Pandemic

Prior Year Variance

\$7,917,000

	Breakout (Jul-Feb)	
Volume Variance	\$3,719,430	Increase in the # of covered lives by 27%
Rate Variance	\$4,197,570	_COVID impact and timing and patient mix

## **Humana Third Party Claims Analysis**

#### Shift from Gold Members to higher cost DSNP - \$825K

	CY2019	CY2020	CY2021	% Change from CY 2019
<b>DSNP</b>	16%	20%	22%	38%
GOLD	84%	80%	78%	-7%
	100%	100%	100%	

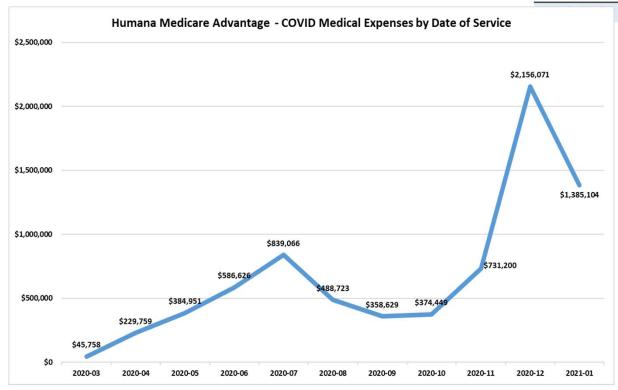
#### Shift from Kaweah "Internal" Claims to Third Party Facilities - \$4.4M

			7 months		
	Jul 18-Jun19	Jul 19-Jun 20	Jul 20-Feb 21	Annualized	
	FY19	FY20	FYTD 21	FYTD 21	
Kaweah "Internal" Claims - paid date					
Gold	\$209	9 \$253	\$233		
DSNP	\$229	9 \$317	\$280		
Total	\$212	2 \$264	\$242	-8%	Change from prior year
Third pary claims -paid date					
Gold	\$173	3 \$168	\$209		
DSNP	\$222	1 \$232	\$328		
Total	\$180	\$180	\$234	30%	Change from prior year

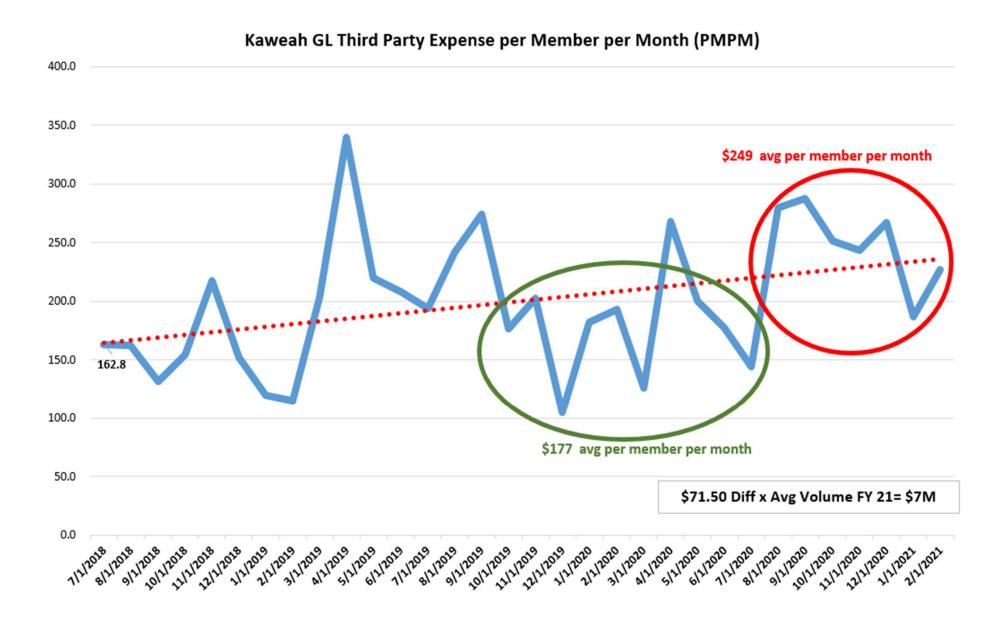
## Humana Third Party Claims—Timing and COVID Impact

#### Humana COVID+ Patients in all Settings

	1	3 months
	Ma	r 20-Mar 21
Kaweah Delta	\$	3,184,676
KAWEAH DELTA MEDICAL CENTER	\$	3,022,004
KAWEAH DELTA HOME HEALTH	\$	66,329
KAWEAH DELTA SNF	\$	53,402
KAWEAH DELTA VISALIA DIALYSIS	\$	21,900
KAWEAH DELTA REHABILITATION HOSPITAL	\$	21,041
Third Party	\$	4,519,817
ADVENTIST MEDICAL CENTER	\$	1,621,634
SIERRA VIEW DISTRICT HOSPITAL	\$	1,078,510
SKILLED NURSING/OTHER	\$	1,819,673
	\$	7,704,493



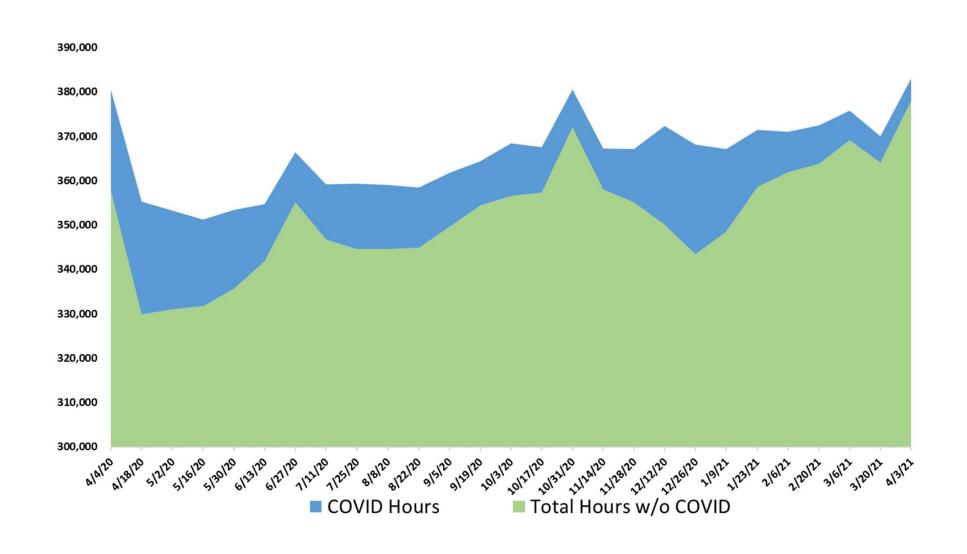
## Humana Third Party Claims Analysis - Date Paid



## Humana Third Party Claims Analysis – FY 22 Budget

- FY2021 Budget
  - Actuals through April 2021
  - SHP projections for revenue and enrollment May & June 2021
- FY2022 Budget
  - Utilize SHP estimates for CY 2021 to outline July-December 2021 for both revenue and enrollment
    - Enrollment stable through December only small variances
    - · Revenue will only increase with RAF changes and potential mid-year settlements
  - Project Jan-June 2022 enrollment utilizing past enrollment trends
    - Current PMPM for 3<sup>rd</sup> Party expenses with adjustments for enrollment trend and shift
    - Current enrollment trend for CY 2021 is increase of 10% from CY2020
    - Revenue estimated based on current PMPM payment with enrollment increases
  - 3<sup>rd</sup> Party Claim Expense budget Increase
    - · Account for shift in enrollment in the outlining areas
    - Increase in DSNP membership trend
    - Account for increase in claims paid at other facilities based on current PMPM payment trend

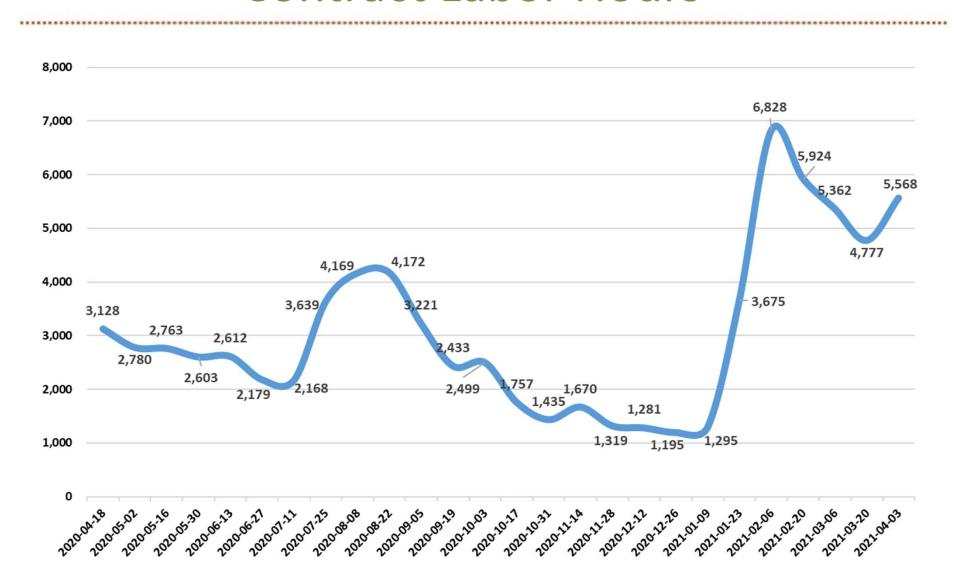
# Total Payroll Hours (excludes PTO cash out hours)



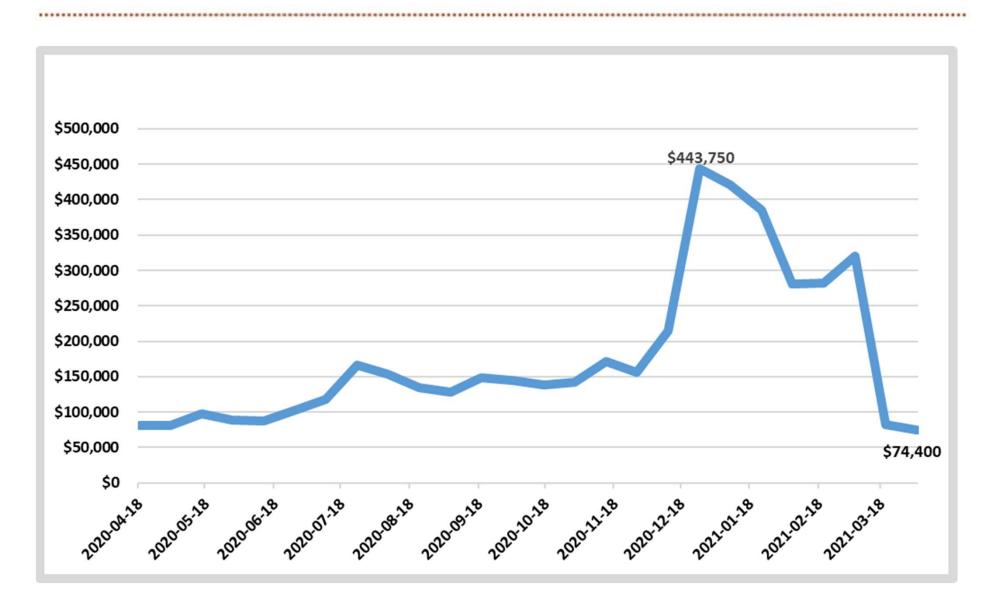
# Productive Hours (excludes PTO cash out hours)



## **Contract Labor Hours**

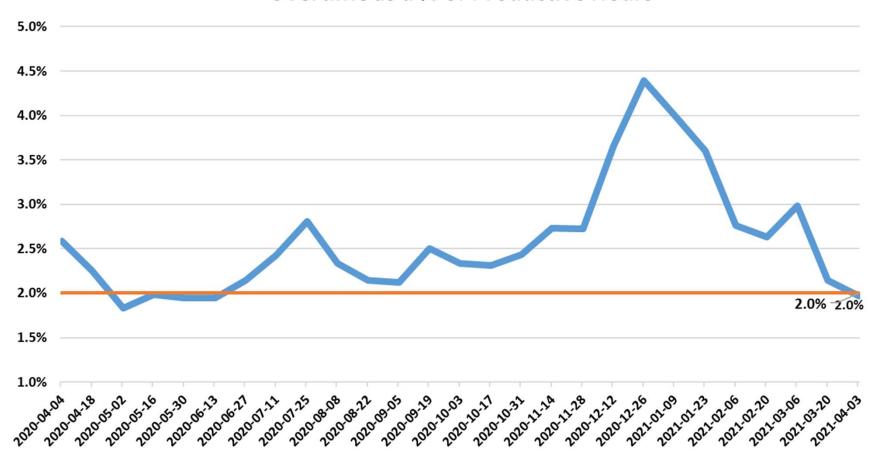


# Shift Bonus Expenses



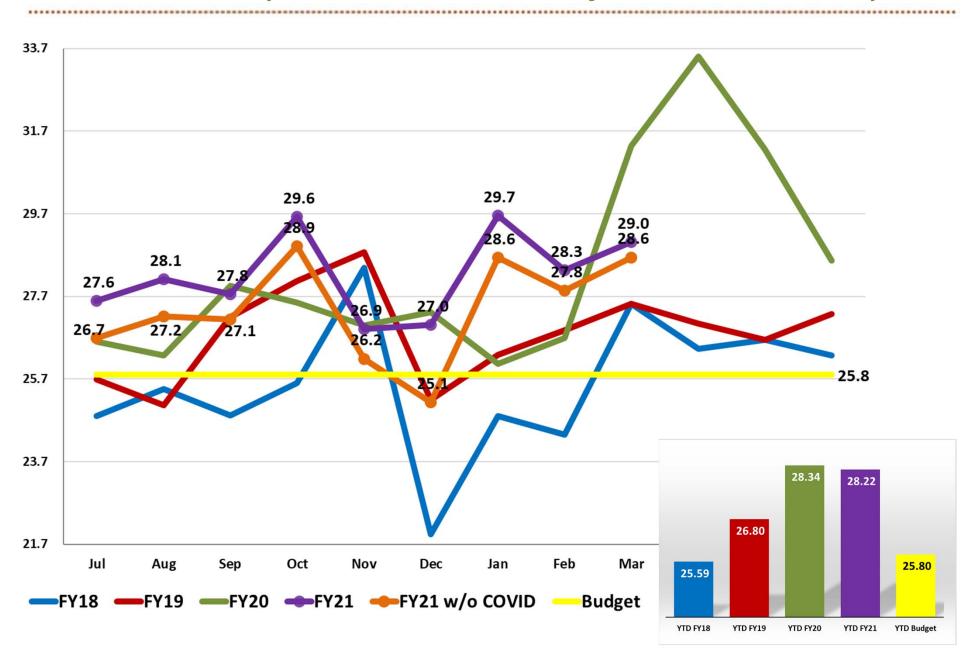
## Overtime

#### Overtime as a % of Productive Hours

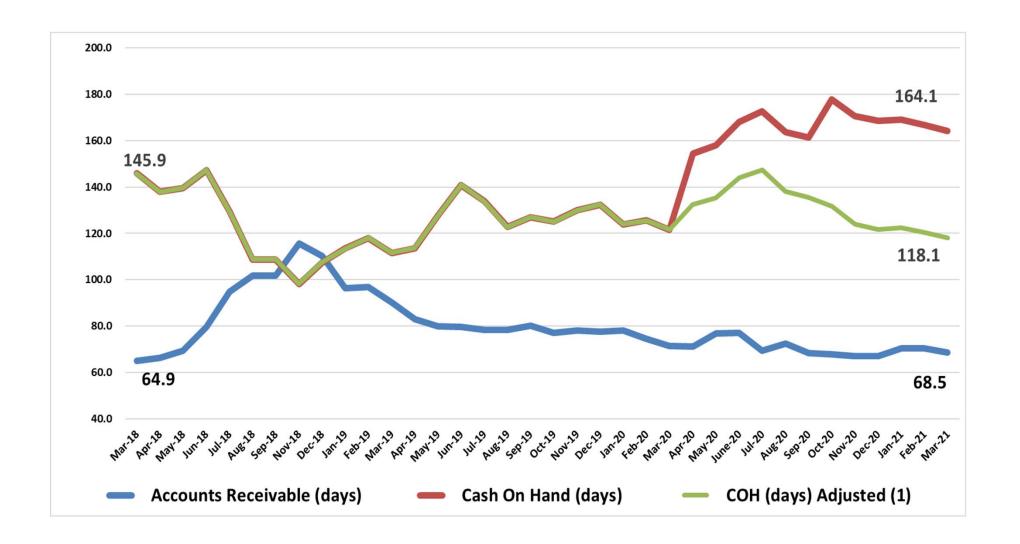


Overtime/Prod hours —Budgeted Goal

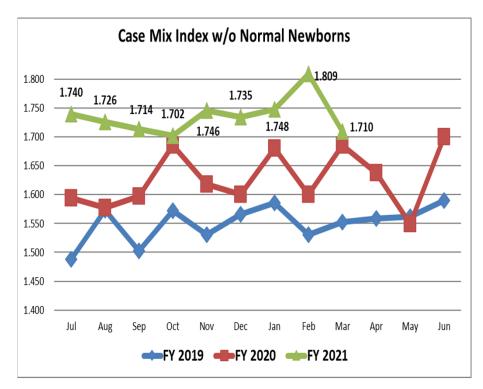
## Productivity: Worked Hours/Adjusted Patient Days

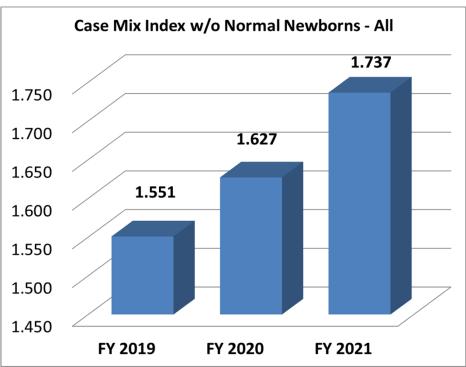


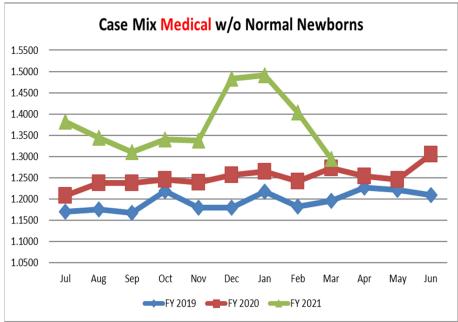
# **Trended Liquidity Ratios**

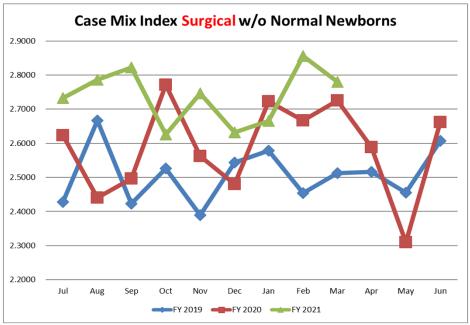


(1) Adjusted for Medicare accelerated payments and the deferral of employer portion of FICA as allowed by the CARES act.

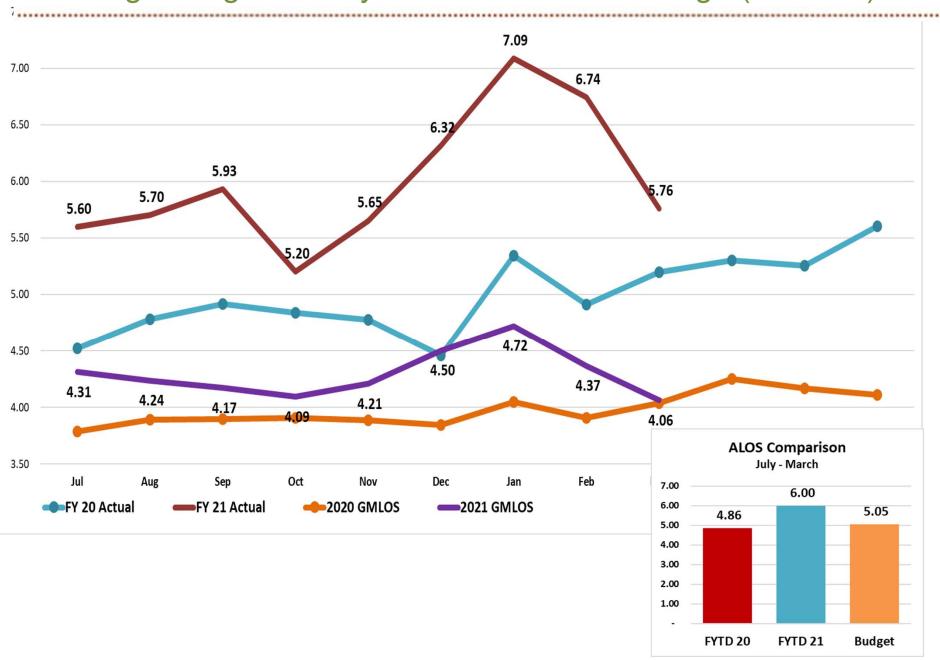






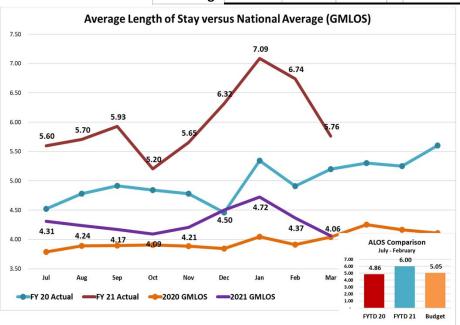


## Average Length of Stay versus National Average (GMLOS)



## Average Length of Stay versus National Average (GMLOS)

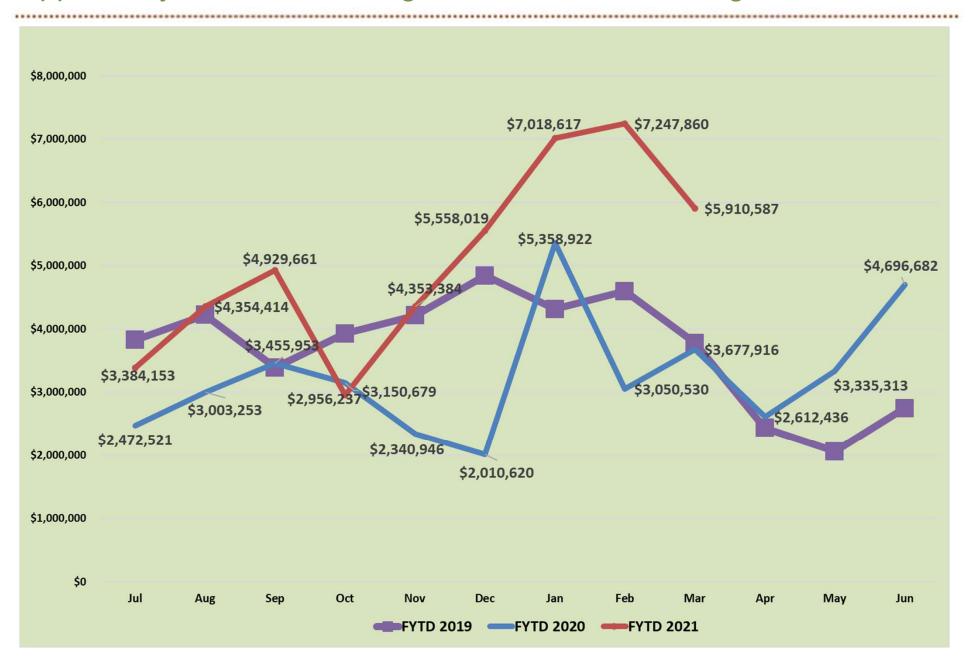
	Includin	g COVID P	atients	 Excluding	g COVID P	atients		
	ALOS	GMLOS	GAP	ALOS	<b>GMLOS</b>	GAP	Gap Diff	%
Mar-20	5.20	4.04	1.16	5.16	4.03	1.13	0.03	2%
Apr-20	5.30	4.25	1.05	5.19	4.17	1.03	0.02	2%
May-20	5.25	4.16	1.09	4.74	4.07	0.68	0.41	38%
Jun-20	5.60	4.11	1.49	4.98	3.96	1.02	0.47	31%
Jul-20	5.60	4.31	1.29	5.00	4.05	0.96	0.33	26%
Aug-20	5.70	4.24	1.47	5.01	3.96	1.05	0.42	28%
Sep-20	5.93	4.17	1.76	5.33	3.99	1.34	0.42	24%
Oct-20	5.20	4.09	1.11	4.98	3.98	0.99	0.11	10%
Nov-20	5.65	4.21	1.45	5.39	4.07	1.32	0.12	9%
Dec-20	6.32	4.50	1.82	5.16	3.97	1.19	0.63	34%
Jan-21	7.09	4.72	2.37	5.62	4.15	1.47	0.90	38%
Feb-21	6.74	4.37	2.38	5.63	4.01	1.62	0.75	32%
Mar-21	5.76	4.06	1.70	5.05	3.91	1.13	0.56	33%
Average	5.80	4.25	1.55	5.17	4.02	1.15	0.40	26%



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#### Average Length of Stay versus National Average (GMLOS) WITHOUT COVID 6.00 5.50 5.39 5.33 5.34 5.19 5.16 5.00 4.98 5.05 5.00 4.78 4.92 4.91 4.74 4.46 4.15 4.033.91 4.06 4.05 3.91 3.91 3.89 3.90 **ALOS Comparison** 3.79 July - March 3.50 5.40 5.24 5.20 5.00 4.76 4.80 4.40 FY 20 Actual **2021 GMLOS** FYTD 20 FYTD 21 Budget

### Opportunity Cost of Reducing LOS to National Average - \$39.2M FY20



#### KAWEAH DELTA HEALTH CARE DISTRICT

#### **CONSOLIDATED INCOME STATEMENT (000's)**

FISCAL YEAR 2020 & 2021

	C	perating	g Re	venue					C	perating	g Ex	penses												
				Other	Op	perating								Other	0	perating			ı	Non-				
	Net	Patient	Op	perating	R	evenue	P	ersonnel	Pł	nysician	S	Supplies	O	perating	E	xpenses	Op	erating	Ор	erating			Operating	Excess
Fiscal Year	Re	evenue	Re	evenue		Total	E	xpense		Fees	E	xpense	E	xpense		Total	In	come	In	icome	Net	Income	Margin %	Margin
2020					_																			
Jul-19		51,799		13,802	_	65,601		32,948		7,266		8,683		13,597		62,494		3,107		744		3,852	4.7%	5.8%
Aug-19		50,243		13,937	_	64,181		33,307		7,284		9,986		14,583		65,160		(980)		662		(318)	(1.5%)	(0.5%)
Sep-19		48,185		13,994	_	62,179		31,582		7,486		8,571		14,182		61,822		356		4,429		4,785	0.6%	7.2%
Oct-19		52,165		13,896	_	66,061		33,546		8,287		10,551		14,477		66,862		(801)		774		(27)	(1.2%)	(0.0%)
Nov-19		49,354		12,823	_	62,177		31,690		6,974		9,635		13,616		61,916		261		699		960	0.4%	1.5%
Dec-19		51,458		13,542	_	65,001		32,939		7,113		10,521		13,476		64,049		951		726		1,678	1.5%	2.6%
Jan-20		52,382		15,305	_	67,687		34,899		7,653		11,127		14,469		68,148		(461)		682		221	(0.7%)	0.3%
Feb-20		46,813		15,966	•	62,778		32,707		8,702		10,347		13,539		65,295		(2,516)	_	733		(1,783)	(4.0%)	(2.8%)
Mar-20		48,523	•	13,650		62,173		35,596		8,202		10,216		13,716		67,729		(5,555)		4,465		(1,091)	(8.9%)	(1.6%)
Apr-20		35,582		14,227		49,809		32,263		7,950		8,115		13,768		62,097		(12,288)		4,461		(7,827)	(24.7%)	(14.4%)
May-20		35,995		14,754		50,750		32,299		7,191		8,423		14,078		61,991		(11,241)		4,339		(6,902)	(22.2%)	(12.5%)
Jun-20		35,360		22,005		57,365		28,744		8,486		13,315		17,247		67,791		(10,427)		9,229		(1,198)	(18.2%)	(1.8%)
2020 FY Total	\$	557,860	\$	177,901	\$	735,761	\$	392,520	\$	92,595	\$	119,490	\$	170,748	\$	775,353	\$	(39,592)	\$	31,941	\$	(7,651)	(5.4%)	(1.0%)
2021																								
Jul-20		47,402		13,608		61,009		32,213		7,807		10,036		13,502		63,559		(2,550)		4,542		1,993	(4.2%)	3.0%
Aug-20		48,393		13,339		61,732		32,203		8,699		10,720		14,744		66,366		(4,634)		4,444		(191)	(7.5%)	(0.3%)
Sep-20		48,769		13,548		62,317		32,837		6,871		11,619		14,643		65,971		(3,654)		3,138		(515)	(5.9%)	(0.8%)
Oct-20		51,454		13,083		64,537		33,385		7,746		10,713		15,033		66,876		(2,339)		5,177		2,837	(3.6%)	4.4%
Nov-20		50,994		12,719	_	63,713		31,225		8,079		10,999		14,837		65,140		(1,427)		2,807		1,380	(2.2%)	2.2%
Dec-20		50,409		13,317	•	63,726		34,298		8,024		11,492		15,152		68,965		(5,240)		1,963		(3,276)	(8.2%)	(5.1%)
Jan-21		49,949		14,115		64,064		34,008		8,421		12,014		15,101		69,544		(5,480)		6,363		883	(8.6%)	1.4%
Feb-21		44,505		14,519		59,024		31,565		8,484		9,685		13,829		63,562		(4,538)		3,973		(565)	(7.7%)	(1.0%)
Mar-21		56,144		17,106		73,250		35,505		8,278		10,923		16,990		71,696		1,554		2,267		3,821	2.1%	5.2%
2021 FY Total	\$	448,018	\$	125,354	\$	573,372	\$	297,240	\$	72,409	\$	98,201	\$	133,830	\$	601,680	\$	(28,308)	\$	34,674	\$	6,366	(4.9%)	1.0%
FYTD Budget		458,093		121,684		579,777		294,548		67,321		92,506		124,674		579,048		729		5,728		6,457	0.1%	1.1%
Variance	\$	(10,075)	\$	3,670	\$	(6,405)	\$	2,692	\$	5,087	\$	5,695	\$	9,157	\$	22,631	\$	(29,037)	\$	28,946	\$	(91)		
Current Month	n Ana	•																						
Mar-21	\$	56,144	\$	17,106	\$	73,250	\$	35,505	\$	8,278	\$	•	\$	16,990	\$	•	\$	1,554	\$	2,267	\$	3,821	2.1%	
Budget		52,430		13,944		66,374		33,616		7,554		10,468		14,019		65,656		718		645		1,363	1.1%	2.0%
Variance	\$	3,714	\$	3,162	\$	6,876	\$	1,889	\$	723	\$	456	\$	2,972	\$	6,040	\$	836	\$	1,622		2,458		

#### KAWEAH DELTA HEALTH CARE DISTRICT

#### FISCAL YEAR 2020 & 2021

					252.0	Net Patient	Personnel	Physician	Supply	Total Operating	Personnel			Total Operating
	Dations		Adjusted	1/0	DFR &	Revenue/	Expense/	Fees/	Expense/	Expense/	Expense/		Net	Expense/
Figure I Venue	Patient	ADC	Patient	I/P	Bad	Ajusted	Ajusted	Ajusted	Ajusted	Ajusted	Net Patient			Net Patient
Fiscal Year	Days	ADC	Days	Revenue %	Dept %	Patient Day	Revenue	Revenue	Revenue	Revenue				
2020	12 744	411	25.220	FO 20/	72.00/	2.045	1 201	207	242	2.467	62.69/	14.00/	16.00/	120.6%
Jul-19	12,744	411	25,329	50.3%	73.8%	2,045	•	287	343	2,467		14.0%	16.8%	120.6%
Aug-19	13,240	427	26,654	49.7%	74.8%	1,885		273	375	2,445		14.5%	19.9%	129.7%
Sep-19	12,712	424	25,104	50.6%	74.1%	1,919		298	341	2,463		15.5%	17.8%	128.3%
Oct-19	12,924	417	26,070	49.6%	74.6%	2,001		318	405	2,565		15.9%	20.2%	128.2%
Nov-19	12,260	409	24,515	50.0%	74.4%	2,013	•	285	393	2,526		14.1%	19.5%	125.5%
Dec-19	12,993	419	25,116	51.7%	73.8%	2,049	•	283	419	2,550		13.8%	20.4%	124.5%
Jan-20	13,799	445	27,447	50.3%	75.3%	1,908		279	405	2,483		14.6%	21.2%	130.1%
Feb-20	12,909	445	25,445	50.7%	76.9%	1,840		342	407	2,566		18.6%	22.1%	139.5%
Mar-20	12,164	392	23,703	51.3%	74.1%	2,047		346	431	2,857		16.9%	21.1%	139.6%
Apr-20	10,665	356	19,442	54.9%	76.1%	1,830	•	409	417	3,194		22.3%	22.8%	174.5%
May-20	11,729	378	21,561	54.4%	79.5%	1,669	•	334	391	2,875		20.0%	23.4%	172.2%
Jun-20	12,571	419	25,057	50.2%	81.9%	1,411		339	531	2,706		24.0%	37.7%	191.7%
2020 FY Total 2021	150,710	412	295,371	51.0%	75.7%	1,889	1,329	313	405	2,625	70.4%	16.6%	21.4%	139.0%
Jul-20	12.016	420	24.024	52.2%	76.8%	1 001	1 202	212	403	2 540	68.0%	16.5%	21.2%	134.1%
	13,016		24,934			1,901		313		2,549				
Aug-20	13,296	429	24,893	53.4%	75.7%	1,944	•	349	431	2,666		18.0%	22.2%	137.1%
Sep-20	13,024	434	24,587	53.0%	75.6%	1,984		279	473	2,683		14.1%	23.8%	135.3%
Oct-20	12,478	403	24,749	50.4%	74.2%	2,079	•	313	433	2,702		15.1%	20.8%	130.0%
Nov-20	12,898	430	24,958	51.7%	74.0%	2,043	,	324	441	2,610		15.8%	21.6%	127.7%
Dec-20	14,346	463	25,750	55.7%	75.2%	1,958		312	446	2,678		15.9%	22.8%	136.8%
Jan-21	13,817	446	24,148	57.2%	75.5%	2,068	•	349	498	2,880		16.9%	24.1%	139.2%
Feb-21	12,384	442	23,570	52.5%	77.3%	1,888		360	411	2,697		19.1%	21.8%	142.8%
Mar-21	13,023	420	25,807	50.5%	74.9%	2,176		321	423	2,778		14.7%	19.5%	127.7%
2021 FY Total	118,282	432	223,422	52.9%	75.5%	2,005		324	440	2,693	66.3%	16.2%	21.9%	134.3%
FYTD Budget	118,590	433	241,371	49.1%	75.6%	1,898		279	383	2,592			20.2%	126.4%
Variance	(308)	(1)	(17,949)	3.8%	(0.1%)	107	110	45	56	101	2.0%	1.5%	1.7%	7.9%
Current Mont	h Analysis													
Mar-21	13,023	420	25,807	50.5%	74.9%	2,176	1,376	321	423	2,778	63.2%	14.7%	19.5%	127.7%
Budget	13,575	438	28,191	48.2%	75.6%	1,860	1,192	268	371	2,544	64.1%	14.4%	20.0%	125.2%
Variance	(552)	(18)	(2,384)	2.3%	(0.7%)	316	183	53	52	234	(0.9%)	0.3%	(0.5%)	2.5%

#### KAWEAH DELTA HEALTH CARE DISTRICT

#### **RATIO ANALYSIS REPORT**

MARCH 31, 2021

			June 30,			
	Current	Prior	2020	201	8 Mood	ly's
	Month	Month	<b>Audited</b>	Media	n Bencl	nmark
	Value	Value	Value	Aa	A	Baa
LIQUIDITY RATIOS						
Current Ratio (x)	1.3	1.2	1.4	1.6	1.9	2.1
Accounts Receivable (days)	68.5	70.3	79.7	47.6	45.9	44.4
Cash On Hand (days)	164.1	166.7	167.5	257.6	215.1	158.0
Cushion Ratio (x)	21.6	21.8	21.2	36.2	22.5	14.4
Average Payment Period (days)	89.6	92.2	76.7	73.1	59.2	59.2
CAPITAL STRUCTURE RATIOS						
Cash-to-Debt	149.2%	150.4%	146.2%	228.8%	167.7%	119.7%
Debt-To-Capitalization	32.7%	32.8%	32.6%	26.9%	32.2%	40.4%
Debt-to-Cash Flow (x)	5.4	6.0	8.5	2.3	2.9	3.8
Debt Service Coverage	2.6	2.3	1.7	6.6	5.2	3.3
Maximum Annual Debt Service Coverage (x)	2.6	2.3	1.6	6.6	4.7	3.2
Age Of Plant (years)	14.0	13.9	12.9	10.3	11.8	12.1
PROFITABILITY RATIOS						
Operating Margin	(4.9%)	(6.0%)	(5.4%)	3.2%	2.2%	0.7%
Excess Margin	1.0%	0.5%	(1.0%)	7.0%	5.0%	2.6%
Operating Cash Flow Margin	(.2%)	(1.1%)	(.4%)	9.1%	8.5%	6.8%
Return on Assets	0.9%	0.4%	(.8%)	5.0%	3.9%	2.6%

	Mar-21	Feb-21	Change	% Change	Jun-20
					(Audited)
ASSETS AND DEFERRED OUTFLOWS CURRENT ASSETS					
Cash and cash equivalents	\$ 7,830	\$ 6,971	\$ 859	12.32%	\$ 11,766
Current Portion of Board designated and trusted assets Accounts receivable:	21,372	19,973	1,398	7.00%	13,954
Net patient accounts	126,331	124,153	2,179	1.75%	118,451
Other receivables	10,132	7,752	2,379	30.69%	16,669
	136,463	131,905	4,558	3.46%	135,119
Inventories	9,217	9,024	192	2.13%	8,479
Medicare and Medi-Cal settlements	60,136	57,597	2,539	4.41%	36,726
Prepaid expenses	12,187	11,175	1,012	9.06%	10,317
Total current assets	247,204	236,646	10,558	4.46%	216,362
NON-CURRENT CASH AND INVESTMENTS - less current portion					
Board designated cash and assets	350,938	354,757	(3,819)	-1.08%	338,785
Revenue bond assets held in trust	22,253	30,471	(8,218)	-26.97%	36,092
Assets in self-insurance trust fund	2,557	2,601	(44)	-1.68%	3,727
Total non-current cash and investments CAPITAL ASSETS	375,748	387,828	(12,080)	-3.11%	378,604
Land	17,542	17,542	-	0.00%	17,542
Buildings and improvements	378,464	378,415	49	0.01%	378,313
Equipment	299,284	299,818	(534)	-0.18%	299,378
Construction in progress	68,675	65,450	3,224	4.93%	38,837
	763,965	761,226	2,739	0.36%	734,071
Less accumulated depreciation	417,637	415,305	2,333	0.56%	396,060
Property under capital leases -	346,328	345,921	407	0.12%	338,011
less accumulated amortization	680	(170)	850	-500.54%	389
Total capital assets OTHER ASSETS	347,008	345,752	1,256	0.36%	338,401
Property not used in operations	1,648	1,652	(4)	-0.26%	1,686
Health-related investments	6,411	6,475	(64)	-1.00%	6,888
Other	11,705	11,646	59	0.51%	10,759
Total other assets	19,764	19,773	(9)	-0.05%	19,334
Total assets	989,724	989,999	(275)	-0.03%	952,700
DEFERRED OUTFLOWS	8,990	9,025	(35)	-0.39%	9,354
Total assets and deferred outflows	\$ 998,714	\$ 999,024	\$ (310)	-0.03%	\$ 962,054

	Mar-21	Feb-21	Change	% Change	Jun-20
					(Audited)
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable and accrued expenses	\$ 116,737	\$ 120,210	\$ (3,473)	(2.89%)	\$ 81,897
Accrued payroll and related liabilities	61,997	62,561	(563)	(0.90%)	63,411
Long-term debt, current portion	10,731	10,731	-	0.00%	10,647
Total current liabilities	189,466	193,502	(4,036)	(2.09%)	155,955
LONG-TERM DEBT, less current portion					
Bonds payable	260,094	260,151	(57)	(0.02%)	262,436
Capital leases	157	163	(6)	(3.52%)	220
Total long-term debt	260,251	260,313	(63)	(0.02%)	262,656
NET PENSION LIABILITY	35,206	35,781	(575)	(1.61%)	40,378
OTHER LONG-TERM LIABILITIES	34,231	33,749	482	1.43%	30,626
Total liabilities	519,153	523,345	(4,192)	(0.80%)	489,615
NET ASSETS					
Invested in capital assets, net of related debt	101,200	108,129	(6,929)	(6.41%)	104,433
Restricted	38,947	37,660	1,286	3.42%	30,567
Unrestricted	339,414	329,889	9,525	2.89%	337,439
Total net position	479,561	475,679	 3,882	0.82%	472,439
Total liabilities and net position	\$ 998,714	\$ 999,024	\$ (310)	(0.03%)	\$ 962,054

Board designated funds	CUSIP	Maturity Date	Yield	Investment Type		G/L Account	Amount	Total
LAIF			0.36	Various			80,929,450	
CAMP				CAMP			73,931,595	
PFM	31846V203		0.01	Money market			387,853	
Wells Cap	31846V203	5 Can 21	0.01	Money market CD	Torroy Pinos Ponk		89,855	
Torrey Pines Bank PFM	605581MZ7	5-Sep-21 24-Jul-20		Municipal	Torrey Pines Bank Mississippi ST		3,033,167 300,000	
PFM	38141GXS8	12-Feb-21		MTN-C	Goldman Sachs		205,000	
Wells Cap	3137BFDQ1	25-Sep-21		ABS	FHLMC		1,229,437	
PFM	912828G87	31-Dec-21		U.S. Govt Agency	US Treasury Bill		920,000	
Wells Cap Wells Cap	3137APP61 06406RAA5	25-Jan-22 7-Feb-22		ABS MTN-C	FHLMC Bank of NY		1,335,205 1,000,000	
PFM	83369XDL9	14-Feb-22		CD	Societe Generale CD		865,000	
PFM	693476BN2	8-Mar-22		MTN-C	PNC Funding Corp		494,000	
PFM	05531FAX1	1-Apr-22		MTN-C	BB T Corp		450,000	
Wells Cap	072024WW8	1-Apr-22		Municipal	Bay Area Ca		1,000,000	
PFM Wells Cap	172967LG4 637432NM3	25-Apr-22 25-Apr-22		MTN-C MTN-C	Citigroup National Rural		1,000,000 950,000	
PFM	912828SV3	15-May-22		U.S. Govt Agency	US Treasury Bill		2,300,000	
Wells Cap	91412HDJ9	15-May-22		Municipal	Univ Of CA		400,000	
PFM	911312BC9	16-May-22		MTN-C	United Parcel		450,000	
PFM	06051GHH5	17-May-22		MTN-C	Bank of America		300,000	
Wells Cap	22160KAK1	18-May-22		MTN-C	Costco Wholesale		1,000,000	
Wells Cap PFM	90331HPC1 09247XAJ0	23-May-22 1-Jun-22		MTN-C MTN-C	US Bank NA Blackrock Inc.		1,300,000 395,000	
Wells Cap	769036BJ2	1-Jun-22		Municipal	Riverside Ca		350,000	
Wells Cap	3133EKRD0	14-Jun-22	1.88	U.S. Govt Agency	FFCB		1,225,000	
PFM	86565CKU2	8-Jul-22		CD	Sumito MTSU		445,000	
PFM	9128287C8	15-Jul-22		U.S. Govt Agency	US Treasury Bill		2,100,000	
Wells Cap Wells Cap	677765GT0 738850SV9	1-Aug-22 1-Aug-22		Municipal Municipal	Ohlone Ca Cmnty Poway Ca Unif Sch		800,000 565,000	
PFM	3137AWQH1	25-Aug-22		ABS	FHLMC		390,000	
PFM	65558TLL7	26-Aug-22		CD	Nordea Bk Abb Ny CD		860,000	
PFM	83050PDR7	26-Aug-22		CD	Skandin Ens CD		845,000	
PFM Wells Cap	912828L24 9128282S8	31-Aug-22 31-Aug-22		U.S. Govt Agency U.S. Govt Agency	US Treasury Bill US Treasury Bill		680,000 590,000	
PFM	89236TEC5	8-Sep-22		MTN-C	Toyota Motor		450,000	
Wells Cap	313380GJ0	9-Sep-22	2.00	U.S. Govt Agency	FHLB		300,000	
Wells Cap	037833DI1	11-Sep-22		MTN-C	Apple, Inc		600,000	
Wells Cap PFM	69371RQ33 9128282W9	26-Sep-22 30-Sep-22		MTN-C U.S. Govt Agency	Paccar Financial Mtn		375,000 750,000	
PFM	91282CAN1	30-Sep-22		U.S. Govt Agency	•		675,000	
Wells Cap	91282CAN1	30-Sep-22		U.S. Govt Agency			100,000	
Wells Cap	3135G0T78	5-Oct-22		U.S. Govt Agency			950,000	
Wells Cap	172967LQ2	27-Oct-22		MTN-C	Citigroup		750,000	
PFM Wells Cap	91282CAR2 9128283C2	31-Oct-22 31-Oct-22		U.S. Govt Agency U.S. Govt Agency			1,800,000 3,150,000	
Wells Cap	68609TNA2	1-Nov-22		Municipal	Oregon ST		1,000,000	
PFM .	912828TY6	15-Nov-22	1.63	U.S. Govt Agency			1,000,000	
Wells Cap	912828TY6	15-Nov-22		U.S. Govt Agency	•		700,000	
Wells Cap	912828M80	30-Nov-22		U.S. Govt Agency	US Treasury Bill		2,770,000	
PFM PFM	23341VZT1 89231AAD3	2-Dec-22 15-Dec-22		CD ARS	Dnb Bank Asa Ny CD Toyota Auto		630,000 485,184	
PFM	458140AM2	15-Dec-22		MTN-C	Intel Corp		415,000	
Wells Cap	58770FAC6	15-Dec-22	1.84		Mercedes Benz Auto		750,000	
PFM	3136AEGQ4			U.S. Govt Agency			474,349	
PFM Wells Con	912828N30			U.S. Govt Agency			1,180,000	
Wells Cap Wells Cap	24422EVM8 38141GXP4	17-Jan-23 27-Jan-23			John Deere Mtn Goldman Sachs Group		725,000 860,000	
PFM	912828P38			U.S. Govt Agency	•		1,200,000	
Wells Cap	9128283U2	31-Jan-23	2.38	U.S. Govt Agency	US Treasury Bill		350,000	
Wells Cap	9128284A5			U.S. Govt Agency			2,100,000	
PFM Wells Cap	22552G3C2 797400LA4	17-Mar-23		CD Municipal	Credit Suisse Ag CD San Diego County		665,000 1,275,000	
Wells Cap Wells Cap	797400LA4 79727LBQ1	15-Apr-23		Municipal	San Diego County San Diego Ca		1,275,000	
PFM	3137EAEQ8	20-Apr-23		U.S. Govt Agency	FHLMC		1,770,000	
Wells Cap	92348XAC9	20-Apr-23	3.38	ABS	Verizon Owner Trust		600,000	
PFM	06051GGK9	24-Apr-23			Bank of America		640,000	
PFM PFM	037833DV9 166764BV1	11-May-23 11-May-23			Apple, Inc Chevron Corp		135,000 250,000	
Wells Cap	037833DV9	11-May-23 11-May-23			Apple, Inc		800,000	
PFM	912828VB3			U.S. Govt Agency			630,000	
PFM	912828VB3	15-May-23	1.75	U.S. Govt Agency	US Treasury Bill		1,100,000	
PFM	912828VB3			U.S. Govt Agency			1,000,000	
PFM Wells Can	912828ZP8 857477417			U.S. Govt Agency	US Treasury Bill State Street Corp		200,000 359,000	
Wells Cap Wells Cap	857477AL7 06406RAC1	15-May-23 16-May-23			State Street Corp Bank of Ny Mtn		359,000 300,000	
PFM	46625HRL6	18-May-23			JP Morgan		1,000,000	
Wells Cap	3135G04Q3	22-May-23		U.S. Govt Agency			700,000	
PFM	4581X0DM7	24-May-23		Supra-National Ag			915,000	
PFM	023135BP0	3-Jun-23			Amazon Com Inc		350,000	
PFM PFM	023135BQ8 69371RQ82	3-Jun-23 8-Jun-23	0.80 0.80	MTN-C	Amazon Com Inc Paccar Financial Mtn		445,000 140,000	
PFM	931142EK5	26-Jun-23	3.40	MTN-C	Walmart Inc.		800,000	
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PFM Wells Cap	73358W4V3 797669ZH4	1-Jul-23		Municipal	Port Auth NY San Francisco	245,000
PFM	24422EVH9	1-Jul-23 5-Jul-23		Municipal MTN-C	John Deere Mtn	1,070,000 295,000
PFM	3135G05G4	10-Jul-23		U.S. Govt Agency	FNMA	1,710,000
Wells Cap	46124HAA4	15-Jul-23		MTN-C	Intuit Inc	800,000
PFM	38141GWM2	24-Jul-23		MTN-C	Goldman Sachs	900,000
PFM	3137FKK39	25-Jul-23		ABS	FHLMC	51,837
PFM	157411TJ8	1-Aug-23		Municipal	Chaffey Ca	265,000
PFM	797272QN4	1-Aug-23		Municipal	San Diego Ca Community	165,000
PFM	874857KJ3	1-Aug-23		Municipal	Tamalpais Ca Union	370,000
Wells Cap	14575TDX7	1-Aug-23		Municipal	Carson Ca Redev Ag	300,000
Wells Cap	250433TX7	1-Aug-23		Municipal	Desert Sands Ca	315,000
Wells Cap	697511FA6	1-Aug-23		Municipal	Palomar Ca	700,000
Wells Cap	916544ES4	1-Aug-23		Municipal	Upper Santa Clara	1,100,000
Wells Cap	166756AJG5	11-Aug-23		MTN-C	Chevron USA Inc	1,300,000
PFM	326569AC9	21-Aug-23		ABS	GM Fin Auto Lease	215,000
Wells Cap	9128284X5	31-Aug-23		U.S. Govt Agency	US Treasury Bill	1,240,000
PFM .	798135H51	1-Sep-23		Municipal	San Jose Ca Ref	765,000
Wells Cap	3137EAEW5	8-Sep-23		U.S. Govt Agency	FHLMC	500,000
PFM .	89236TFN0	20-Sep-23		MTN-C	Toyota Motor	550,000
PFM	912828T26	30-Sep-23	1.38	U.S. Govt Agency	US Treasury Bill	905,000
PFM	02665WCQ2	10-Oct-23		MTN-C	American Honda Mtn	395,000
PFM	654880ead3	16-Oct-23	0.00	ABS	Nissann Auto Lease	245,000
PFM	912828T91	31-Oct-23	1.63	U.S. Govt Agency	US Treasury Bill	1,050,000
Wells Cap	9128285K2	31-Oct-23	3.00	U.S. Govt Agency	US Treasury Bill	550,000
PFM .	110122DT2	13-Nov-23	0.54	MTN-C	Bristol Myers Squibb	280,000
PFM	14042WAC4	15-Nov-23	2.51	ABS	Capital One Prime	404,790
PFM	459058JM6	24-Nov-23	0.25	Supra-National Age	Inter Amer Bk	1,265,000
PFM	3137BTU25	25-Nov-23	3.06	U.S. Govt Agency	FHLMC	415,000
Wells Cap	912828U57	30-Nov-23	2.13	U.S. Govt Agency	US Treasury Bill	145,000
Wells Cap	912828U57	30-Nov-23	2.13	U.S. Govt Agency	US Treasury Bill	700,000
PFM .	3137EAFA2	4-Dec-23	0.25	U.S. Govt Agency		1,465,000
Wells Cap	92349GAA9	20-Dec-23	2.33	ABS	Verizon Owner Trust	600,000
PFM	912828V23	31-Dec-23	2.25	U.S. Govt Agency	US Treasury Bill	2,195,000
Wells Cap	650009R88	1-Jan-24	2.12	Municipal	New York ST	585,000
PFM	91282CBE0	15-Jan-24	0.13	U.S. Govt Agency	US Treasury Bill	370,000
PFM	91282CBE0	15-Jan-24	0.13	U.S. Govt Agency	US Treasury Bill	540,000
PFM	693475AV7	23-Jan-24	3.50	MTN-C	PNC Financial	395,000
PFM	05591RAC8	25-Jan-24	0.40	ABS	BMW Auto Leasing LLC	215,000
PFM	6174468W2	25-Jan-24	0.53	MTN-C	Morgan Stanley	335,000
Wells Cap	9128285Z9	31-Jan-24	2.50	U.S. Govt Agency	US Treasury Bill	3,575,000
Wells Cap	69371RR24	2-Feb-24	0.35	MTN-C	Paccar Financial Mtn	1,000,000
PFM	3135G0V34	5-Feb-24		U.S. Govt Agency	FNMA	1,110,000
PFM	594918BX1	6-Feb-24		MTN-C	Microsoft Corp	410,000
PFM	3130AFW94	13-Feb-24		U.S. Govt Agency	FHLB	1,220,000
PFM	9128286G0	29-Feb-24		U.S. Govt Agency	US Treasury Bill	2,110,000
Wells Cap	9128288G0	29-Feb-24		U.S. Govt Agency	US Treasury Bill	2,825,000
PFM	58933YAU9	7-Mar-24		MTN-C	Merck Co Inc.	405,000
PFM	904764BG1	7-Mar-24		MTN-C	Unilever Capital	200,000
PFM	717081ES8	15-Mar-24		MTN-C	Pfizer Inc.	465,000
Wells Cap	58769TAD7	15-Mar-24		ABS	Mercedes Benz Auto	810,000
PFM	46647PBZ8	16-Mar-24		MTN-C	JP Morgan	215,000
PFM	808513BN4	18-Mar-24		MTN-C	Schwab Charles	90,000
Wells Cap	808513BN4	18-Mar-24		MTN-C	Schwab Charles	1,625,000
Wells Cap	92343VGF5	22-Mar-24		MTN-C	Verizon	730,000
PFM	3136AJB54	25-Mar-24		U.S. Govt Agency	FNMA	408,465
PFM	57636QAB0	1-Apr-24		MTN-C	Mastercard Inc.	395,000
PFM	20030NCR0	15-Apr-24		MTN-C	Comcast Corp	395,000
PFM	912828X70	30-Apr-24		U.S. Govt Agency	US Treasury Bill	1,285,000
Wells Cap	9128286R6	30-Apr-24		U.S. Govt Agency	US Treasury Bill	500,000
Wells Cap	97705MUJ2	1-May-24		Municipal	Wisconsin ST	1,320,000
Wells Cap	977100HH2	1-May-24		Municipal	Wisconsin ST	500,000
PFM	912828WJ5	15-May-24		U.S. Govt Agency	,	425,000
PFM	912828WJ5	15-May-24		U.S. Govt Agency	US Treasury Bill	950,000
Wells Cap	91412HKY8	15-May-24		Municipal	University Ca	1,000,000
Wells Cap	912828XT2	31-May-24		U.S. Govt Agency	US Treasury Bill	4,350,000
Wells Cap	912828XT2	31-May-24		U.S. Govt Agency	US Treasury Bill	500,000
Wells Cap	684100AC4	1-Jun-24		Municipal	Orange Ca	500,000
Wells Cap	546486BU4	15-Jun-24		Municipal	Louisiana ST	500,000
Wells Cap	9128286Z8	30-Jun-24		U.S. Govt Agency	US Treasury Bill	1,000,000
PFM	040654XU4	1-Jul-24		Municipal Municipal	Arizona ST	675,000
PFM	20772KJW0	1-Jul-24		Municipal	Connecticut ST	150,000
PFM Walla Can	977123X60	1-Jul-24		Municipal	Wisconsin ST	470,000
Wells Cap	544647BF6	1-Jul-24		Municipal	Los Angeles Calif Ca	1,500,000
PFM	65479CAD0	15-Jul-24		MTN-C	Nissan Auto	170,000
PFM Wolle Cop	91159HHX1	30-Jul-24		MTN-C	US Bancorp	415,000
Wells Cap	912828Y87	31-Jul-24		U.S. Govt Agency	US Treasury Bill	1,850,000
PFM PFM	574193TQ1	1-Aug-24		Municipal Municipal	Maryland ST	355,000
PFM PFM	797272QP9	1-Aug-24		Municipal Municipal	San Diego Ca Community San Juan Ca	80,000
	798306WN2	1-Aug-24		Municipal Municipal		195,000
PFM	874857KK0	1-Aug-24		Municipal	Tamalpais Ca Union	305,000
PFM PFM	14041NFU0	15-Aug-24		ABS MTN-C	Capital One Multi	1,600,000
PFM	438516BW5	15-Aug-24 15-Aug-24		MTN-C	Honeywell Paccar Financial Mtn	330,000
Wells Cap	69371RQ25 30231GBC5	15-Aug-24 16-Aug-24		MTN-C MTN-C	Exxon Mobil	210,000 1,320,000
ττοπο Θαρ	302010003	10-Aug-24	2.02	00/4 40	EXACT MODII	1,520,000

PFM	254687FK7	30-Aug-24	1.75	MTN-C	Walt Disney Co	780,000
PFM	191216CL2	6-Sep-24	1.75	MTN-C	Coca Cola Co	425,000
PFM	89237VAB5	15-Oct-24	0.70	ABS	Toyota Auto Recvs	320,000
PFM	254683CM5	15-Oct-24		MTN-C	Discover Card	615,000
PFM	43813KAC6	18-Oct-24			Honda Auto	375,000
PFM	06406RAL1	24-Oct-24		MTN-C	Bank of NY	150,000
PFM	09661RAD3	25-Oct-24		ABS	BMW Vehicle Owner	185,000
PFM	172967MT5	30-Oct-24		MTN-C	Citigroup Inc	445,000
PFM	912828YM6	31-Oct-24		U.S. Govt Agency	US Treasury Bill	1,500,000
Wells Cap	912828YM6	31-Oct-24		U.S. Govt Agency	US Treasury Bill	650,000
PFM	14913Q3B3	8-Nov-24		MTN-C	Caterpillar Finl Mtn	850,000
Wells Cap	14913Q3B3	8-Nov-24		MTN-C	Caterpillar Finl Mtn	600,000
Wells Cap	14043MAC5	15-Nov-24		ABS	Capital One Prime	1,000,000
PFM Walla Can	912828YV6	30-Nov-24 30-Nov-24		U.S. Govt Agency U.S. Govt Agency	US Treasury Bill	1,000,000
Wells Cap Wells Cap	912828YV6 46647PAY2	5-Dec-24		MTN-C	US Treasury Bill JP Morgan	700,000
Wells Cap	07330NAT2	6-Dec-24		MTN-C	Branch Banking Trust	1,050,000 1,300,000
PFM	44933FAC0	15-Dec-24		ABS	Hyundai Auto	290,000
Wells Cap	912828YY0	31-Dec-24		U.S. Govt Agency	US Treasury Bill	1,000,000
PFM	3135G0X24	7-Jan-25		U.S. Govt Agency	FNMA	1,510,000
Wells Cap	24422EVC0	9-Jan-25		MTN-C	John Deere Mtn	500,000
PFM	3137FUZN7	25-Jan-25		U.S. Govt Agency	FHLMC	377,087
PFM	3137EAEP0	12-Feb-25		U.S. Govt Agency	FHLMC	1,000,000
PFM	89236TGT6	13-Feb-25		MTN-C	Toyota Motor	420,000
PFM	66989HAP3	14-Feb-25		MTN-C	Novartis Capital	425,000
PFM	92290BAA9	20-Feb-25		MTN-C	Verizon Owner	455,000
PFM	539830BE8	1-Mar-25	2.90	MTN-C	Lockheed Martin	205,000
PFM	13063DUY2	1-Mar-25	5.00	Municipal	California ST	185,000
PFM	141315FAD9	15-Mar-25	0.00	ABS	Carmax Auto Owner	280,000
Wells Cap	072024XB3	1-Apr-25	0.88	Municipal	Bay Area Toll	250,000
PFM	369550BK3	1-Apr-25	3.25	MTN-C	General Dynamics	395,000
PFM	3130AJHU6	14-Apr-25	0.50	U.S. Govt Agency	FHLB	1,340,000
PFM	3135G03U5	22-Apr-25	0.63	U.S. Govt Agency	FNMA	1,530,000
Wells Cap	797412DM2	1-May-25		Municipal	San Diego County	300,000
PFM	037833DT4	11-May-25	1.13	MTN-C	Apple, Inc	655,000
PFM	91412HFM0	15-May-25	0.93	Municipal	University Calf Ca	185,000
Wells Cap	89240BAC2	15-May-25	0.00	ABS	Toyota Auto Recvs	1,000,000
PFM	291011BG8	1-Jun-25	3.15	MTN-C	Emerson Electric Co	265,000
PFM	438516CB0	1-Jun-25		MTN-C	Honeywell	180,000
PFM	3135G04Z3	17-Jun-25		U.S. Govt Agency	FNMA	1,800,000
Wells Cap	3135G04Z3	17-Jun-25		U.S. Govt Agency	FNMA	2,000,000
PFM	931142ED1	26-Jun-25		MTN-C	Walmart Inc.	195,000
Wells Cap	912828ZW3	30-Jun-25		U.S. Govt Agency	US Treasury Bill	350,000
PFM	241271AD6	1-Jul-25		Municipal	Florida ST	600,000
PFM	977123X78	1-Jul-25		Municipal	Wisconsin ST	440,000
PFM Wells Can	3137EAEU9	21-Jul-25 21-Jul-25		U.S. Govt Agency U.S. Govt Agency	FHLMC FHLMC	520,000
Wells Cap PFM	3137EAEU9 54438CYK2	1-Aug-25		Municipal	Los Angeles Ca	1,500,000 335,000
PFM	798306WP7	1-Aug-25 1-Aug-25		Municipal	San Juan Ca	190,000
PFM	14316HAC6	15-Aug-25		ABS	Carmax Auto Owner	215,000
PFM	110122DC9	15-Aug-25		MTN-C	Bristol Myers Squibb	102,000
Wells Cap	3135G05X7	25-Aug-25		U.S. Govt Agency	FNMA	1,500,000
Wells Cap	91282CAJ0		0.25	U.S. Govt Agency	US Treasury Bill	250,000
Wells Cap	3130AK5E2	4-Sep-25		U.S. Govt Agency	FHLB	525,000
Wells Cap	47788UAC6	15-Sep-25		ABS	John Deere Owner	685,000
PFM	002824BM1	15-Sep-25	3.88	MTN-C	Abbott Laboratories	195,000
PFM	3137EAEX3			U.S. Govt Agency	FHLMC	835,000
Wells Cap	3137EAEX3			U.S. Govt Agency		750,000
Wells Cap	06051GJG5	25-Sep-25			Bk of America	1,300,000
Wells Cap	742718FL8	29-Oct-25			Procter Gamble Co	1,300,000
Wells Cap	91282CAT8			U.S. Govt Agency		770,000
Wells Cap	91282CAZ4	30-Nov-25			•	1,200,000
Wells Cap	91282CAZ4			U.S. Govt Agency		1,350,000
PFM	14316NAC3	15-Dec-25			Carmax Auto Owner	140,000
PFM	912828P46	15-Feb-26	1.63	U.S. Govt Agency	US Treasury Bill	1,000,000

\$ 334,123,274

		Maturity Date	Yield	Investment Type		G/L Account	Amount	Total
Self-insurance trust								
Wells Cap Wells Cap				Money market Fixed income -	L/T	110900 152300	1,312,186 2,428,440	3,740,626
2012 revenue bonds US Bank				Principal/Interes	st payment fund	142112	3,257,645	3,257,645
2015A revenue bonds US Bank				Principal/Interes	st payment fund	142115	1,351,885	1,351,885
2015B revenue bonds US Bank US Bank				Principal/Interes Project Fund	st payment fund	142116 152442	1,380,216 11,641,087	13,021,302
2017A/B revenue bonds US Bank				Principal/Interes	st payment fund	142117	1,744,104	1,744,104
2017C revenue bonds US Bank				Principal/Interes	st payment fund	142118	1,452,664	1,452,664
2020 revenue bonds Signature Bank				Project Fund		152446	10,609,504	10,609,504
2014 general obligation b	onds			Interest Paymer	nt fund	152440	2,289,953	2,289,953
<u>Operations</u>								
Wells Fargo Bank Wells Fargo Bank	(Checking) (Savings)		0.16 0.16	Checking Checking		100000 100500	(1,448,253) 5,637,078 4,188,825	
<u>Payroll</u>								
Wells Fargo Bank Wells Fargo Bank Wells Fargo Bank Wells Fargo Bank Bancorp	(Checking) (Checking) (Checking) (Checking)		0.16	Checking Checking Checking Checking Checking	Flexible Spending HAS Resident Fund	100100 100201 100200 100205 100202	(96,498) 149,401 1,889 1,408 176,958 233,158	4404.000
							_	4,421,983
						Total investmer	ts <u></u> \$	376,012,940

Kaweah Delta Medical Fo	oundation						
Wells Fargo Bank			Checking		100050	\$	2,311,950
Sequoia Regional Cance	r Center						
Wells Fargo Bank Wells Fargo Bank	(Medical) (Radiation)		Checking Checking		100535 \$ 100530	588,442	
•	. ,		· ·		_	\$	588,442
Kaweah Delta Hospital Fo	oundation_						
VCB Checking Various			Investments S/T Investments		100501 §	5 478,678 5,710,587	
Various			L/T Investments		142300	11,279,224	
Various			Unrealized G/L		142400	2,117,276	19,585,765
Summary of board design	nated funds:						
Plant fund:							
Uncommitted plant for			\$ 282,329,920		142100		
Committed for capita	ıl		24,701,353 307,031,273		142100		
GO Bond reserve - L/T			1,902,030		142100		
			, ,				
401k Matching			734,675		142100		
Cost report settlement - cu		2,135,384			142104		
Cost report settlement - L/	ı	1,312,727	3,448,111		142100		
Development fund/Memori	al fund		104,184		112300		
Workers compensation - c		5,625,000			112900		
Workers compensation - L	/T	15,278,000	20,903,000		113900		
			\$ 334,123,274				
			φ 334,123,274				
			Total Investments	%	Trust Accounts	Surplus Funds	%
Investment summary by	institution:			70	Accounts	T dildo	,,,
Bancorp			\$ 176,958	0.0%		176,958	0.1%
CAMP			73,931,595	19.7%		73,931,595	21.8%
Local Agency Investment F Local Agency Investment F		ax Rev	80,929,450 2,289,953	21.5% 0.6%	2,289,953	80,929,450	23.9% 0.0%
Wells Cap	(2 ) 3001		93,529,123	24.9%	3,740,626	89,788,497	26.5%
PFM Torroy Pinos Ponk			86,440,564	23.0% 0.8%		86,440,564 3,033,167	25.5% 0.9%
Torrey Pines Bank Wells Fargo Bank			3,033,167 4,245,024	0.8% 1.1%		3,033,167 4,245,024	0.9% 1.3%
Signature Bank			10,609,504	2.8%	10,609,504	, -,	0.0%
US Bank			20,827,601	5.5%	20,827,601		0.0%
			-				

\$ 376,012,940

100.0% \$ 37,467,684 \$ 338,545,256

**Total investments** 

Investment summary of surplus funds by type:		Investment Limitations
Negotiable and other certificates of deposit	\$ 7,343,167	\$ 101,564,000 (30%)
Checking accounts	4,421,983	•
Local Agency Investment Fund (LAIF)	80,929,450	65,000,000
CAMP	73,931,595	
Medium-term notes (corporate) (MTN-C)	43,370,000	101,564,000 (30%)
U.S. government agency	89,564,900	
Municipal securities	22,905,000	
Money market accounts	477,708	67,709,000 (20%)
Asset Backed Securties	13,421,453	67,709,000 (20%)
Supra-National Agency	2,180,000	101,564,000 (30%)
Return on investment:	\$ 338,545,256	
Current month	0.73%	
Year-to-date	1.52%	
Prospective	0.98%	
LAIF (year-to-date)	0.59%	
Budget	1.65%	

Fair market value disclosure for the quarter ended March 31, 2021 (District only):	Quar	er-to-date	Year-to-date	
Difference between fair value of investments and amortized cost (balance sheet effect)		N/A	\$	3,960,286
Change in unrealized gain (loss) on investments (income statement effect)	\$	1,684,633	\$	2,893,375

#### Investment summary of CDs:

Credit Suisse Ag CD	\$ 665,000
Dnb Bank Asa Ny CD	630,000
Nordea Bk Abb Ny CD	860,000
Skandin Ens CD	845,000
Societe Generale CD	865,000
Sumito Mtsu	445,000
Torrey Pines Bank	3,033,167
	\$ 7,343,167

#### Investment summary of asset backed securities:

BMW Vehicle Owner	\$ 185,000
Capital One Multi	1,600,000
Capital One Prime	1,404,790
Carmax Auto Owner	635,000
FHLMC	3,006,479
Gm Fin Auto Lease	215,000
Honda Auto	375,000
Hyundai Auto	290,000
John Deere Owner	685,000
BMW Auto Leasing LLC	215,000
Mercedes Benz Auto	1,560,000
Nissann Auto Lease	245,000
Toyota Auto	485,184
Toyota Auto Recvs	1,320,000
Verizon Owner Trust	 1,200,000
	\$ 13,421,453

#### Investment summary of medium-term notes (corporate):

Investment summary of medium-term notes (corporate):		
Abbett Leberatories	\$	105.000
Abbott Laboratories	Ф	195,000
Amazon Com Inc		795,000
American Honda Mtn		395,000
Apple, Inc		2,190,000
Bank of America		940,000
Bank of NY		1,150,000
Bank of NY Mtn BB T Corp		300,000 450,000
Bk of America		1,300,000
Blackrock Inc.		395,000
Branch Banking Trust		1,300,000
Bristol Myers Squibb		382,000
Caterpillar Finl Mtn		1,450,000
Chevron Corp		250,000
Chevron USA Inc		1,300,000
Citigroup		1,750,000
Citigroup Inc		445,000
Coca Cola Co		425,000
Comcast Corp		395,000
Costco Wholesale		1,000,000
Discover Card		615,000
Emerson Electric Co		265,000
Exxon Mobil		1,320,000
General Dynamics		395,000
Goldman Sachs		1,105,000
Goldman Sachs Group		860,000
Honeywell		510,000
Intel Corp		415,000
Intuit Inc		800,000
John Deere Mtn		1,520,000
JP Morgan		2,265,000
Lockheed Martin		205,000
Mastercard Inc.		395,000
Merck Co Inc.		405,000
Microsoft Corp		410,000
Morgan Stanley		335,000
National Rural		950,000
Nissan Auto Novartis Capital		170,000
Paccar Financial Mtn		425,000 1,725,000
Pfizer Inc.		465,000
PNC Financial		395,000
PNC Funding Corp		494,000
Procter Gamble Co		1,300,000
Schwab Charles		1,715,000
State Street Corp		359,000
Toyota Motor		1,420,000
Unilever Capital		200,000
United Parcel		450,000
US Bancorp		415,000
US Bank NA		1,300,000
Verizon		730,000
Verizon Owner		455,000
Walmart Inc.		995,000
Walt Disney Co		780,000
	\$	43,370,000

#### Investment summary of U.S. government agency:

Federal National Mortgage Association (FNMA)	\$	13,692,814
Federal Home Loan Bank (FHLB)	•	3,385,000
Federal Farmers Credit Bank (FFCB)		1,225,000
Federal Home Loan Mortgage Corp (FHLMC)		9,132,087
US Treasury Bill		62,130,000
oo rrododry biii	\$	89,564,900
·	<u> </u>	00,001,000
Investment summary of municipal securities:		
Arizona ST	\$	675,000
Bay Area Ca		1,000,000
Bay Area Toll		250,000
California ST		185,000
Carson Ca Redev Ag		300,000
Chaffey Ca		265,000
Connecticut ST		150,000
Desert Sands Ca		315,000
Florida ST		600,000
Los Angeles Ca		335,000
Los Angeles Calif Ca		1,500,000
Louisiana ST		500,000
Maryland ST		355,000
Mississippi ST		300,000
New York ST		585,000
Ohlone Ca Cmnty		800,000
Orange Ca		500,000
Oregon ST		1,000,000
Palomar Ca		700,000
Port Auth NY		245,000
Poway Ca Unif Sch		565,000
Riverside Ca		350,000
San Diego Ca		1,300,000
San Diego Ca Community		245,000
San Diego County		1,575,000
San Francisco		1,070,000
San Jose Ca Ref		765,000
San Juan Ca		385,000
Tamalpais Ca Union		675,000
Univ Of CA		400,000
University Ca		1,000,000
University Calf Ca		185,000
Upper Santa Clara		1,100,000
Wisconsin ST		2,730,000
	\$	22,905,000
•		.,,
Investment summary of Supra-National Agency:		
Inter Amer Bk	\$	2,180,000

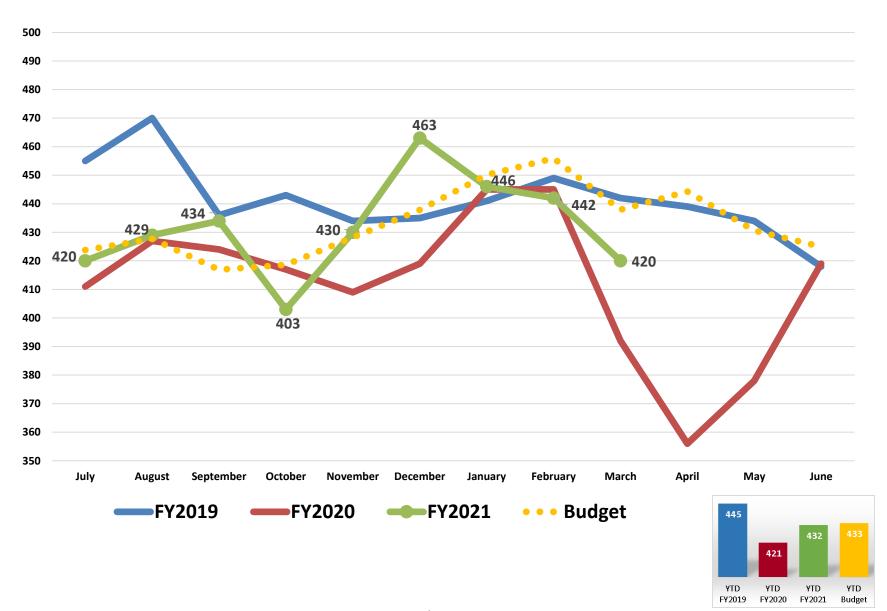
2,180,000

MORE THAN MEDICINE. LIFE.

# Statistical Report April 26, 2021



# **Average Daily Census**



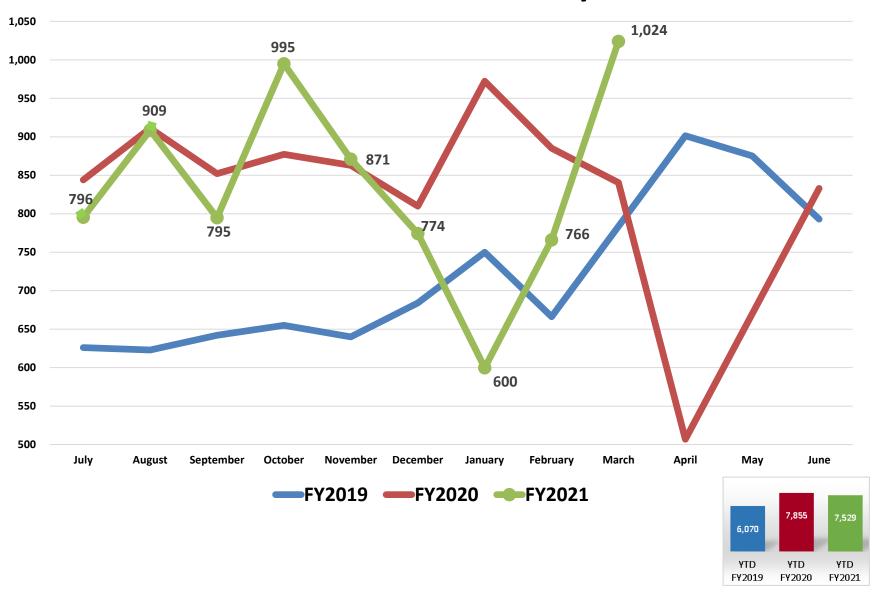
## **Admissions**



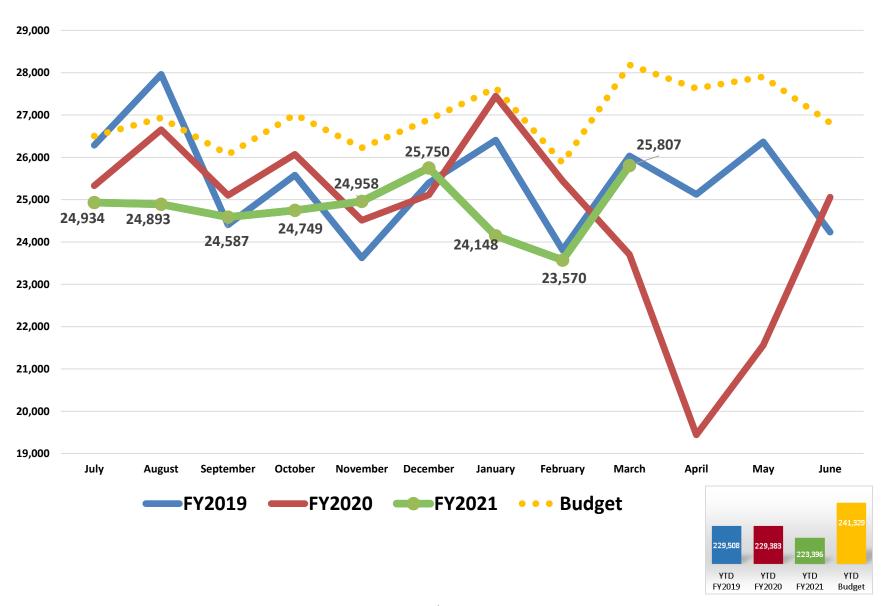
# Discharges



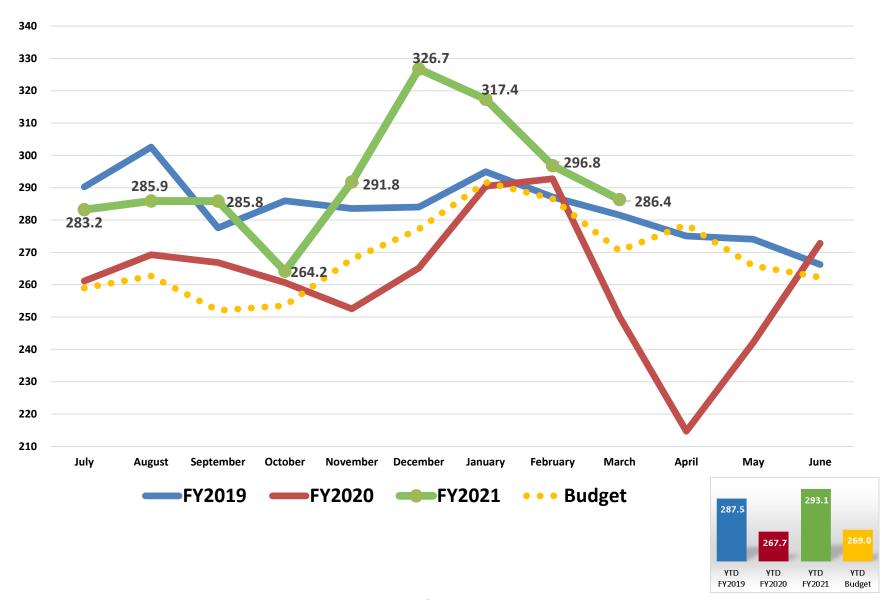
# **Observation Days**



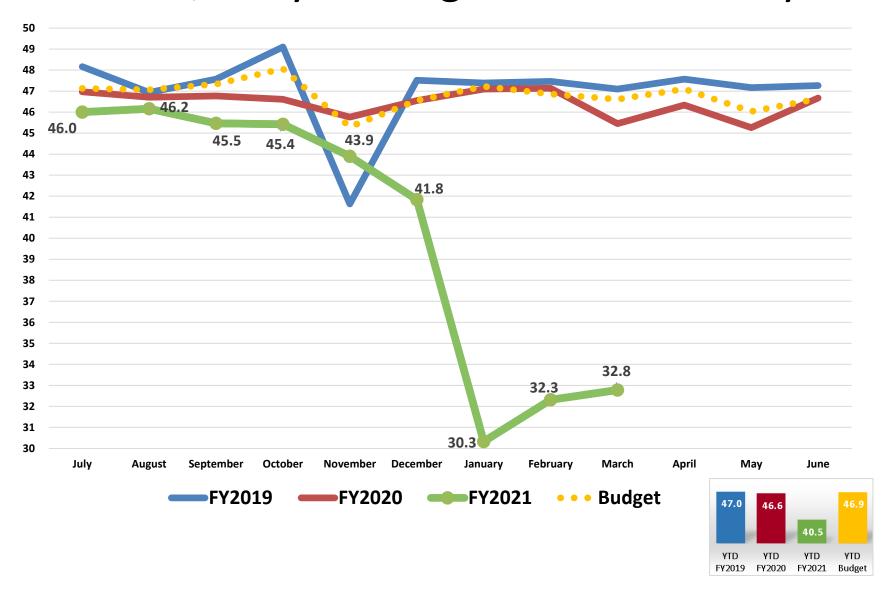
# Adjusted Patient Days



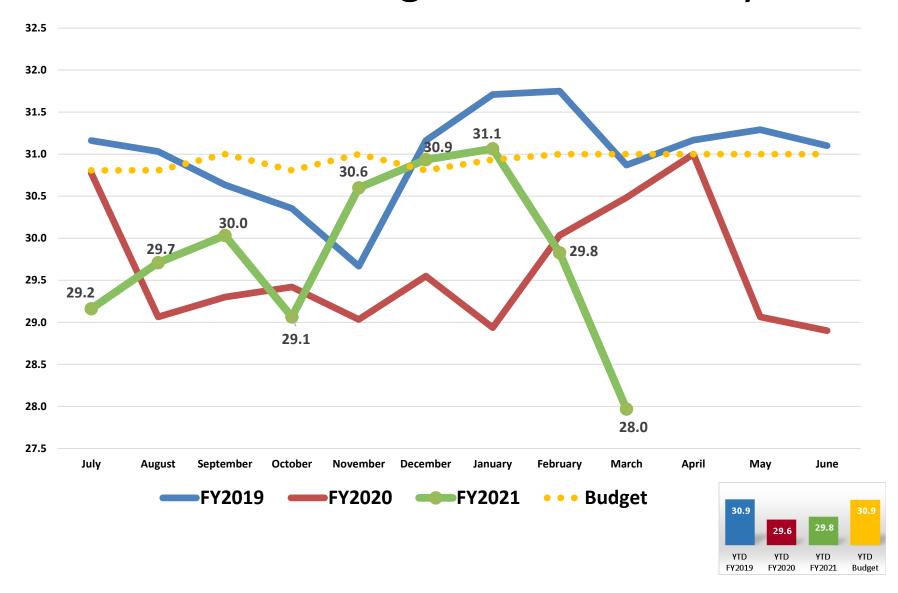
#### Medical Center – Avg. Patients Per Day



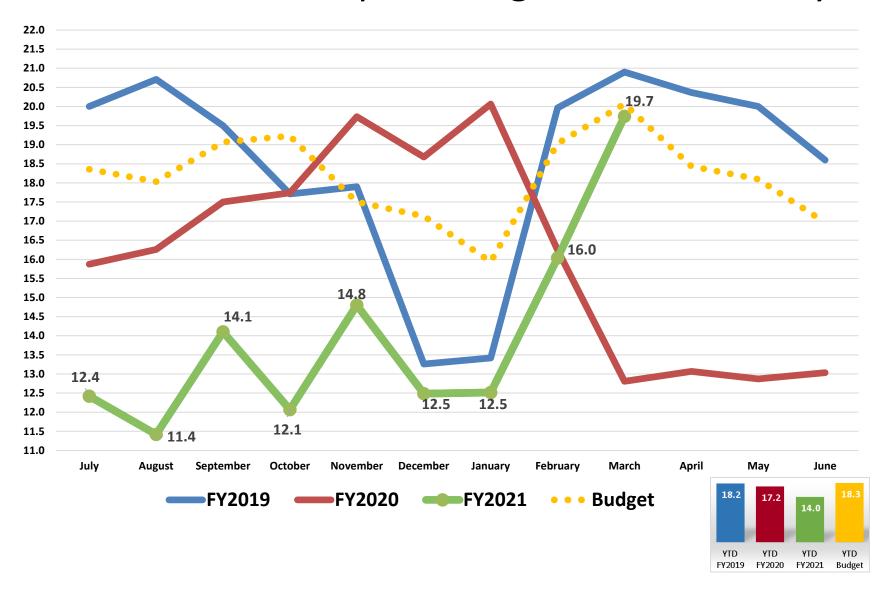
#### Acute I/P Psych - Avg. Patients Per Day



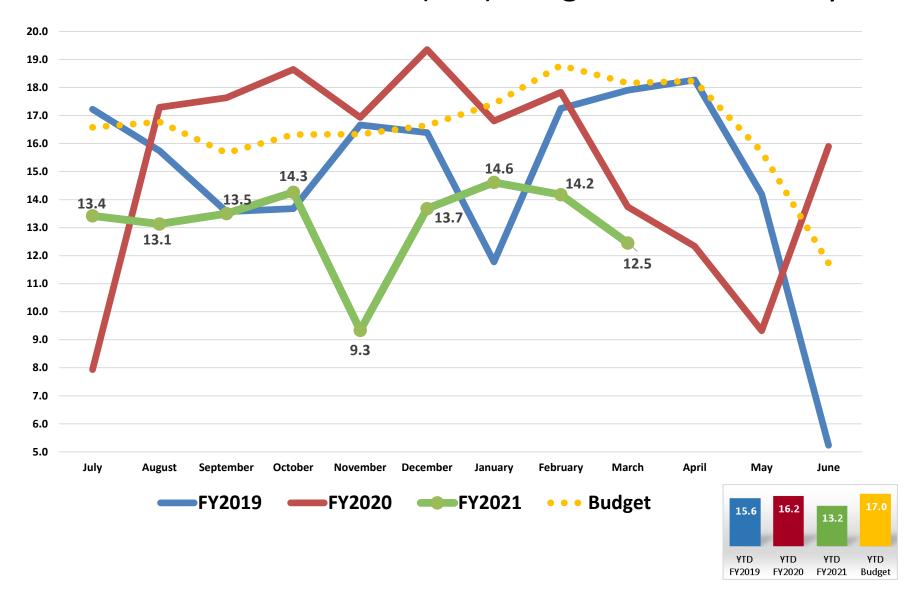
#### Sub-Acute - Avg. Patients Per Day



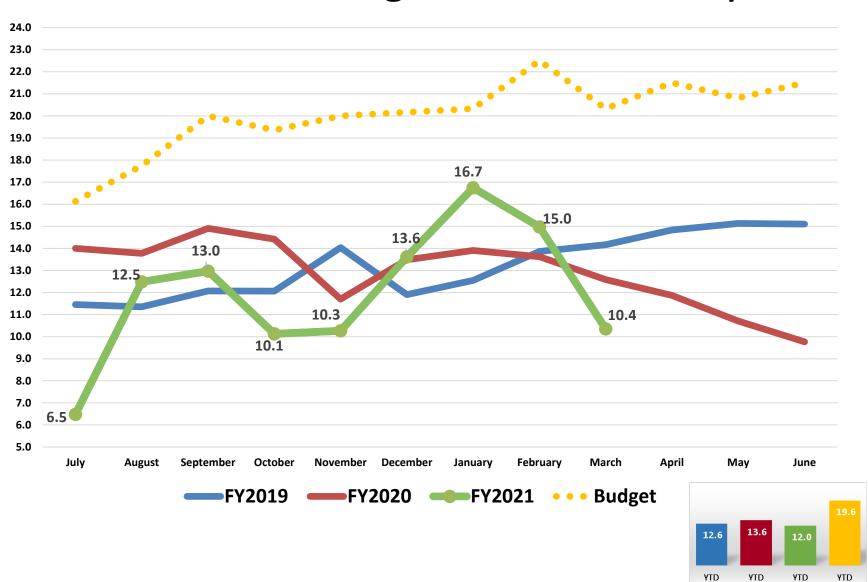
#### Rehabilitation Hospital - Avg. Patients Per Day



#### Transitional Care Services (TCS) - Avg. Patients Per Day



#### TCS Ortho - Avg. Patients Per Day



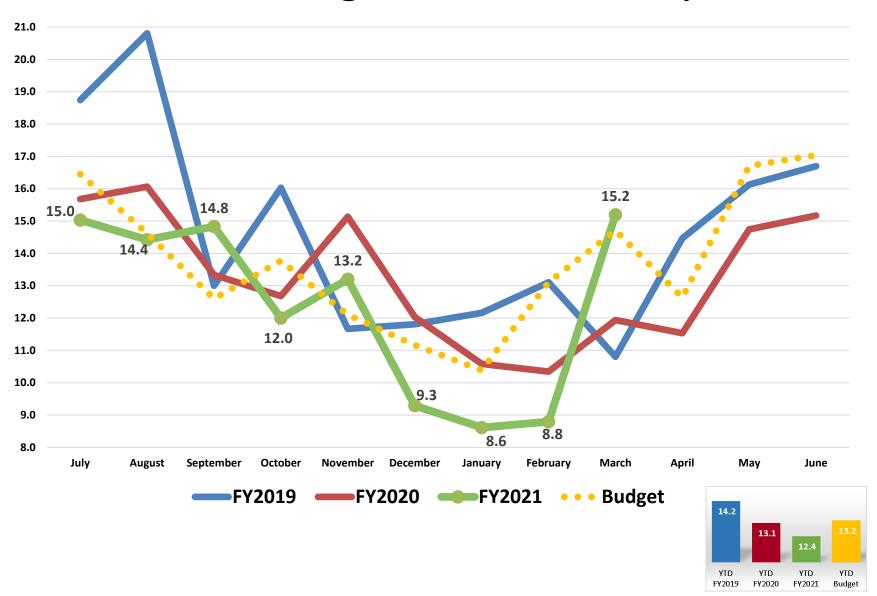
FY2019

FY2020

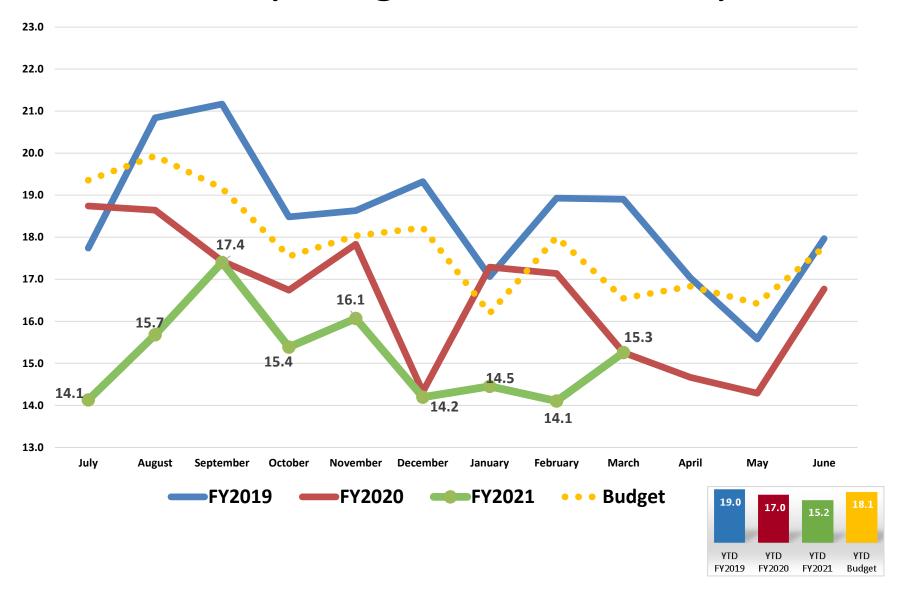
FY2021

Budget

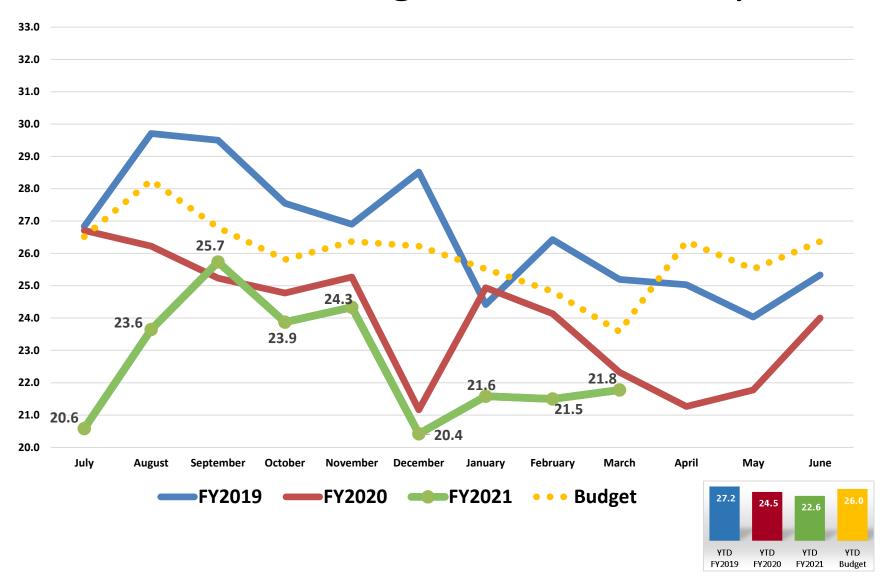
#### NICU - Avg. Patients Per Day



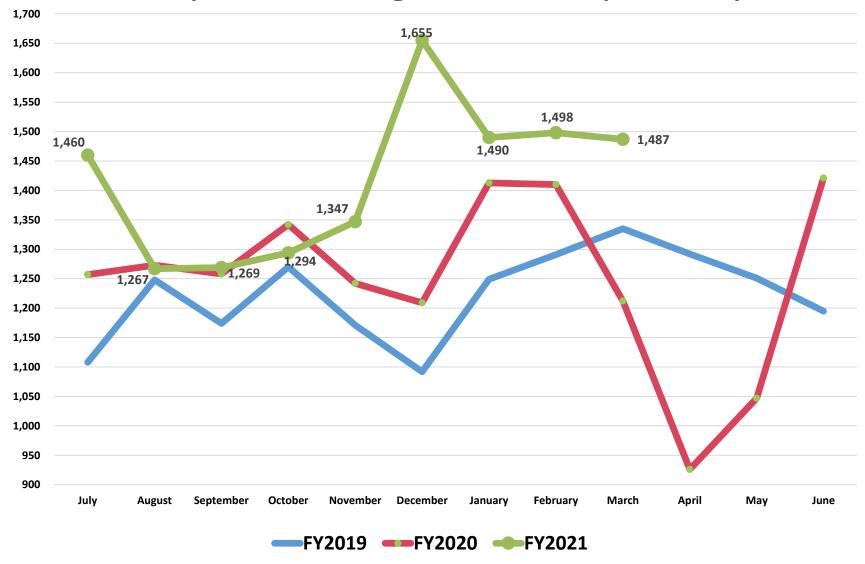
#### Nursery - Avg. Patients Per Day



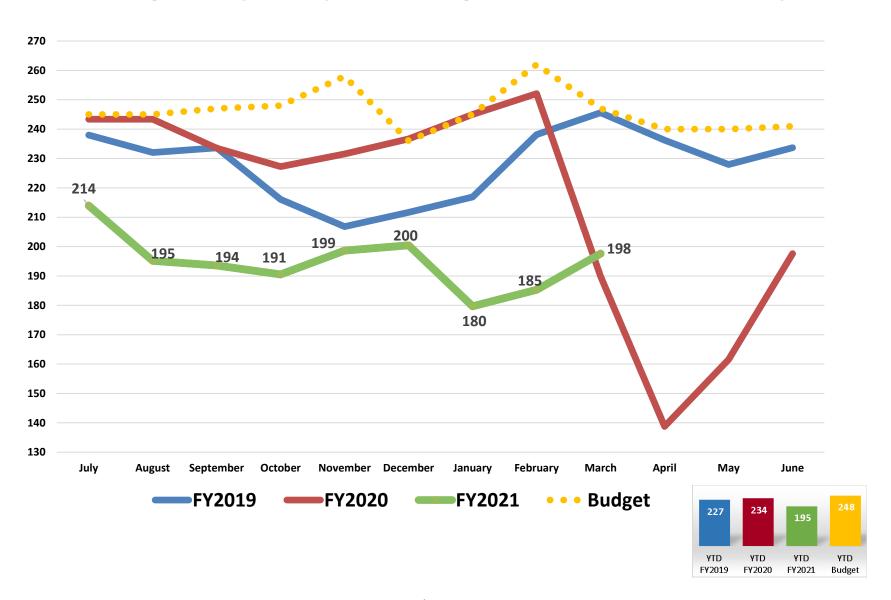
#### Obstetrics - Avg. Patients Per Day



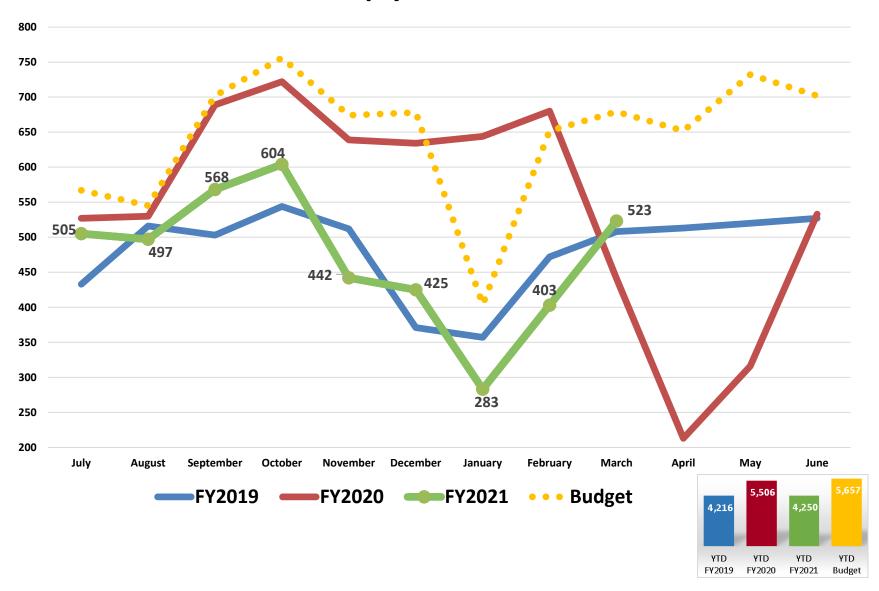
#### Outpatient Registrations per Day



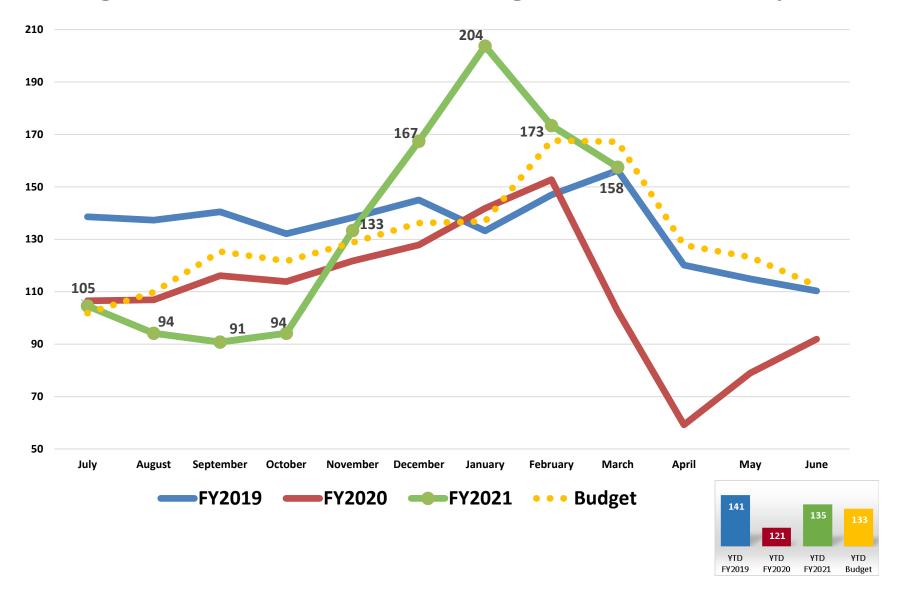
## Emergency Dept – Avg Treated Per Day



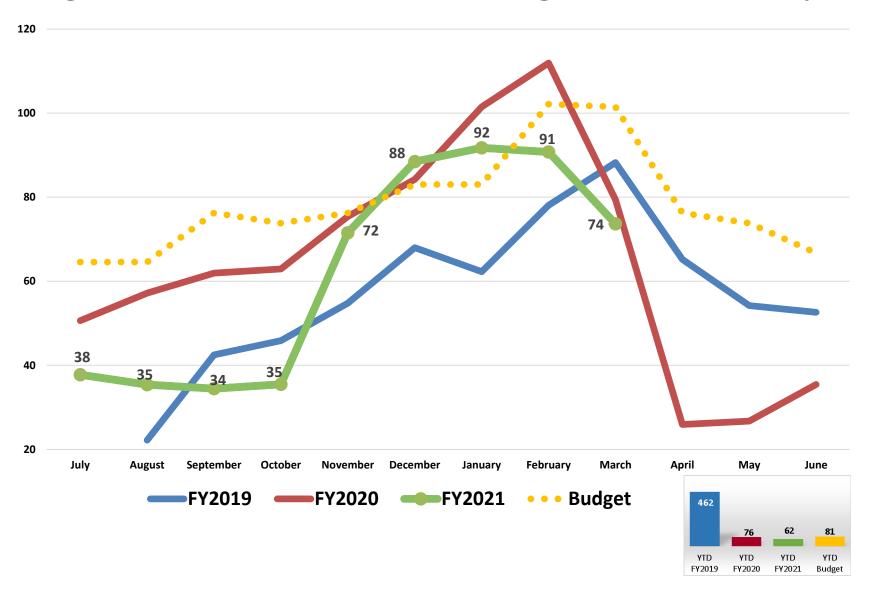
# **Endoscopy Procedures**



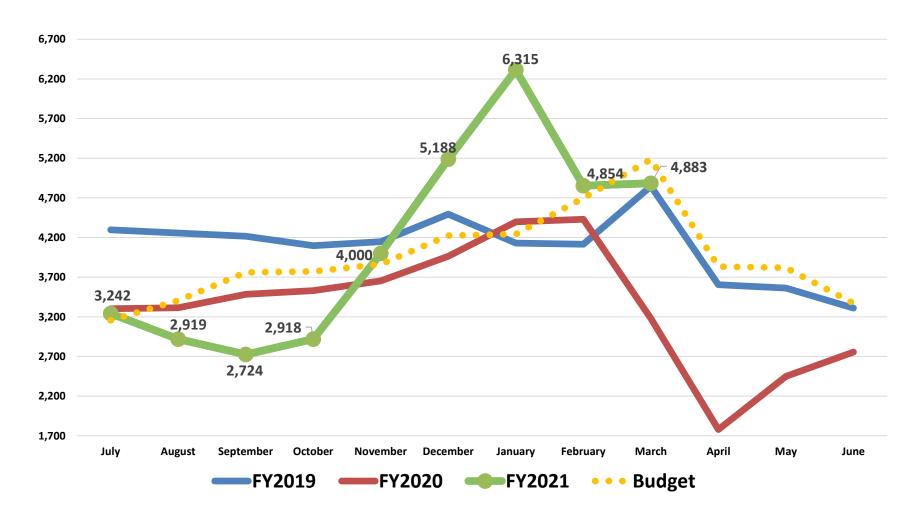
#### Urgent Care – Court Average Visits Per Day



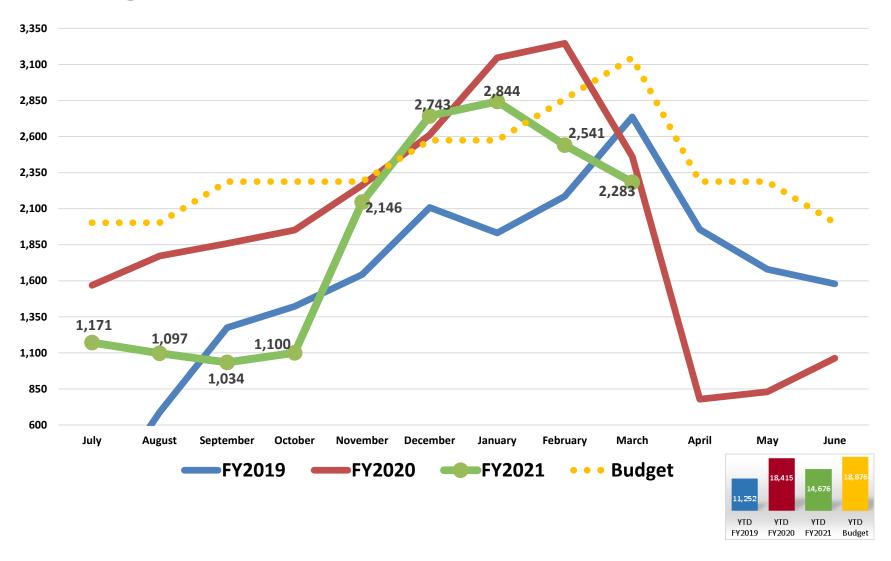
#### Urgent Care – Demaree Average Visits Per Day



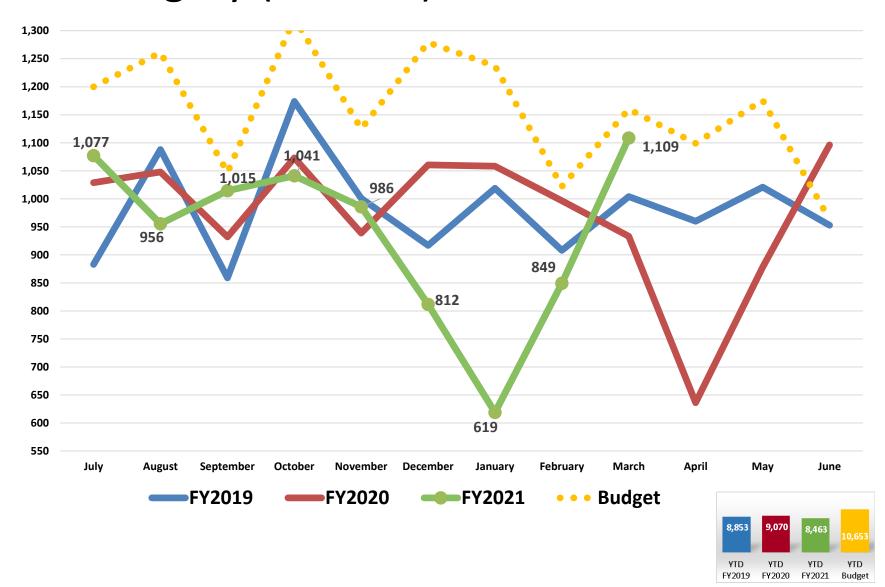
# Urgent Care – Court Total Visits



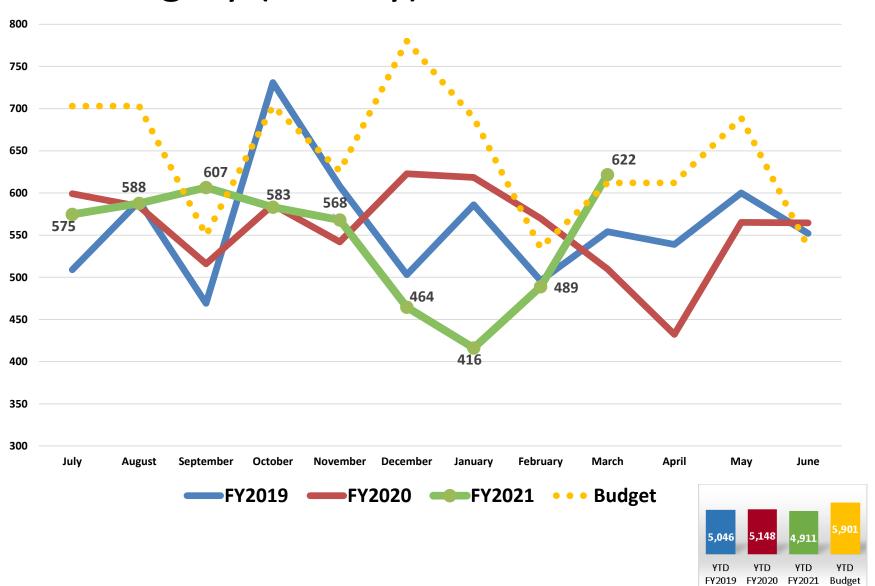
# Urgent Care – Demaree Total Visits



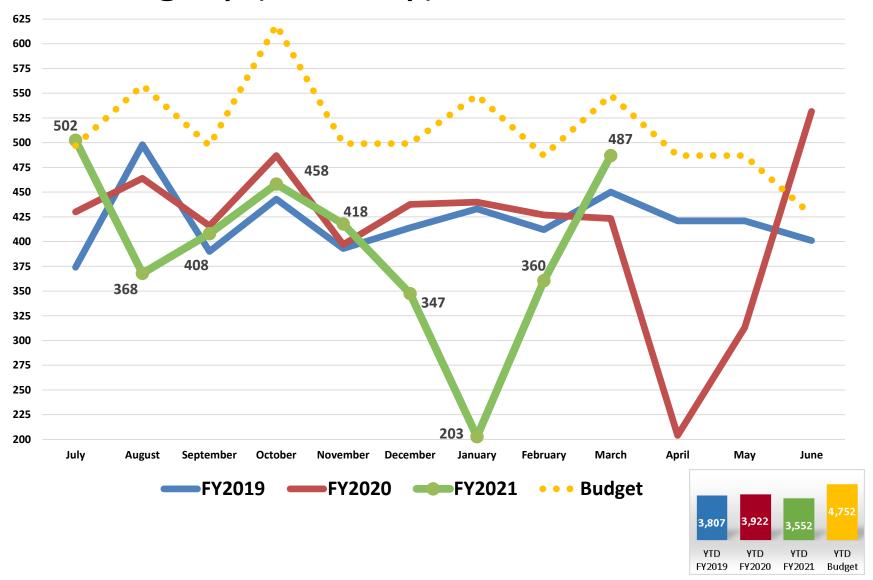
## Surgery (IP & OP) – 100 Min Units



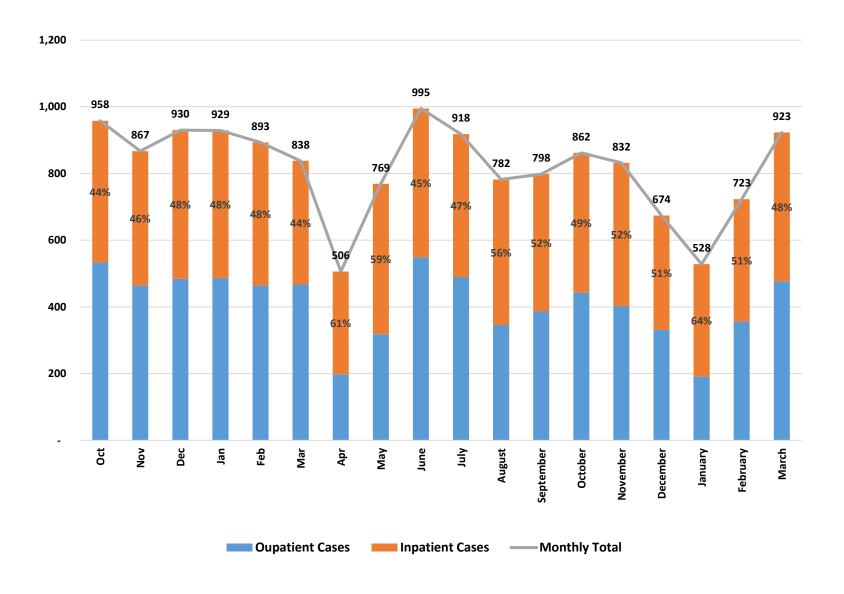
#### Surgery (IP Only) – 100 Min Units



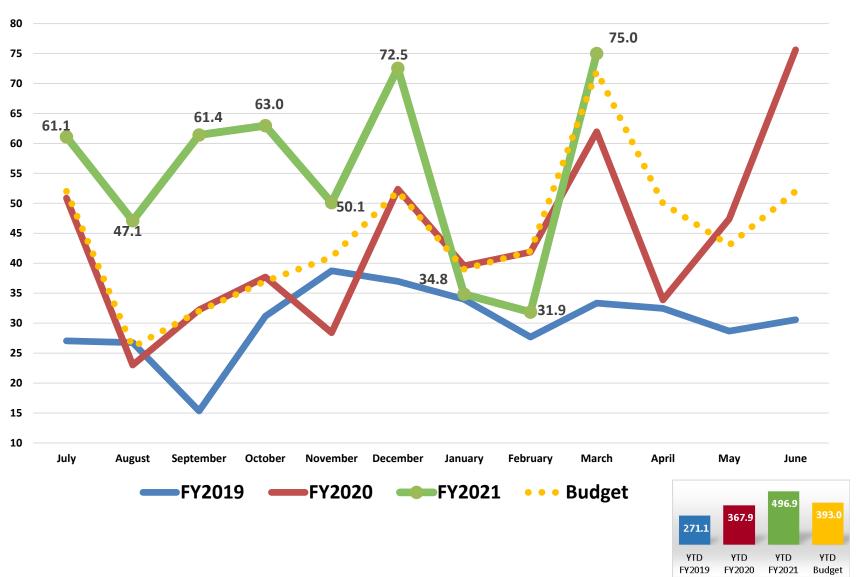
# Surgery (OP Only) – 100 Min Units



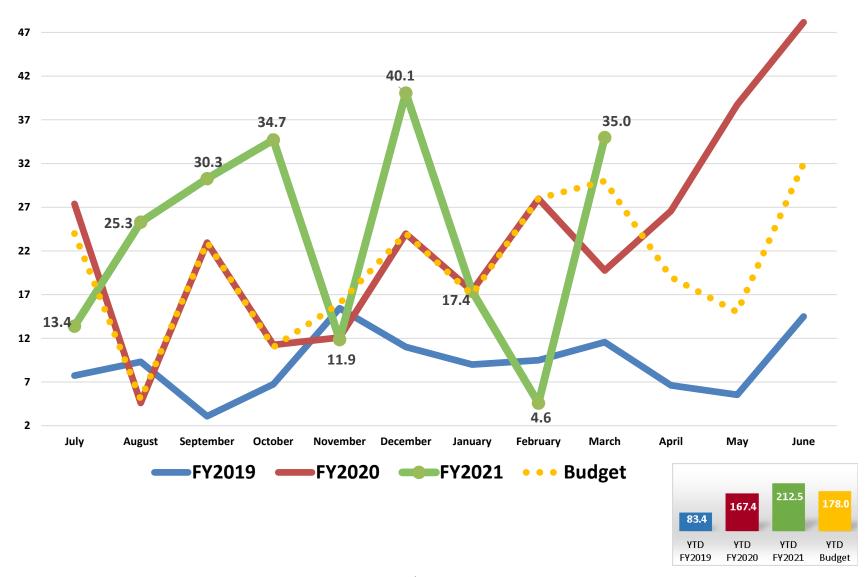
# Surgery (IP & OP) - Cases



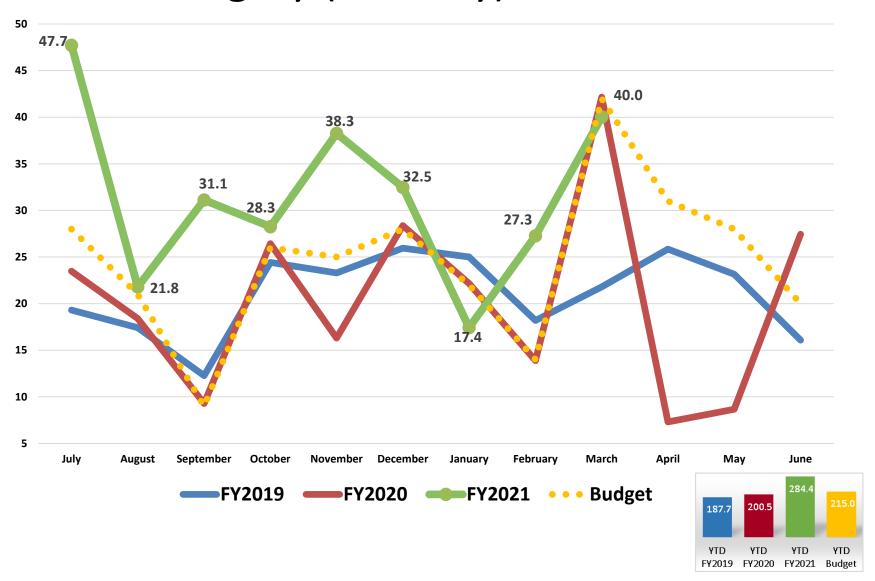
## Robotic Surgery (IP & OP) – 100 Min Units



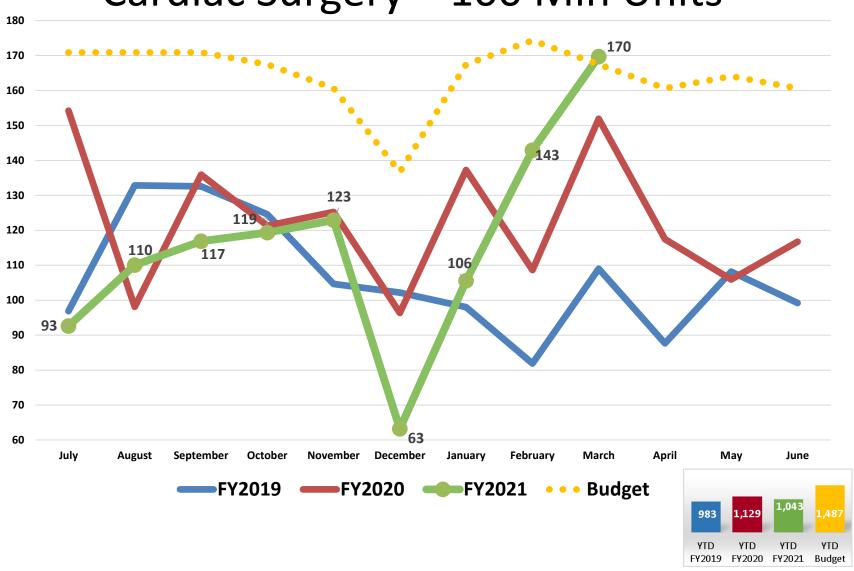
## Robotic Surgery (IP Only) – 100 Min Units



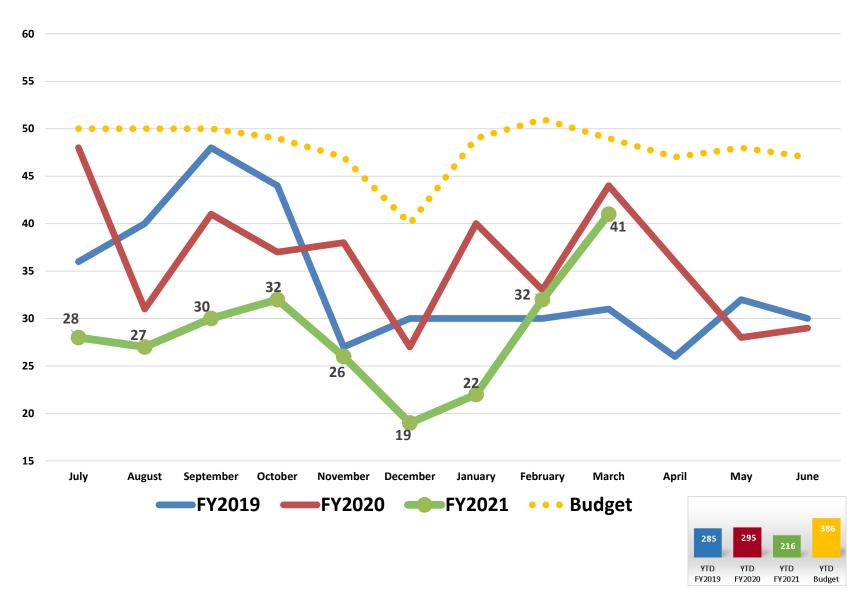
#### Robotic Surgery (OP Only) – 100 Min Units



#### Cardiac Surgery – 100 Min Units

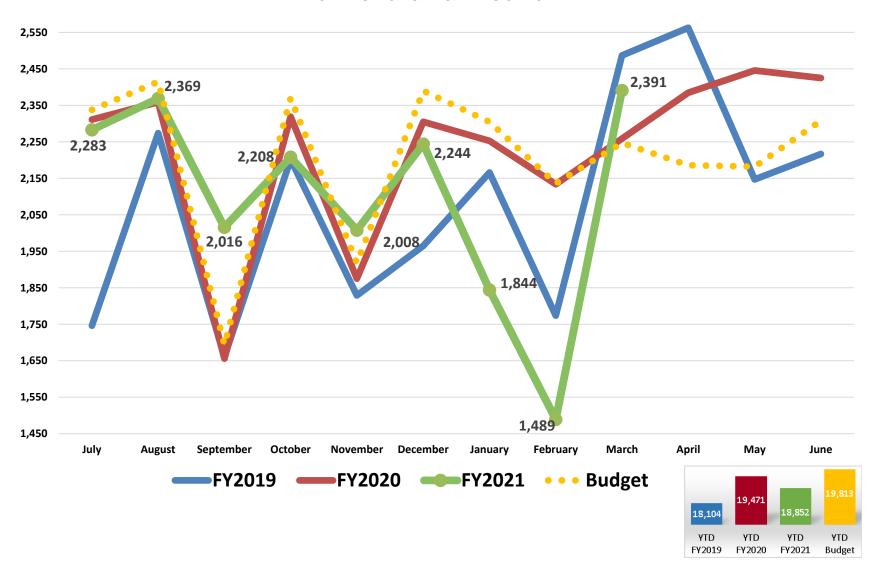


# Cardiac Surgery – Cases

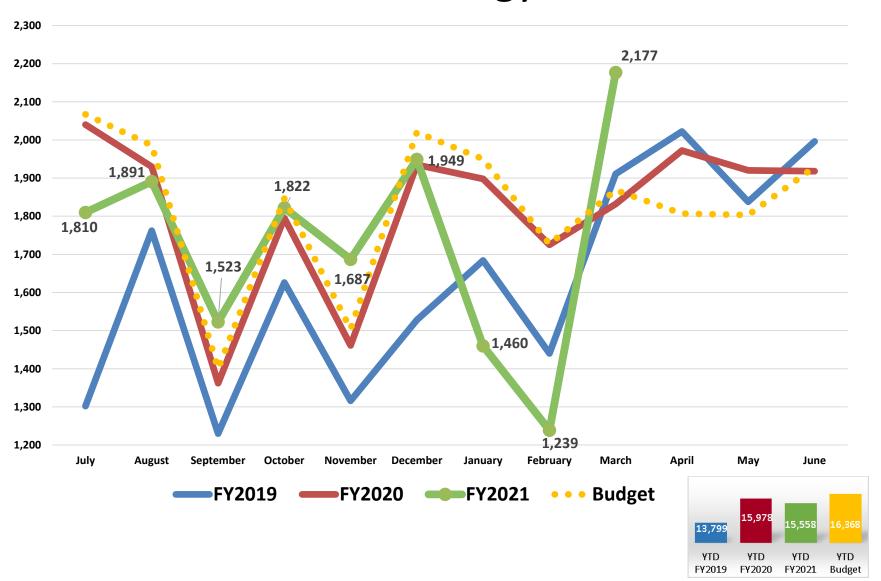


#### Radiation Oncology Treatments

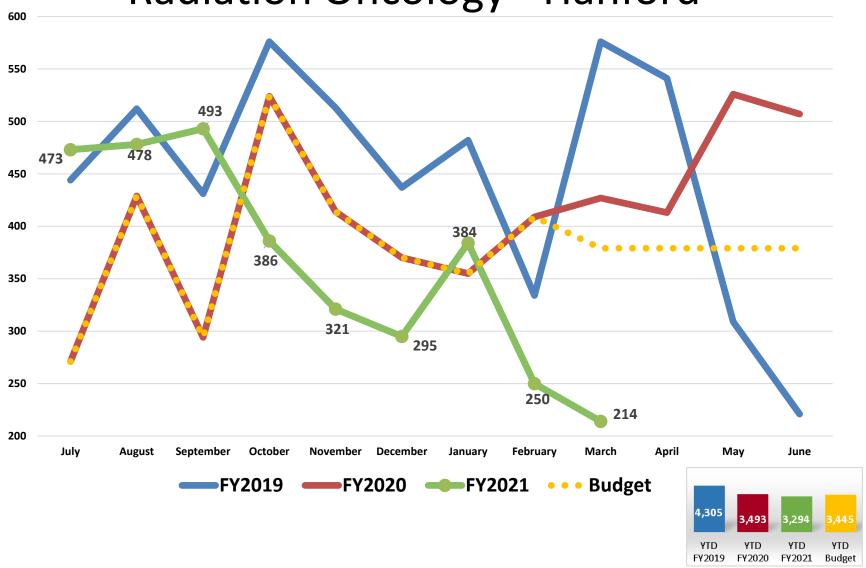
#### Hanford and Visalia



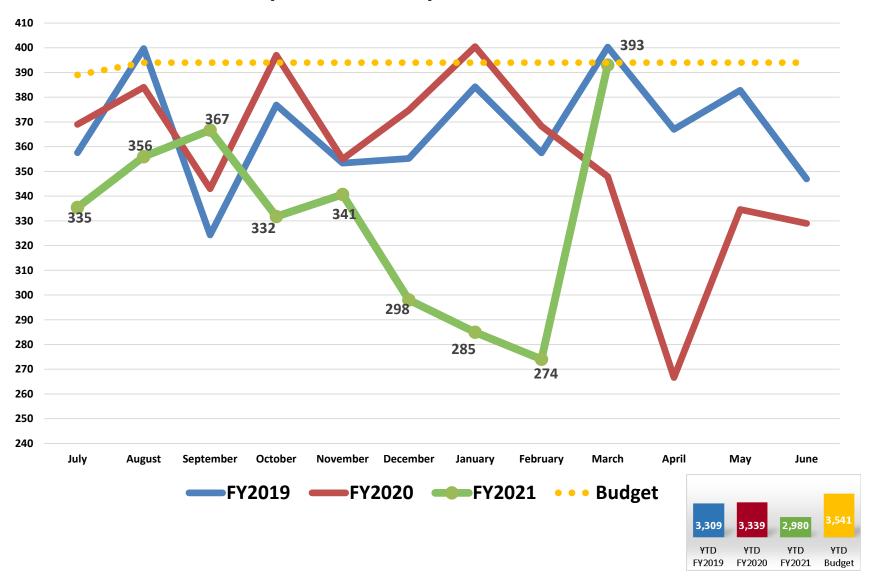
#### Radiation Oncology - Visalia



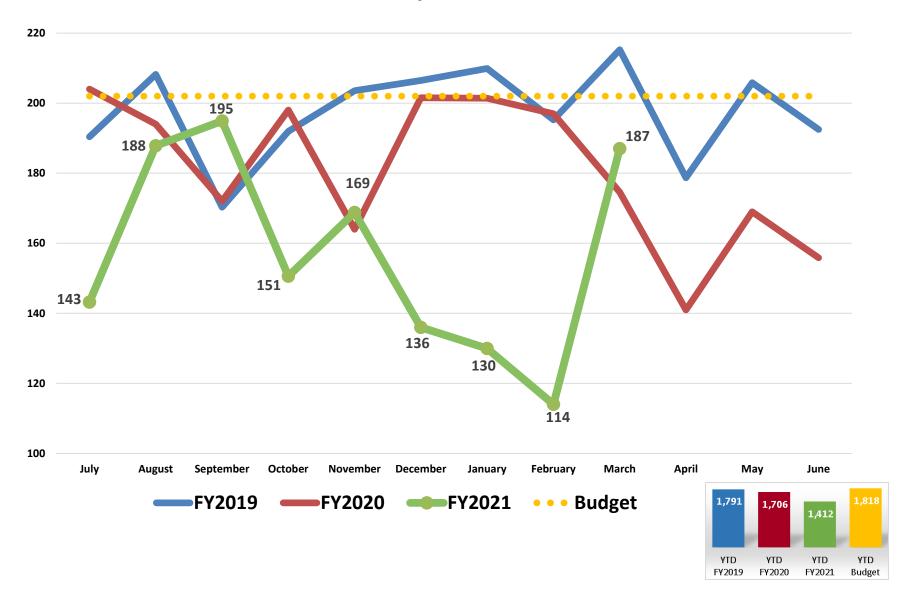
#### Radiation Oncology - Hanford



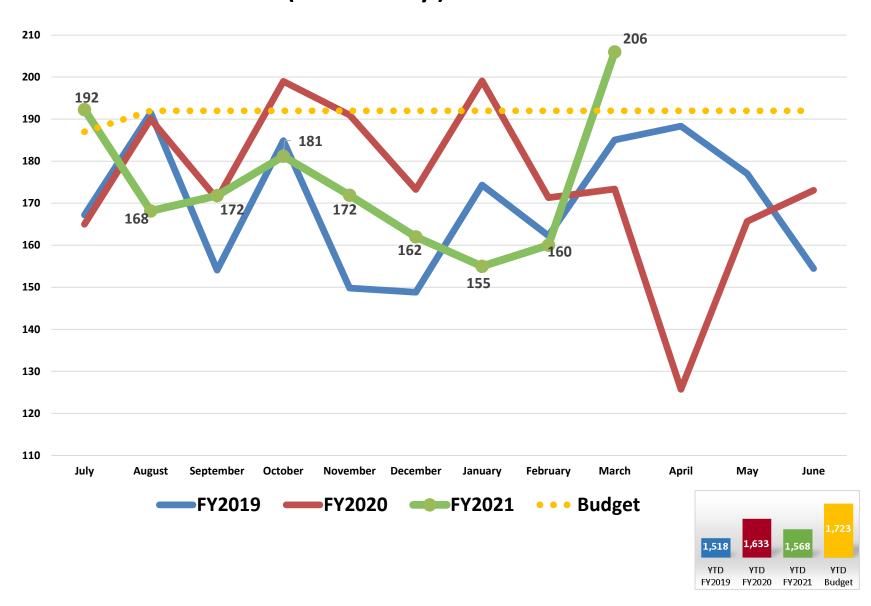
#### Cath Lab (IP & OP) – 100 Min Units



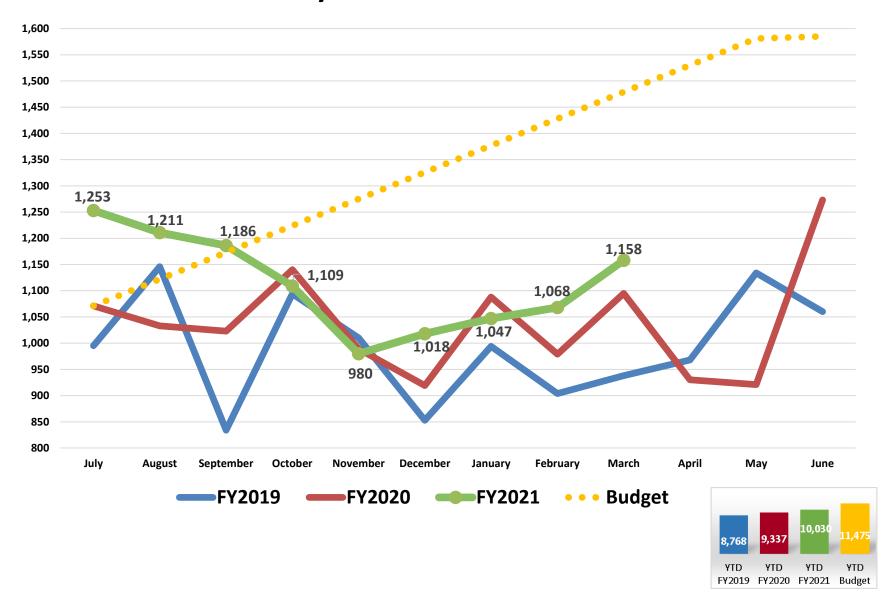
#### Cath Lab (IP Only) – 100 Min Units



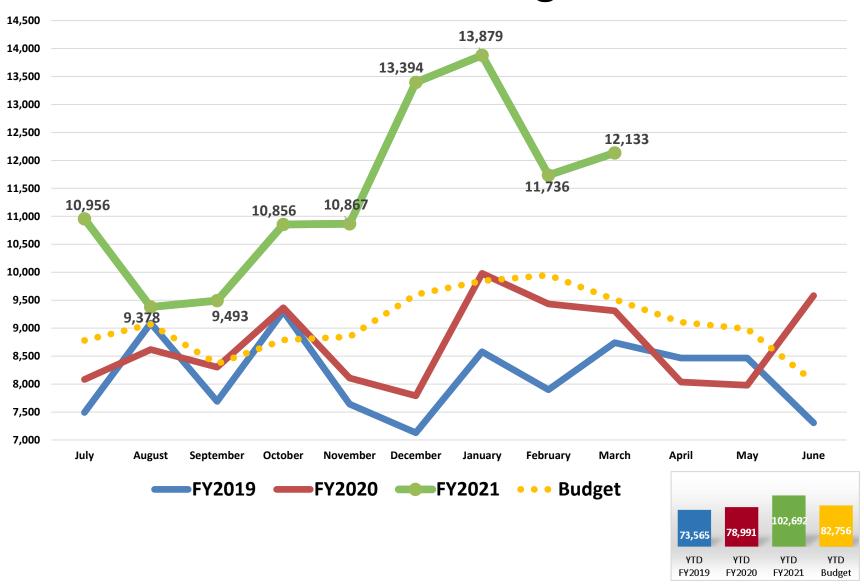
#### Cath Lab (OP Only) – 100 Min Units



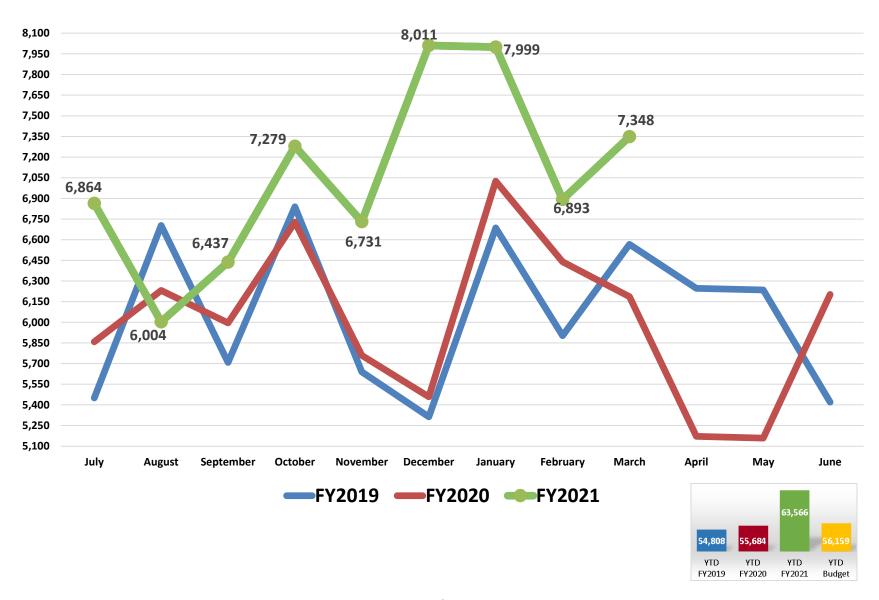
#### **GME Family Medicine Clinic Visits**



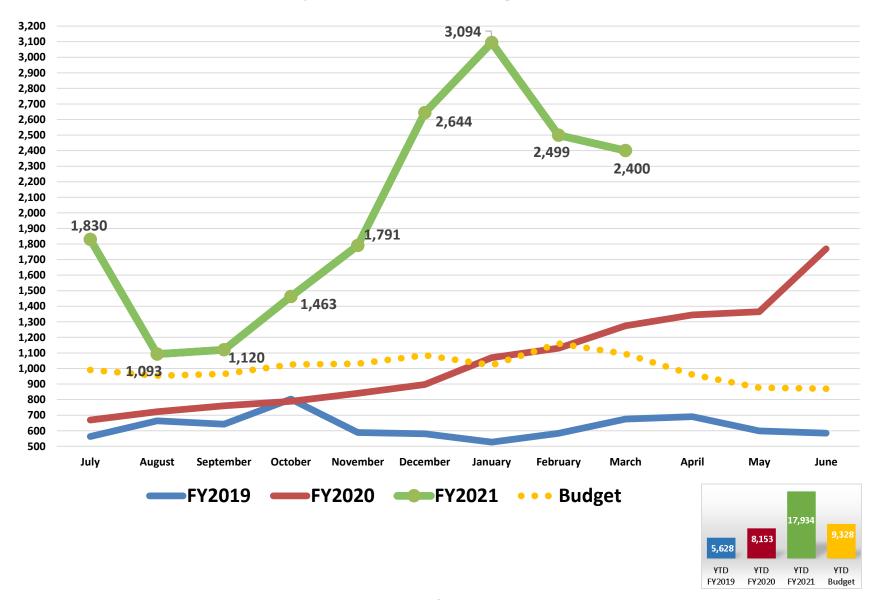
## Rural Health Clinic Registrations



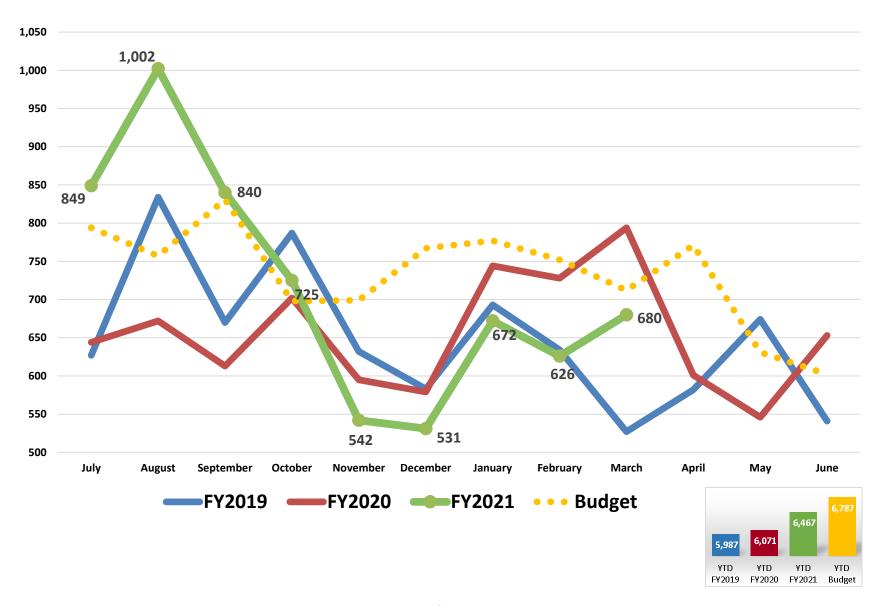
#### **Exeter RHC - Registrations**



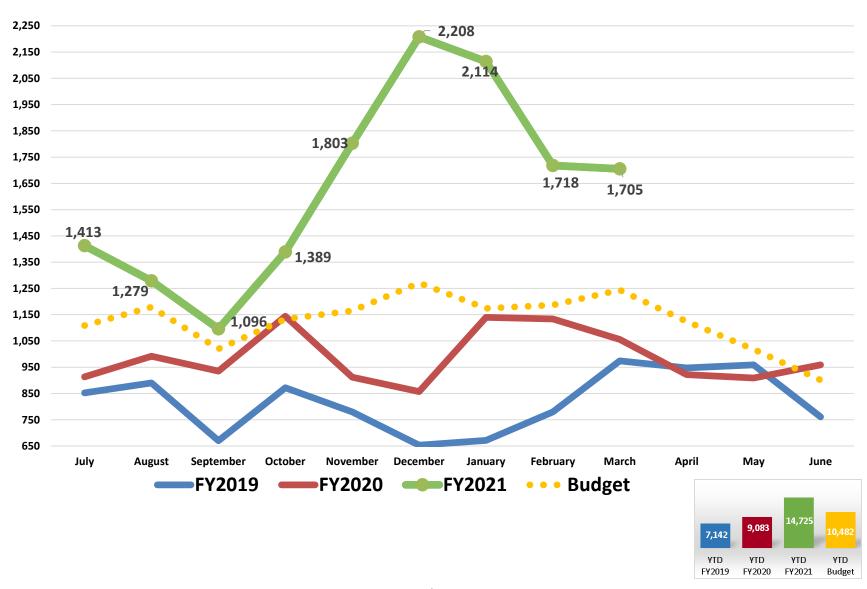
# Lindsay RHC - Registrations



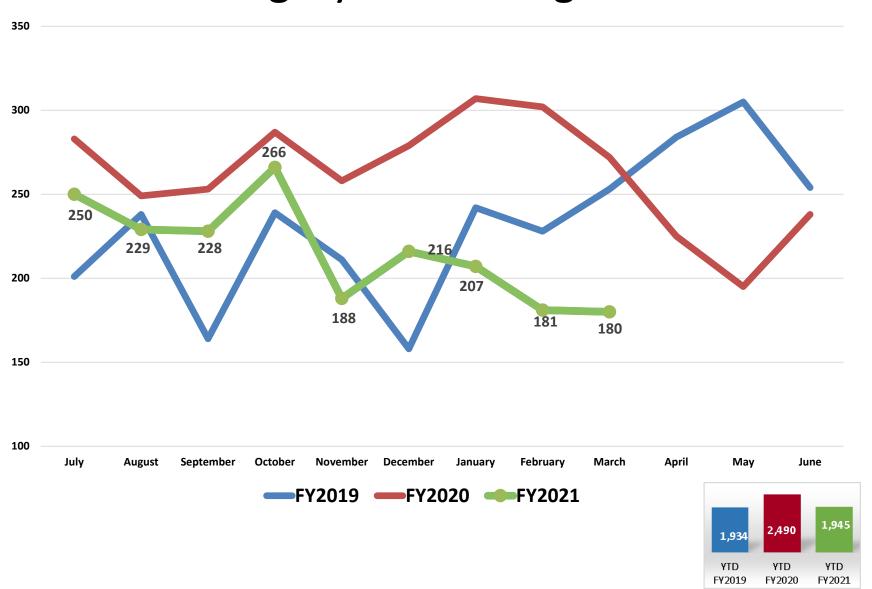
## Woodlake RHC - Registrations



### Dinuba RHC - Registrations



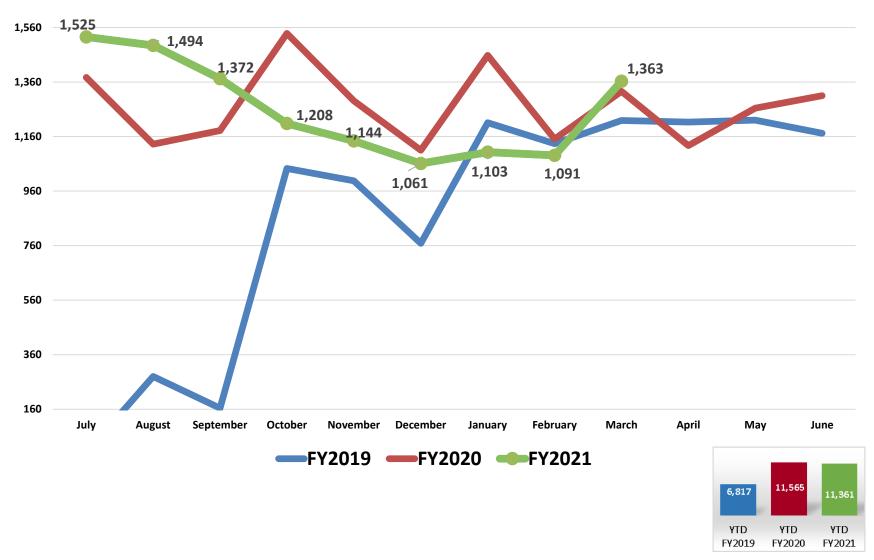
### Neurosurgery Clinic - Registrations



## Neurosurgery Clinic - wRVU's



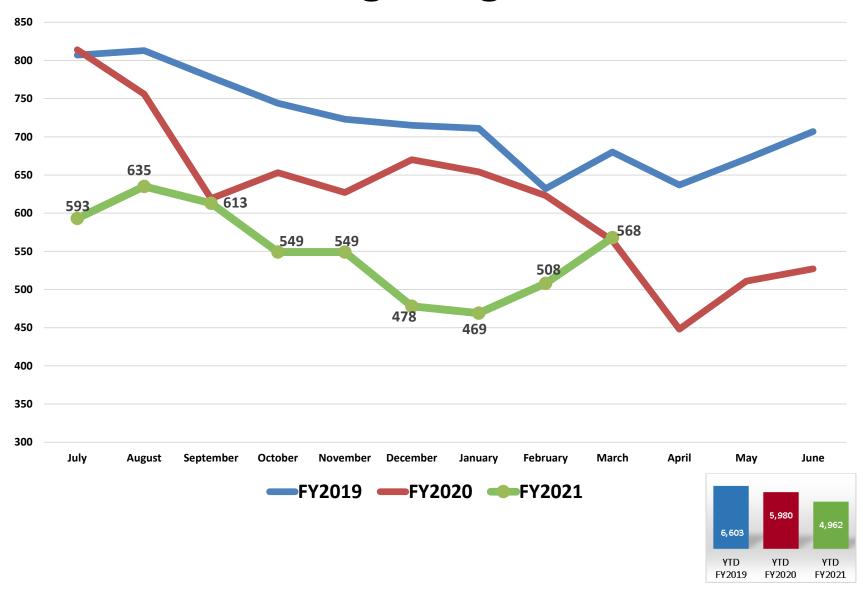
## Sequoia Cardiology - Registrations



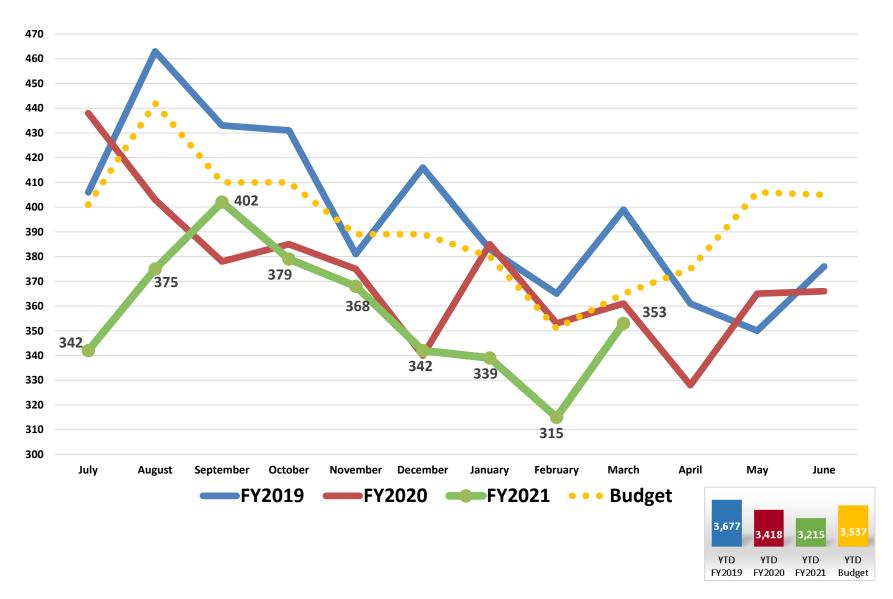
## Sequoia Cardiology – wRVU's



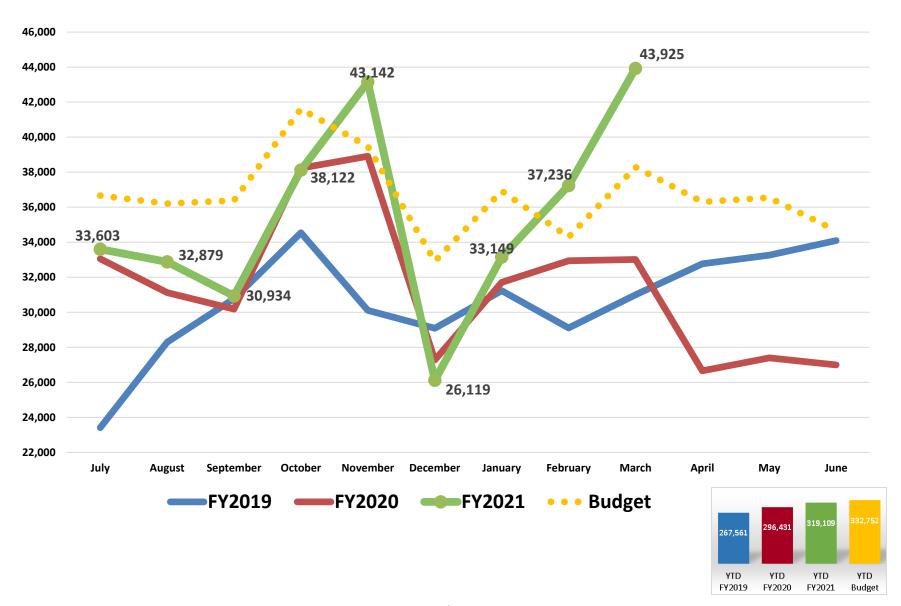
# **Labor Triage Registrations**



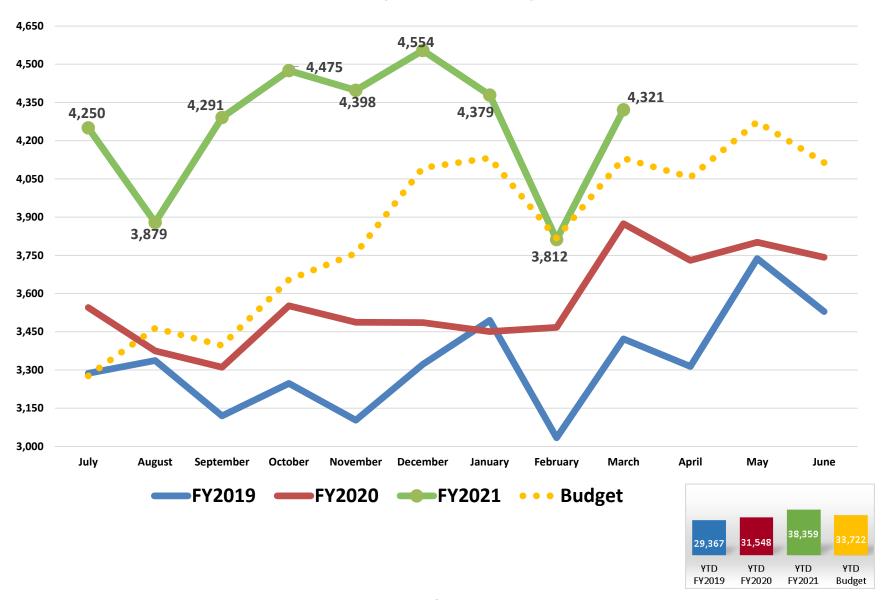
#### **Deliveries**



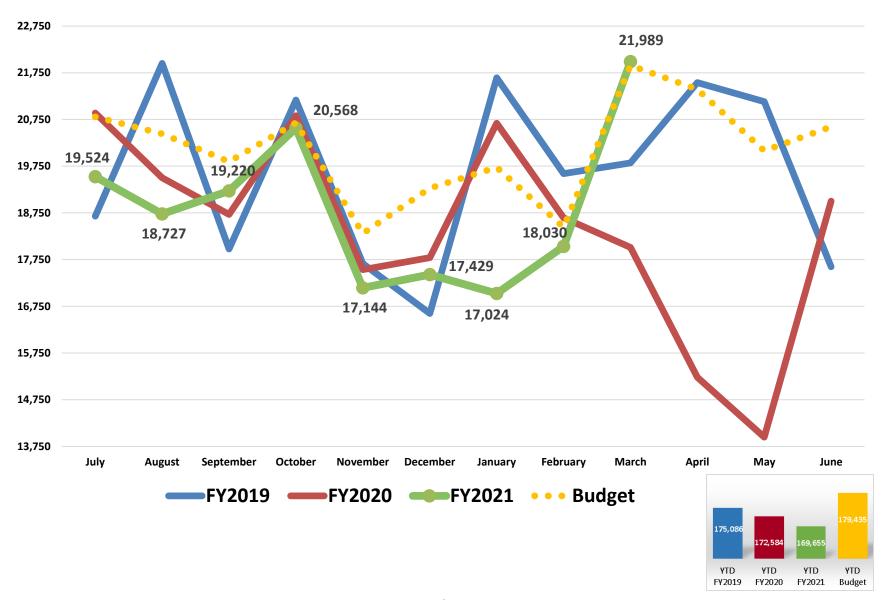
#### KDMF RVU's



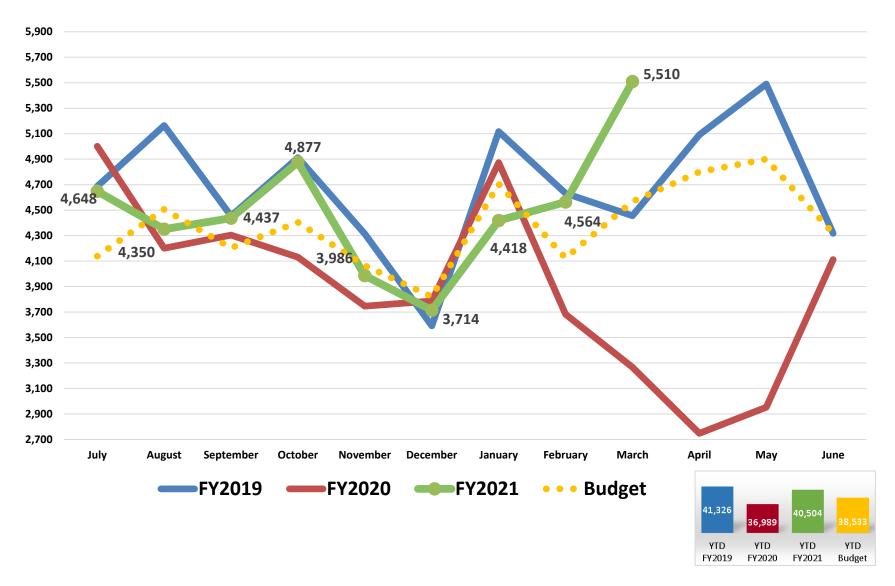
## **Hospice Days**



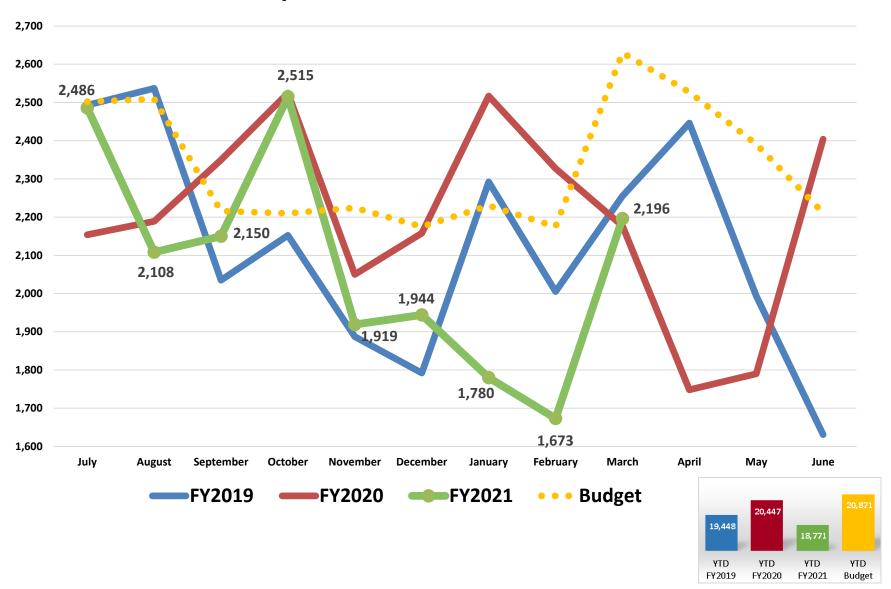
### All O/P Rehab Services Across District



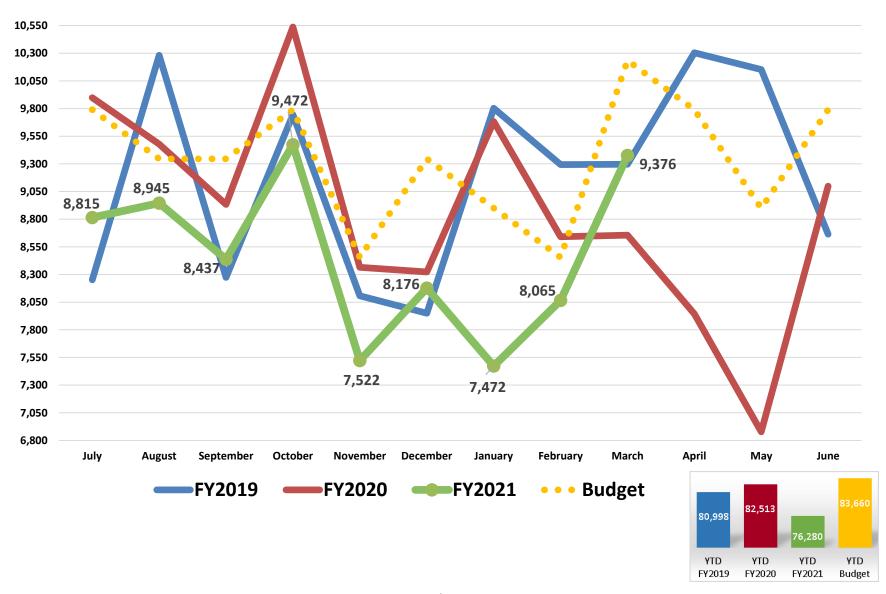
## O/P Rehab Services



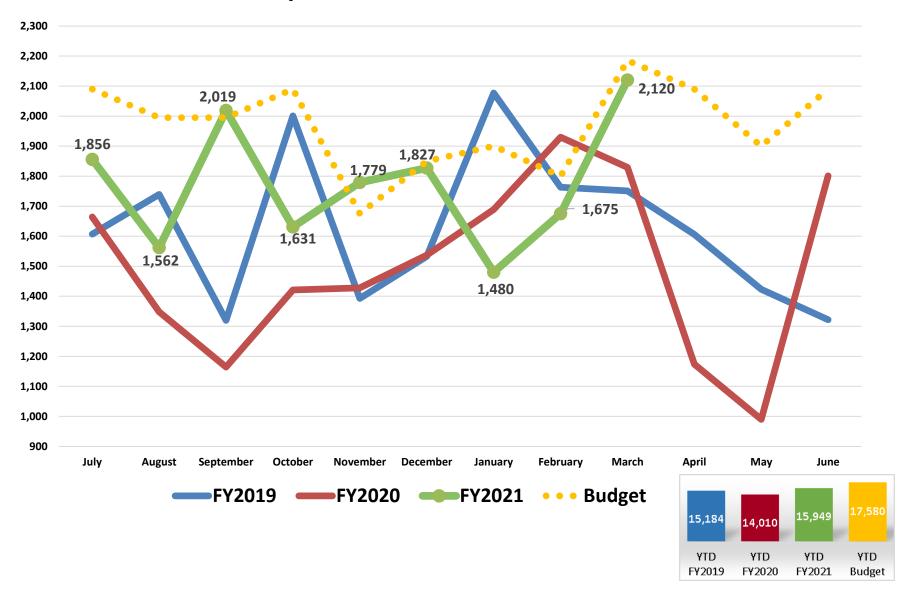
## O/P Rehab - Exeter



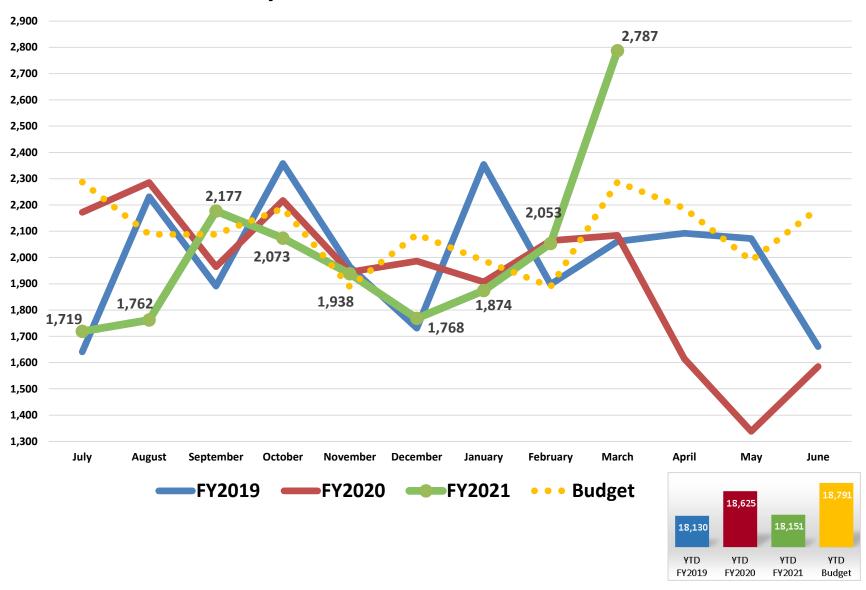
### O/P Rehab - Akers



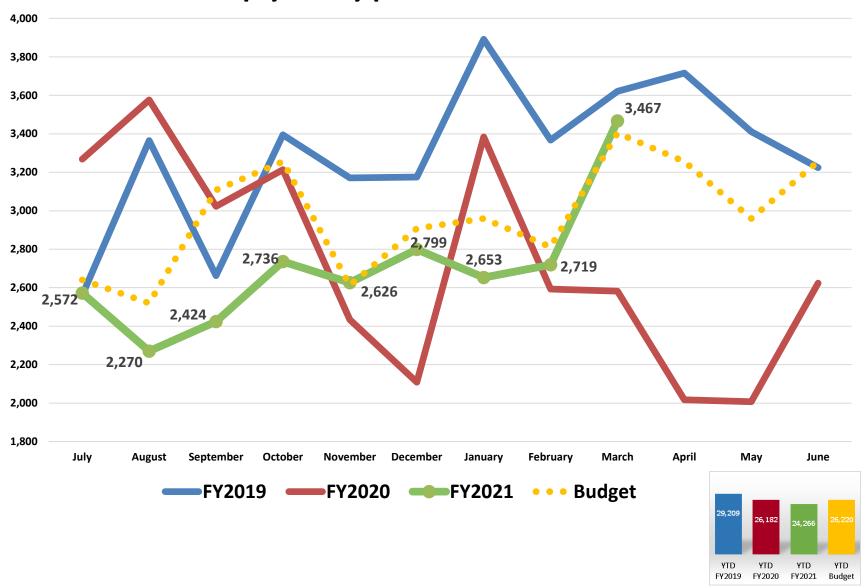
## O/P Rehab - LLOPT



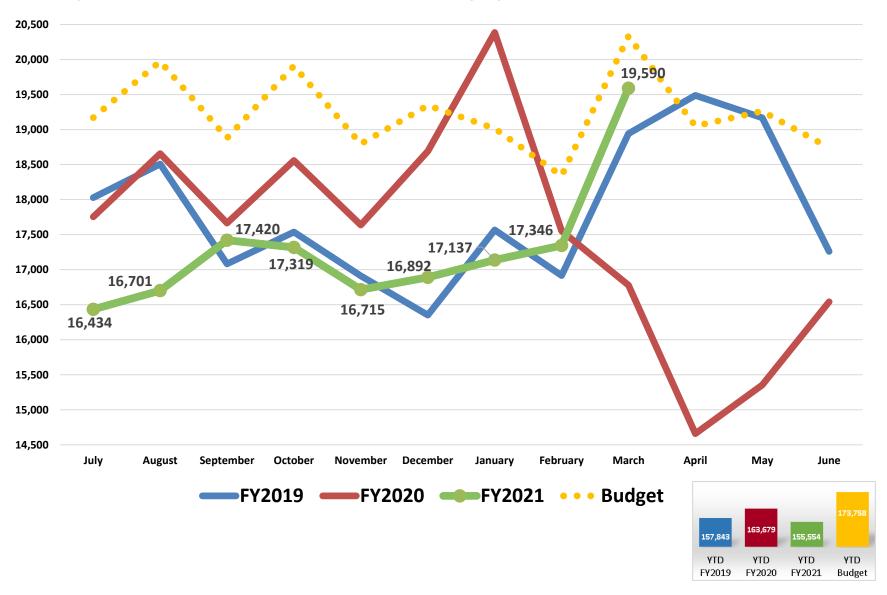
# O/P Rehab - Dinuba



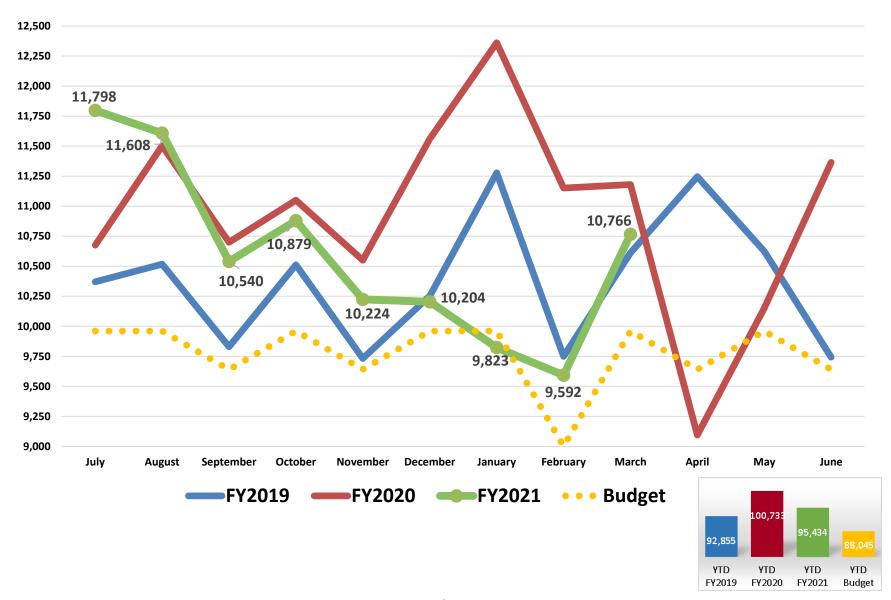
## Therapy - Cypress Hand Center



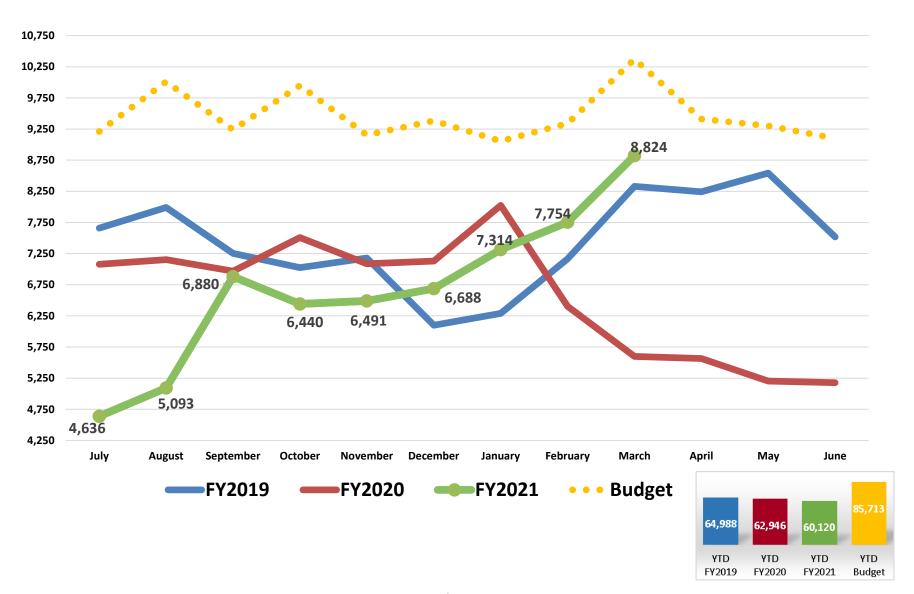
## Physical & Other Therapy Units (I/P & O/P)



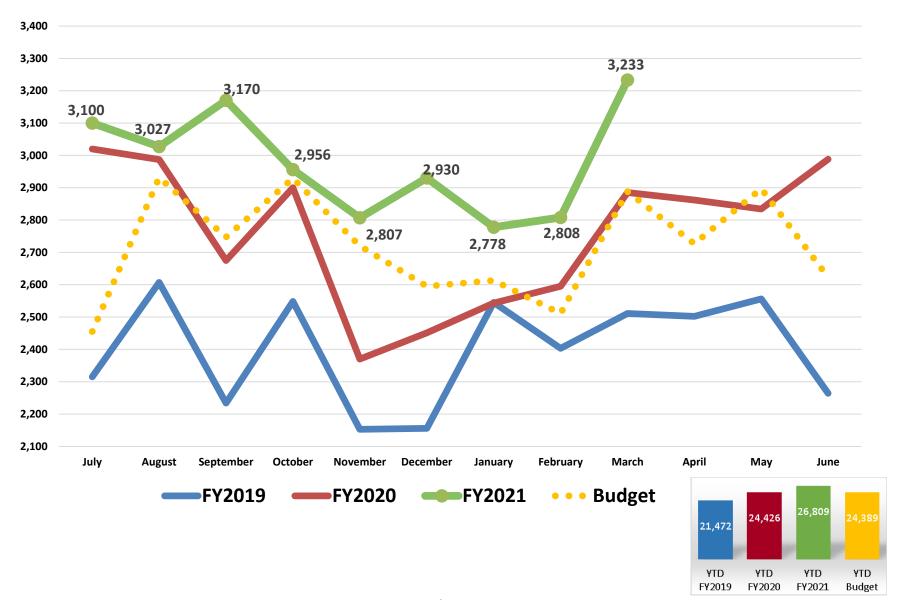
#### Physical & Other Therapy Units (I/P & O/P)-Main Campus



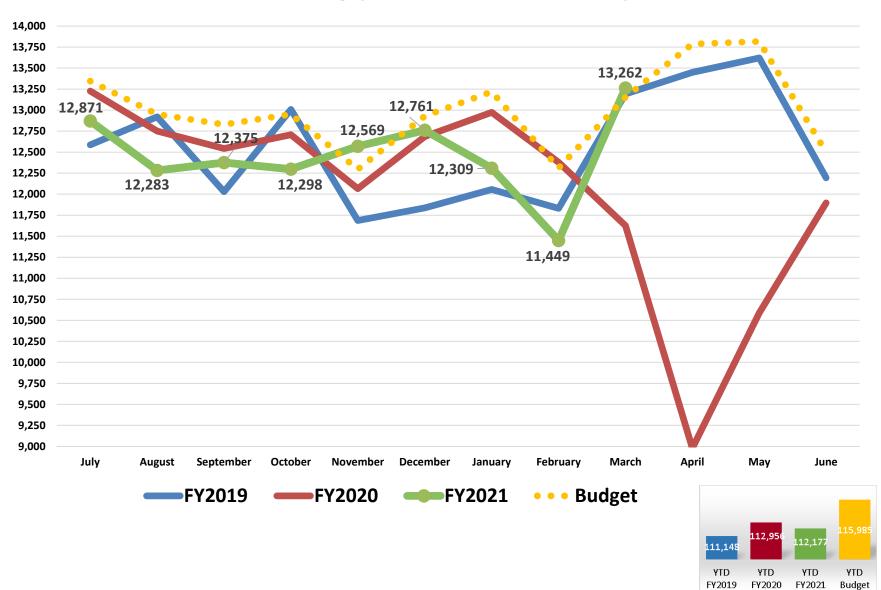
#### Physical & Other Therapy Units (I/P & O/P)-KDRH & South Campus



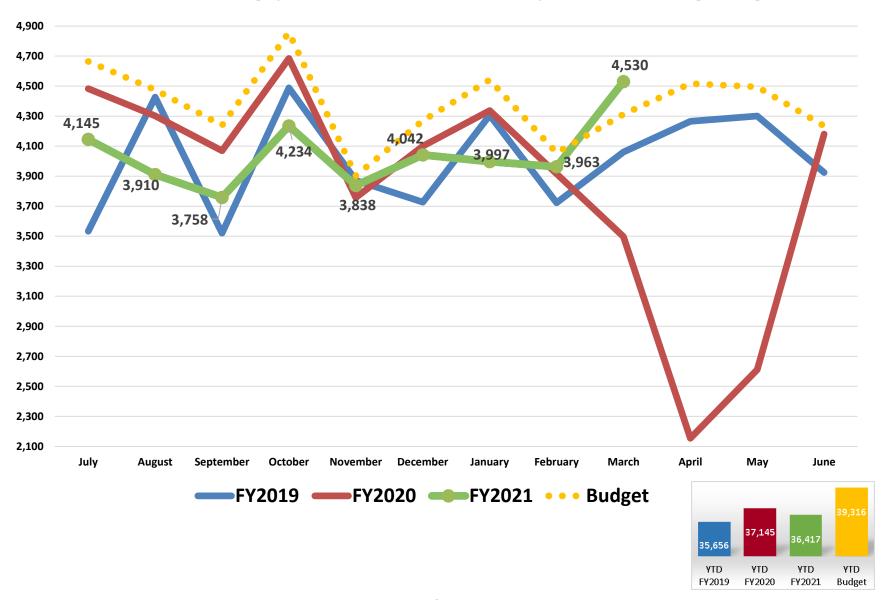
#### Home Health Visits



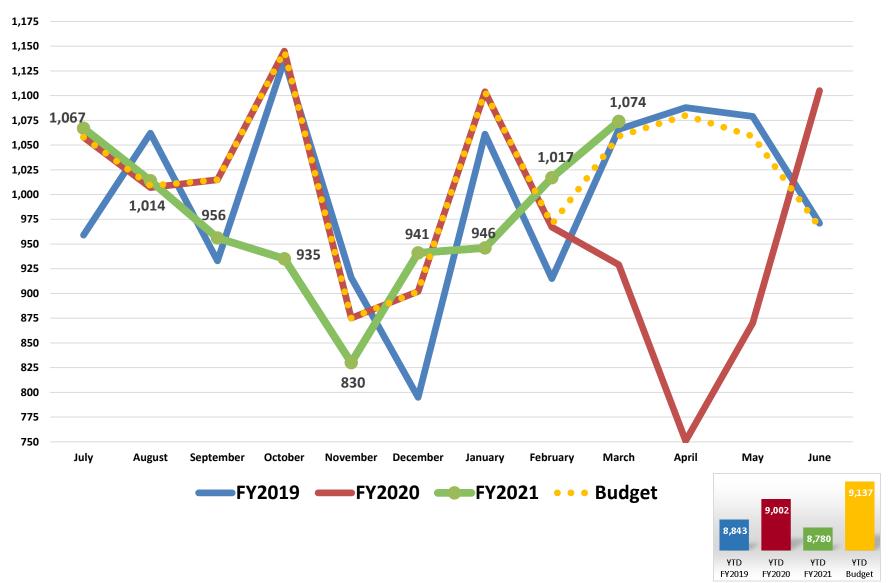
## Radiology – Main Campus



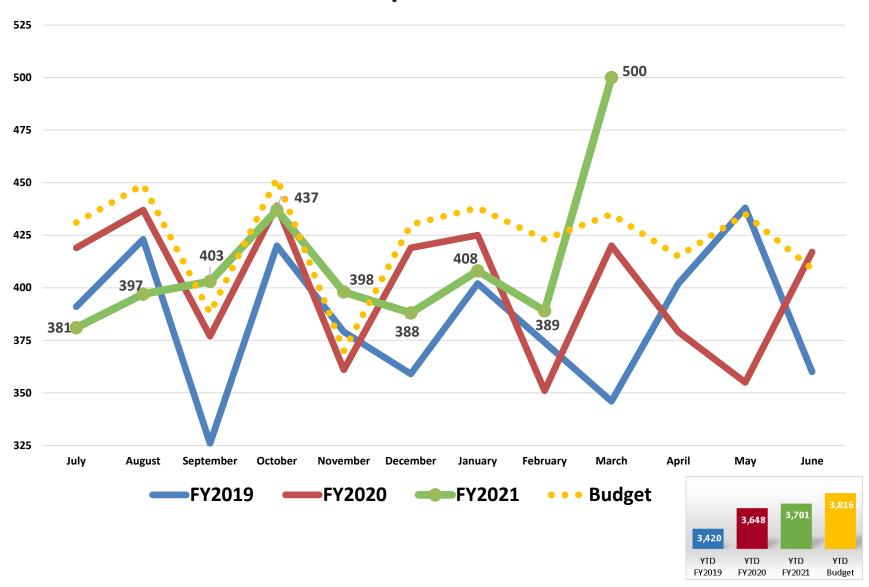
### Radiology – West Campus Imaging



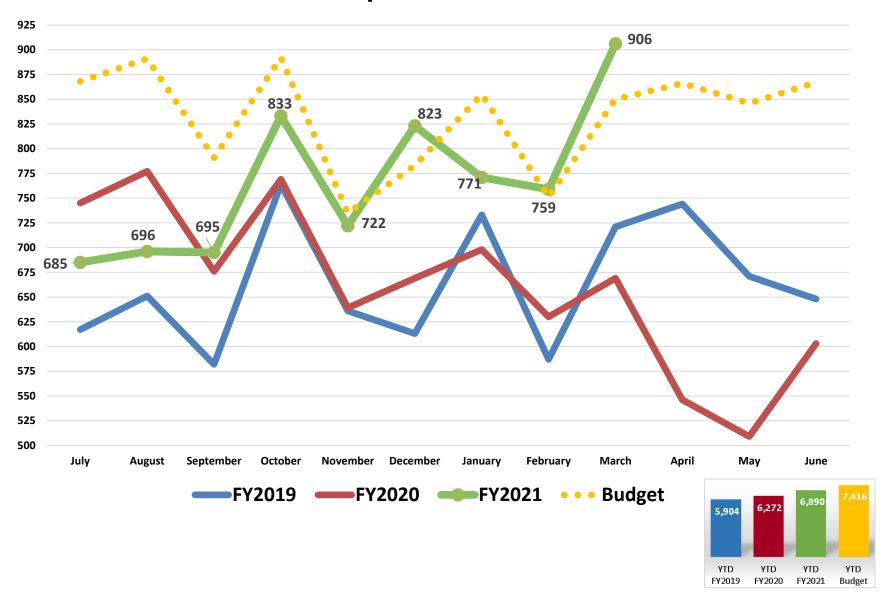
## West Campus – Diagnostic Radiology



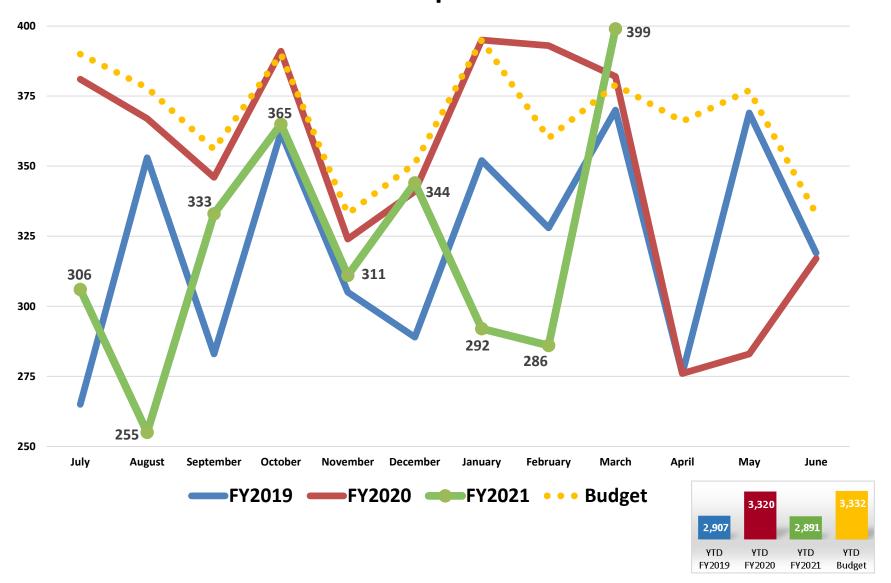
## West Campus – CT Scan



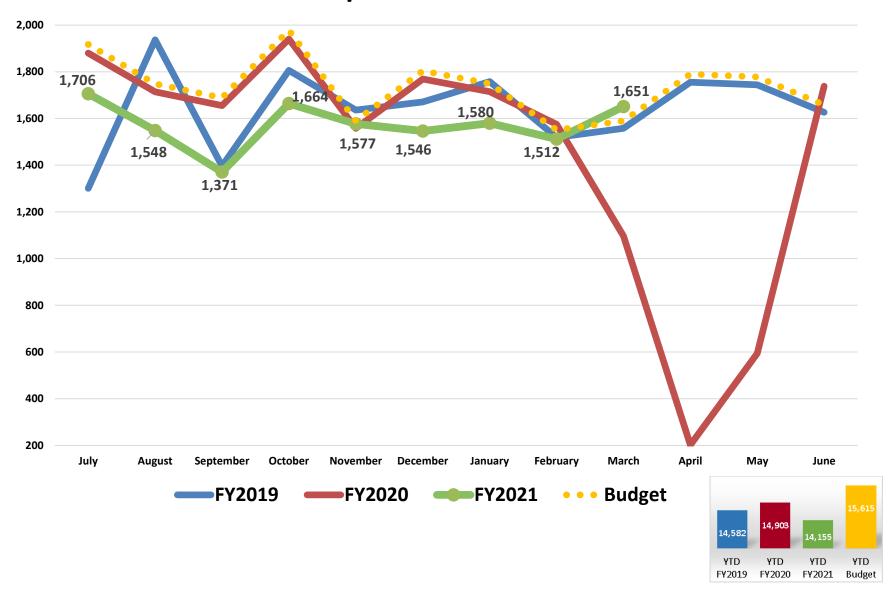
### West Campus - Ultrasound



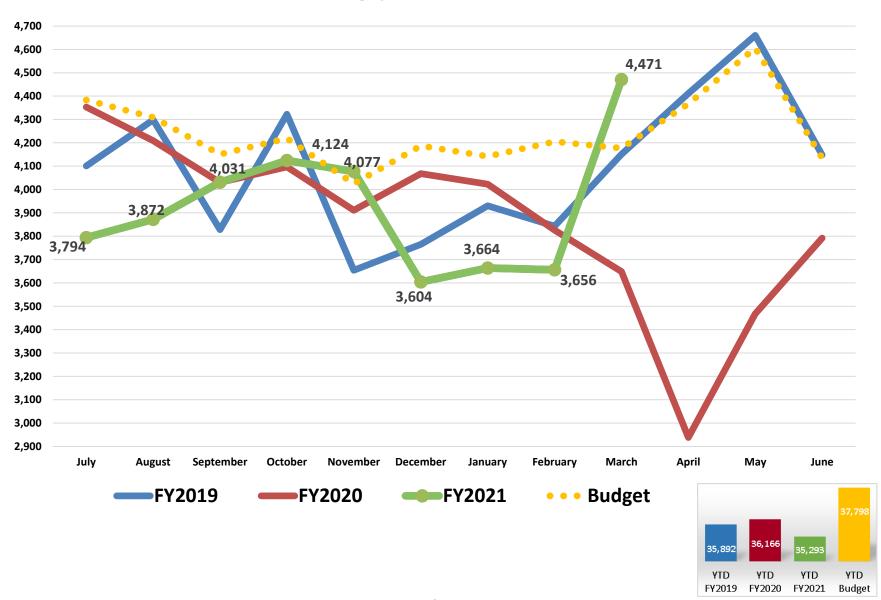
### West Campus - MRI



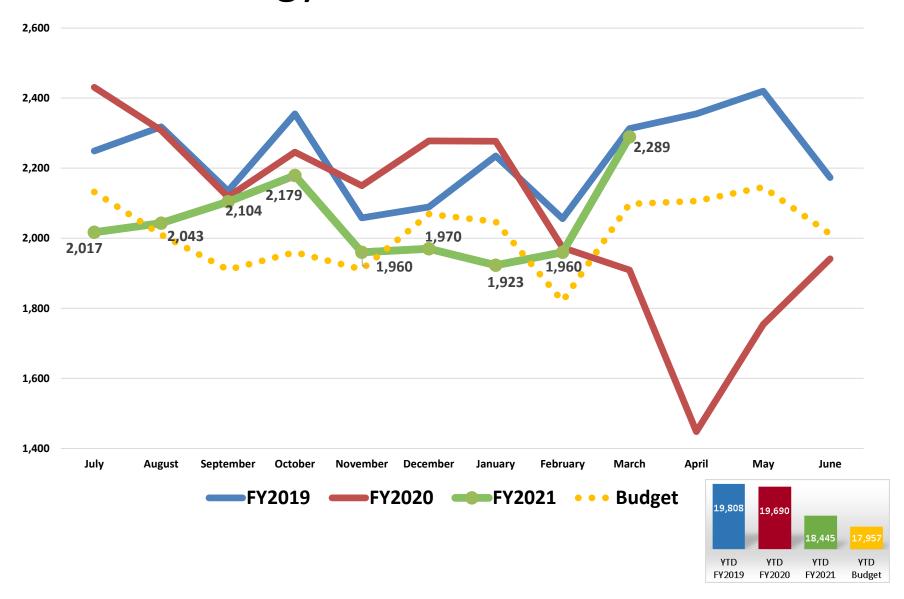
## West Campus – Breast Center



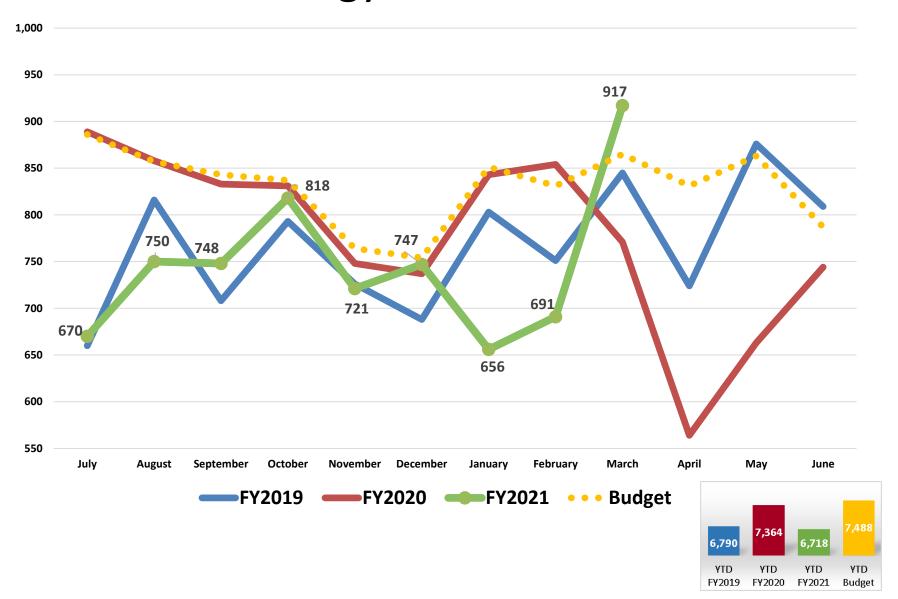
# Radiology all areas – CT



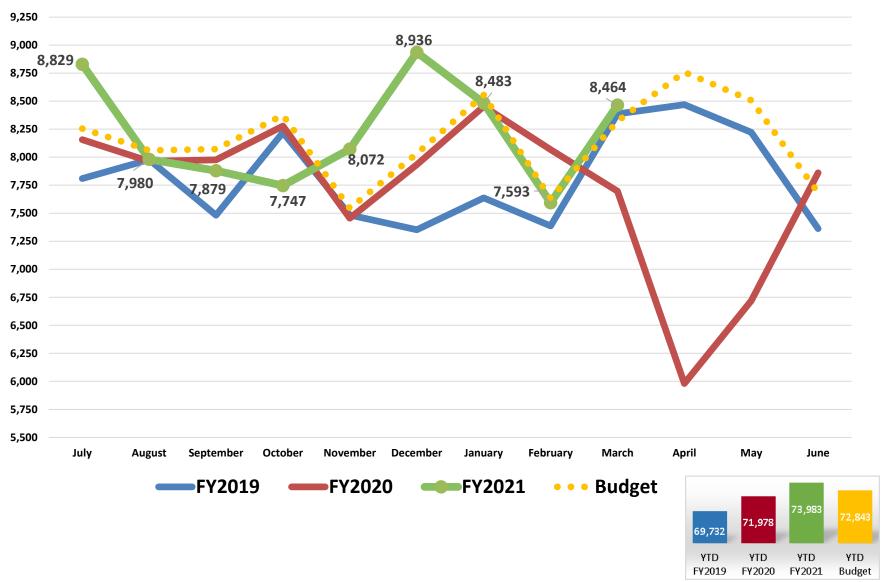
## Radiology all areas – Ultrasound



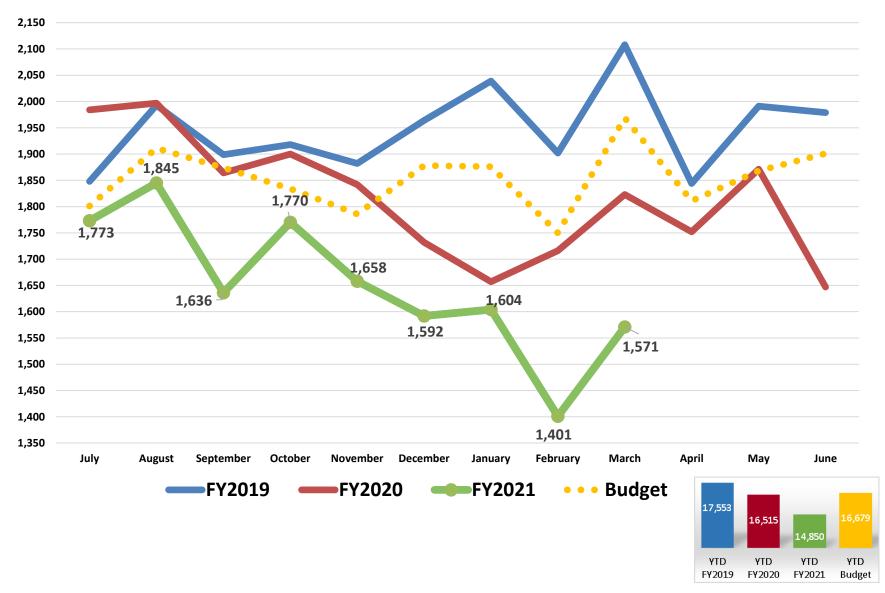
## Radiology all areas – MRI



## Radiology Modality – Diagnostic Radiology

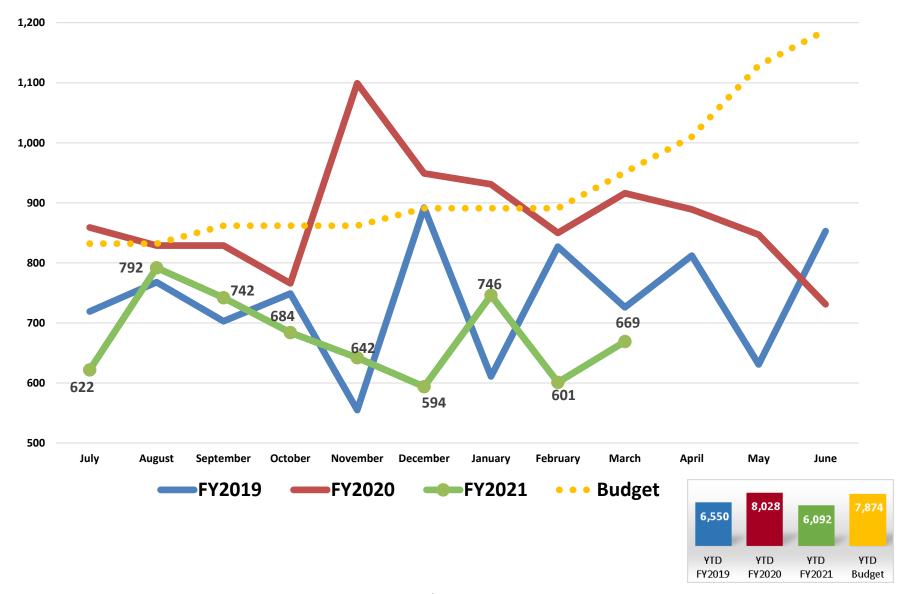


## Chronic Dialysis - Visalia



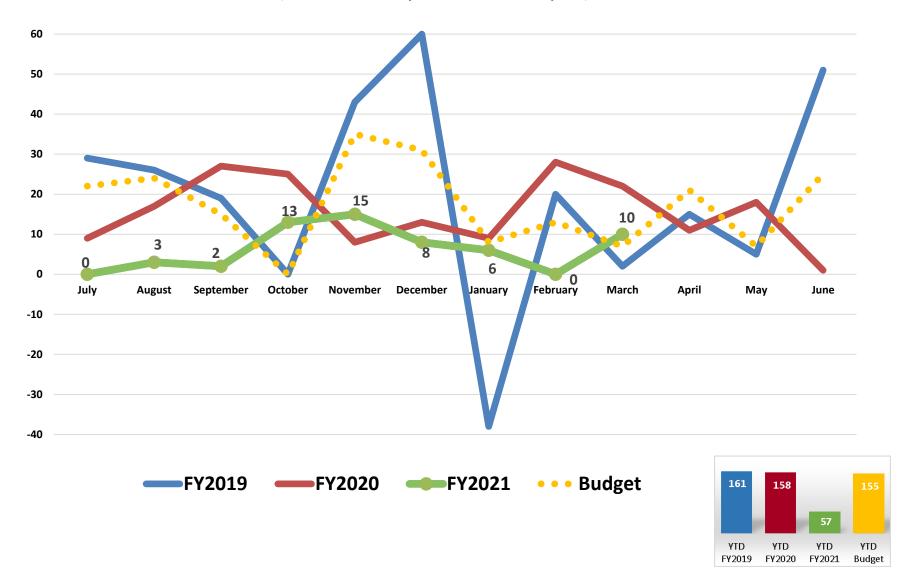
### CAPD/CCPD – Maintenance Sessions

(Continuous peritoneal dialysis)



## CAPD/CCPD – Training Sessions

(Continuous peritoneal dialysis)



# Infusion Center – Outpatient Visits

